

**Santa Barbara Waterfront Revenue Summary  
Fiscal Year 2013 vs. 2012**

**Property Management**

Description	Annual Budget	Actual YTD 6/30/13	Actual YTD 6/30/12	\$ Amount < or > FY 2012	Change from prior year
Harbor Commercial	1,018,000	837,964	786,276	51,688	6.57%
Wharf Commercial	488,000	545,752	502,321	43,430	8.65%
SB Waterfront Center (Museum)	151,000	385,708	151,036	234,672	155.38%
Harbor Food Service	932,000	988,347	926,831	61,516	6.64%
Wharf Food Service	1,291,000	1,356,916	1,304,454	52,462	4.02%
SB Waterfront Center (WF Grill)	200,000	352,622	255,508	97,114	38.01%
Harbor Other	178,000	186,120	174,459	11,661	6.68%
Wharf Other	-	-	-	-	N/A
SB Waterfront Center (NOAA)	24,000	48,607	48,607	-	0.00%
Ice Machine	35,000	20,168	32,380	(12,211)	-37.71%
CAM	108,952	82,650	91,183	(8,533)	-9.36%
Miscellaneous Revenue	250,000	247,093	211,602	35,491	16.77%
Worker's Comp. Rebate	-	-	15,458	(15,458)	-100.00%
Compensation - Property Damage	-	-	975	(975)	-100.00%
<b>Total Property Management</b>	<b>4,675,952</b>	<b>5,051,947</b>	<b>4,501,090</b>	<b>550,856</b>	<b>12.24%</b>

**Financial Management**

Description	Budget	Actual YTD 6/30/13	Actual YTD 6/30/12	\$ Amount < or > FY 2012	Change from prior year
Interest Income	150,900	150,685	160,588	(9,903)	-6.17%
Worker's Comp. Rebate	-	-	17,034	(17,034)	-100.00%
<b>Total Financial Management</b>	<b>150,900</b>	<b>150,685</b>	<b>177,622</b>	<b>(26,937)</b>	<b>-15.17%</b>

**Parking Services**

Description	Budget	Actual YTD 6/30/13	Actual YTD 6/30/12	\$ Amount < or > FY 2012	Change from prior year
Cabrillo East	75,000	94,417	80,241	14,176	17.67%
Cabrillo West	73,000	99,922	81,349	18,573	22.83%
Palm Park	349,000	360,062	361,779	(1,717)	-0.47%
Garden Street	184,000	178,801	185,535	(6,734)	-3.63%
Harbor West	111,000	137,424	119,328	18,096	15.17%
Leadbetter	206,000	223,189	206,618	16,571	8.02%
La Playa East	10,200	12,554	18,616	(6,063)	-32.57%
La Playa West	8,160	10,704	12,203	(1,499)	-12.28%
Harbor Lot	551,000	596,192	581,874	14,318	2.46%
Stearns Wharf	248,880	261,184	255,775	5,408	2.11%
Waterfront Parking Permits	318,500	354,379	364,354	(9,974)	-2.74%
Boat Wash Machine	2,000	2,922	3,198	(276)	-8.64%
Harbor Valet Parking	500	1,257	403	854	211.91%
Over/Short	-	(17)	(162)	144	-89.24%
Compensation - Property Damage	-	(74)	74	(148)	-200.00%
Worker's Comp. Rebate	-	-	26,341	(26,341)	-100.00%
<b>Total Parking Services</b>	<b>2,137,240</b>	<b>2,332,915</b>	<b>2,297,526</b>	<b>35,389</b>	<b>1.54%</b>

**Marina Management**

Description	Budget	Actual YTD 6/30/13	Actual YTD 6/30/12	\$ Amount < or > FY 2012	Change from prior year
Live Aboard Fees	156,000	150,794	149,917	877	0.59%
Slip Rentals	4,041,464	4,065,437	3,973,521	91,916	2.31%
Visitor Fees	383,000	419,053	400,350	18,703	4.67%
Skiff Tie-Ups	4,800	7,065	5,641	1,424	25.25%
Fish Hoist 1	6,000	9,254	7,584	1,670	22.02%
Fish Hoist 2	1,000	416	660	(244)	-36.97%
Wharfage & Dockage	10,000	24,877	107,874	(82,997)	-76.94%
Slip Transfer Fees	450,000	649,825	614,000	35,825	5.83%
Slip Waiting List	2,360	1,880	2,360	(480)	-20.34%
Key Card	12,000	11,021	10,651	370	3.47%
SB Mooring Area Permit	4,000	6,355	6,050	305	5.04%
Yacht Club Hoist	1,848	1,848	1,812	36	2.01%
Miscellaneous Revenue	36,000	40,732	31,417	9,315	29.65%
Over/Short	-	10	(82)	92	-112.52%
Worker's Comp Rebate	-	-	21,239	(21,239)	-100.00%
<b>Total Marina Management</b>	<b>5,108,472</b>	<b>5,388,566</b>	<b>5,332,993</b>	<b>55,572</b>	<b>1.04%</b>

<b>Department Total</b>	<b>12,072,564</b>	<b>12,924,112</b>	<b>12,309,231</b>	<b>614,881</b>	<b>5.00%</b>
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Waterfront Department  
Fiscal Year 2013 Expenditure Summary

Description	Fiscal Year 2013 Budget	Fiscal Year 2013 Actual	Variance \$ Over (+) or Under (-) Budget	Variance % Over (+) or Under (-) Budget
Total Salaries & Benefits	5,741,416	5,537,685	-203,731	-3.55%
Total Supplies & Services	3,621,195	3,695,273	74,078	2.05%
July 4th Fireworks	60,000	40,295	-19,705	-32.84%
Transfers to Capital	1,540,978	1,540,978	0	0.00%
Non-Capitalized Equipment	129,369	81,481	-47,888	-37.02%
Beach Lifeguard Service	79,285	84,808	5,523	6.97%
Computer Software	40,000	364	-39,636	-99.09%
<i>Other</i>				
Principal	741,425	636,118	-105,307	-14.20%
Interest	1,107,680	940,290	-167,390	-17.04%
Fiscal Agent Charges	-	1,000	1,000	1000.00%
Loan Forgiveness		9,472		
Appropriated Reserves	100,000	-	-100,000	-100.00%
Total Other	1,949,105	1,586,880	-303,775	-16.63%
<i>Subtotal</i>	<b>13,161,348</b>	<b>12,567,764</b>	<b>-593,584</b>	<b>-4.51%</b>
Encumbrances		191,468		
Adjusted Total		<b>12,376,296</b>	<b>-785,052</b>	<b>-5.96%</b>