

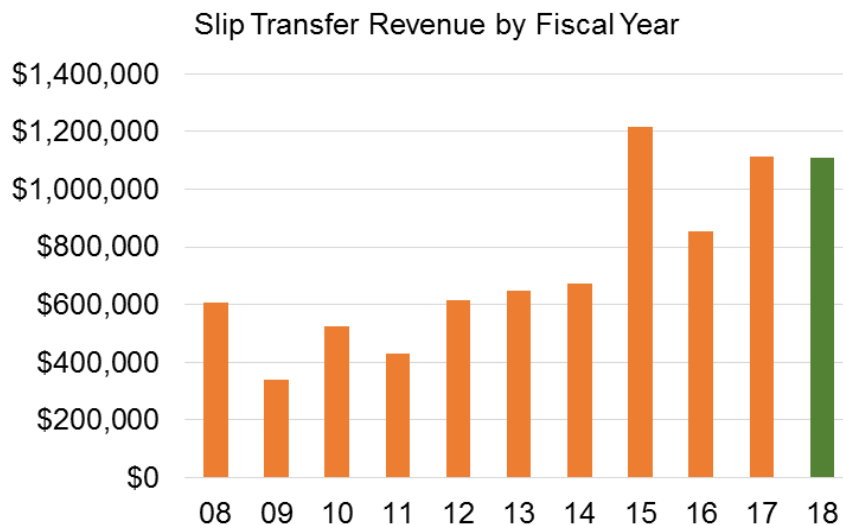
CITY OF SANTA BARBARA WATERFRONT DEPARTMENT

MEMORANDUM

Date: August 16, 2018
To: Harbor Commission
From: Scott Riedman, Waterfront Director
Subject: **Business Services Report**

FISCAL YEAR 2018 REPORT ON SLIP TRANSFER ACTIVITY

Slip transfer fees are difficult to budget year-over-year as they have a tendency to vary greatly on an annual basis. In Fiscal Year 2018, slip transfer revenues came in 1%, or \$7,775, below Fiscal Year 2017 totals. The chart below shows a decade of slip transfer revenue data (YTD) as of June 30, 2018:



The Department saw a total of 77 transfers totaling \$1,107,150. Below is a breakdown of the major slip length categories and the number of transfers in those categories.

Slip Length Category	# of Slips Transferred
20 foot	4
25 foot	16
28 foot	12
30 foot	12
35 foot	12
40 foot	9
43 foot	2
45 foot	1
50 foot	5
60 foot	3
80 foot	1
Total	77

Harbor Commission Staff Report
Business Services Report
August 16, 2018
Page 2

Slip transfer activity continues to be a positive revenue source for the Waterfront Department.

Prepared By: Brian Bosse, Waterfront Business Manager