

Waterfront Department Revenue
as of December 31, 2010

Description	Annual Budget	Actual YTD 12/31/2010	Actual YTD 12/31/2009	Change from Prior Year \$	Change from Prior Year %
Harbor Commercial	835,000	430,472	457,802	(27,329)	-5.97%
Wharf Commercial	395,000	237,411	246,119	(8,708)	-3.54%
SB Waterfront Center (Museum)	142,773	72,802	71,608	1,194	1.67%
Harbor Food Service	898,154	502,488	504,756	(2,268)	-0.45%
Wharf Food Service	1,089,921	700,002	631,535	68,467	10.84%
SB Waterfront Center (WF Grill)	185,276	110,092	152,065	(41,973)	-27.60%
Harbor Other	143,151	99,932	78,016	21,915	28.09%
SB Waterfront Center (NOAA)	48,340	24,304	24,304	-	0.00%
Ice Machine	9,180	17,271	7,349	9,922	135.01%
CAM	108,000	54,330	47,520	6,810	14.33%
Miscellaneous Revenue	103,779	41,949	98,297	(56,349)	-57.32%
Compensation - Property Damage				-	N/A
Total Property Management	3,958,574	2,291,052	2,319,372	(28,319)	-1.22%
Interest Income	215,759	101,217	136,090	(34,873)	-25.62%
Total Financial Management	215,759	101,217	136,090	(34,873)	-25.62%
Cabrillo East	77,772	38,993	42,503	(3,510)	-8.26%
Cabrillo West	82,528	43,414	49,587	(6,173)	-12.45%
Palm Park	341,254	187,494	195,975	(8,481)	-4.33%
Garden Street	171,518	108,486	100,605	7,881	7.83%
Harbor West	97,560	47,195	55,655	(8,460)	-15.20%
Leadbetter	184,241	99,169	106,402	(7,232)	-6.80%
La Playa East	10,088	10,012	7,706	2,306	29.92%
La Playa West	7,748	8,352	6,358	1,995	31.37%
Harbor Lot	614,627	285,130	331,491	(46,361)	-13.99%
Stearns Wharf	244,477	111,422	119,202	(7,781)	-6.53%
Waterfront Parking Permits	325,000	92,715	100,027	(7,312)	-7.31%
Boat Wash Machine	3,135	1,631	2,050	(419)	-20.45%
Over/short		50		50	N/A
Total Parking Services	2,159,948	1,034,064	1,117,561	(83,498)	-7.47%
Live Aboard Fees	168,018	82,227	84,576	(2,349)	-2.78%
Slip Rentals	3,864,398	1,926,129	1,831,281	94,849	5.18%
Visitor Fees	555,894	251,673	310,659	(58,985)	-18.99%
Skiff Tie-Ups	8,906	3,735	3,770	(35)	-0.93%
Fish Hoist 1	4,239	5,009	2,494	2,515	100.85%
Fish Hoist 2	1,030	266	568	(302)	-53.17%
Wharfage & Dockage	145,274	70,452	72,423	(1,972)	-2.72%
Slip Transfer Fees	621,957	189,575	300,875	(111,300)	-36.99%
Slip Waiting List	2,948	2,640	2,960	(320)	-10.81%
Key Card	12,831	7,128	7,556	(428)	-5.67%
SB Mooring Area Permit	4,000	6,221	2,000	4,221	211.07%
Yacht Club Hoist	1,691	879	845	34	4.01%
Miscellaneous Revenue	24,871	7,163	4,535	2,628	57.94%
Over/Short		20	(10)	30	-298.51%
Total Marina Management	5,416,057	2,553,117	2,624,532	(71,415)	-2.72%
Department Total	11,750,338	5,979,451	6,197,555	(218,105)	-3.52%