

SEP 15 2011
#3

Waterfront Department Revenue
Fiscal Year 2011

Description	Annual Budget	Actual YTD 6/30/2011	Actual YTD 6/30/2010	\$ Amount Greater than (Less Than) FY 2010	% Variance over FY 2010
Harbor Commercial	835,000.00	778,445.82	796,114.46	(17,668.64)	-2.22%
Wharf Commercial	395,000.00	419,062.63	428,994.36	(9,931.73)	-2.32%
SB Waterfront Center (Museum)	142,773.00	145,842.10	143,216.40	2,625.70	1.83%
Harbor Food Service	898,154.00	925,608.45	904,696.67	20,911.78	2.31%
Wharf Food Service	1,089,921.00	1,225,502.18	1,113,716.10	111,786.08	10.04%
SB Waterfront Center (WF Grill)	185,276.00	206,360.40	261,863.33	(55,502.93)	-21.20%
Harbor Other	143,151.00	181,550.80	136,004.60	45,546.20	33.49%
SB Waterfront Center (NOAA)	48,340.00	48,607.20	48,607.20	-	0.00%
Ice Machine	9,180.00	26,368.00	13,585.20	12,782.80	94.09%
CAM	108,000.00	100,787.56	96,040.82	4,746.74	4.94%
Miscellaneous Revenue	103,779.00	126,970.28	138,877.11	(11,906.83)	-8.57%
Total Property Management	3,958,587.00	4,185,515.42	4,081,716.25	103,799.17	2.54%

Description	Annual Budget	Actual YTD 6/30/2011	Actual YTD 6/30/2010	\$ Amount Over (Under) FY 2010	% Variance over FY 2010
Interest Income	215,759.00	188,323.70	252,029.09	(63,705.39)	-25.28%
Total Financial Management	215,759.00	188,323.70	252,029.09	(63,705.39)	-25.28%

Description	Annual Budget	Actual YTD 6/30/2011	Actual YTD 6/30/2010	\$ Amount Over (Under) FY 2010	% Variance over FY 2010
Cabrillo East	77,772.00	72,794.99	76,040.18	(3,245.19)	-4.27%
Cabrillo West	82,528.00	71,790.43	81,980.97	(10,190.54)	-12.43%
Palm Park	341,254.00	325,059.05	326,107.09	(1,048.04)	-0.32%
Garden Street	171,518.00	176,253.76	169,471.24	6,782.52	4.00%
Harbor West	97,560.00	82,723.29	90,780.74	(8,057.45)	-8.88%
Leadbetter	184,241.00	172,375.42	186,562.93	(14,187.51)	-7.60%
La Playa East	10,088.00	10,550.70	8,187.70	2,363.00	28.86%
La Playa West	7,748.00	9,448.25	6,726.75	2,721.50	40.46%
Harbor Lot	614,627.00	509,660.17	579,263.30	(69,603.13)	-12.02%
Stearns Wharf	244,477.00	223,523.95	241,130.78	(17,606.83)	-7.30%
Harbor Valet Parking	433.00	607.00	480.40	126.60	26.35%
Total Parking Services	2,160,381.00	1,994,073.91	2,106,329.23	(112,255.32)	-5.33%

Description	Annual Budget	Actual YTD 6/30/2011	Actual YTD 6/30/2010	\$ Amount Over (Under) FY 2010	% Variance over FY 2010
Live Aboard Fees	168,018.00	163,644.67	169,420.19	(5,775.52)	-3.41%
Slip Rentals	3,864,398.00	3,858,103.85	3,662,909.44	195,194.41	5.33%
Visitor Fees	555,894.00	416,261.79	517,612.79	(101,351.00)	-19.58%
Skiff Tie-Ups	8,906.00	7,530.00	7,430.00	100.00	1.35%
Fish Hoist 1	4,239.00	7,793.15	4,848.55	2,944.60	60.73%
Fish Hoist 2	1,030.00	792.25	972.00	(179.75)	-18.49%
Wharfage & Dockage	145,274.00	151,080.90	144,227.95	6,852.95	4.75%
Slip Transfer Fees	621,957.00	428,875.00	524,425.00	(95,550.00)	-18.22%
Slip Waiting List	2,948.00	2,640.00	2,960.00	(320.00)	-10.81%
Key Card	12,831.00	10,935.55	11,067.00	(131.45)	-1.19%
SB Mooring Area Permit	4,000.00	6,221.44	7,000.00	(778.56)	-11.12%
Yacht Club Hoist	1,691.00	1,758.60	1,690.80	67.80	4.01%
Miscellaneous Revenue	24,871.00	34,817.05	30,847.33	3,969.72	12.87%
Total Marina Management	5,416,057.00	5,090,372.32	5,085,497.30	4,875.02	0.10%

Department Total	11,750,784.00	11,458,285.35	11,525,571.87	(67,286.52)	-0.58%
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ATTACHMENT #1

Waterfront Department
FY 2011 Expenditure Summary

SEP 15 2011
 #3

Description	FY 2011 Budget	FY 2011 Actual	Variance \$ over (under) Budget	Variance % over Budget
Salaries & Benefits	5,480,825	5,424,451	(56,374)	-1.03%
Supplies & Services	3,405,267	3,343,155	(62,112)	-1.82%
July 4th Fireworks	60,000	46,459	(13,541)	-22.57%
Transfer to Capital	969,361	969,361	0	0.00%
Non Capitalized Equipment	81,909	74,046	(7,863)	-9.60%
Beach Lifeguards	74,884	74,884	0	0.00%
<i>Other</i>				
Principal	635,173	561,379	(73,794)	-11.62%
Interest	1,030,824	853,859	(176,965)	-17.17%
Fiscal Agent Charges		2,540	2,540	
Appropriated Reserve	100,000		(100,000)	-100.00%
Total Other	1,765,997	1,417,778	(348,219)	-19.72%
			0	
Total	11,838,243	11,350,134	(488,109)	-4.12%
Encumbrances		116,945		
Adjusted Total		11,233,189	-605,054	-5.11%

ATTACHMENT #2