

JAN 19 2012
#8

Waterfront Department Revenue
as of December 31, 2011

Description	Annual Budget	Actual YTD 12/31/2011	Actual YTD 12/31/2010	Change from Prior Year \$	Change from Prior Year %
Harbor Commercial	755,027	449,244	430,472	18,772	4.36%
Wharf Commercial	428,473	278,006	237,411	40,595	17.10%
SB Waterfront Center (Museum)	149,369	75,293	72,802	2,491	3.42%
Harbor Food Service	915,670	518,104	502,488	15,616	3.11%
Wharf Food Service	1,240,340	737,995	700,002	37,993	5.43%
SB Waterfront Center (WF Grill)	196,244	113,945	110,092	3,853	3.50%
Harbor Other	150,000	96,370	99,932	(3,562)	-3.56%
SB Waterfront Center (NOAA)	49,579	24,304	24,304	-	0.00%
Ice Machine	35,000	20,336	17,271	3,065	17.75%
CAM	101,594	54,768	54,330	438	0.81%
Miscellaneous Revenue	119,000	46,670	41,949	4,721	11.25%
Workers Comp Rebate	15,458	7,729		7,729	N/A
Total Property Management	4,155,754	2,422,764	2,291,053	131,711	5.75%
Interest Income	202,893	89,673	101,217	(11,544)	-11.41%
Total Financial Management	202,893	89,673	101,217	(11,544)	-11.41%
Cabrillo East	77,000	41,379	38,993	2,386	6.12%
Cabrillo West	82,000	44,110	43,414	696	1.60%
Palm Park	341,000	204,647	187,494	17,153	9.15%
Garden Street	171,000	110,924	108,486	2,438	2.25%
Harbor West	97,000	65,259	47,195	18,064	38.28%
Leadbetter	186,000	118,437	99,169	19,268	19.43%
La Playa East	10,000	15,807	10,012	5,795	57.88%
La Playa West	8,000	9,774	8,352	1,422	17.03%
Harbor Lot	614,000	308,989	285,130	23,859	8.37%
Stearns Wharf	244,000	120,606	111,422	9,184	8.24%
Waterfront Parking Permits	325,000	96,220	92,715	3,505	3.78%
Boat Wash Machine	3,000	1,110	1,631	(521)	-31.94%
Worker's Comp Rebate	26,791	13,130		13,130	N/A
Total Parking Services	2,184,791	1,150,392	1,034,013	116,379	11.26%
Live Aboard Fees	164,000	77,947	82,227	(4,280)	-5.21%
Slip Rentals	3,998,521	1,981,827	1,926,129	55,698	2.89%
Visitor Fees	463,000	221,922	251,673	(29,751)	-11.82%
Skiff Tie-Ups	9,000	2,391	3,735	(1,344)	-35.98%
Fish Hoist 1	8,000	3,609	5,009	(1,400)	-27.95%
Fish Hoist 2	500	440	266	174	65.41%
Wharfage & Dockage	141,000	72,007	70,452	1,555	2.21%
Slip Transfer Fees	425,000	299,150	189,575	109,575	57.80%
Slip Waiting List	2,600	2,360	2,640	(280)	-10.61%
Key Card	12,000	6,092	7,128	(1,036)	-14.53%
SB Mooring Area Permit	4,000	5,800	6,221	(421)	-6.77%
Yacht Club Hoist	1,811	906	879	27	3.07%
Miscellaneous Revenue	36,000	45,127	7,163	37,964	530.00%
Worker's Comp Rebate	162,354	81,278	-	81,278	N/A
Total Marina Management	5,427,786	2,800,856	2,553,097	247,759	9.70%
Department Total	11,971,224	6,463,685	5,979,380	484,305	8.10%

ATTACHMENT #1

JAN 19 2012
#8

Waterfront Department Expenditures
Consolidated 12/31/11

	FY 12 Budget	YTD 12/31/11 Expense	FY 12 % Of Budget
Salaries & Benefits	5,461,051	2,746,182	50.29%
Supplies & Services	3,455,120	2,289,915	66.28%
Community Promotions (1)	60,000	45,094	75.16%
Capital Outlay Transfers (2)	934,483	467,241	50.00%
Non Capitalized Transfers (3)	117,500	52,726	44.87%
Beach Lifeguard Service	77,020	38,510	50.00%
Principal	692,216	582,962	84.22%
Interest	1,084,573	468,392	43.19%
Appropriated Reserve	100,000		0.00%
Other		2,540	
Total	11,981,963	6,693,562	55.86%
Encumbrances (4)		777,383	
Actual Total Expended		5,916,179	49.38%

- (1) July 4 fireworks.
- (2) Transfer to fund Capital Projects.
- (3) Non-capitalized equipment and computer hardware.
- (4) Funding committed but not yet paid, i.e., contracts.