

**Waterfront Department
FY 2010 Revenue**

AUG 19 2009
#4

Description	FY 2010 Budget	FY 2010 Actual	FY 2009 Actual		%
Harbor Commercial	866,670	796,114	837,627	(70,556)	-8.14%
Wharf Commercial	471,929	428,994	472,137	(42,935)	-9.10%
SB Waterfront Center (Museum)	143,457	143,216	142,782	(241)	-0.17%
Harbor Food Service	907,169	904,697	881,095	(2,472)	-0.27%
Wharf Food Service	1,205,056	1,113,716	1,202,763	(91,340)	-7.58%
SB Waterfront Center (WF Grill)	281,155	261,863	264,726	(19,292)	-6.86%
Harbor Other	136,715	136,005	140,280	(710)	-0.52%
SB Waterfront Center (NOAA)	48,607	48,607	48,607	-	0.00%
Ice Machine	6,750	13,585	6,824	6,835	101.26%
CAM	94,000	96,041	80,388	2,041	2.17%
Miscellaneous Revenue	87,549	138,877	59,851	51,328	58.63%
Compensation - Property Damage	-	-	2,950	-	-
Total Property Management	4,249,057	4,081,715	4,140,030	(167,342)	-3.94%

Description	FY 2010 Budget	FY 2010 Actual	FY 2009 Actual		%
Interest Income	125,000	252,029	341,317		
Total Financial Management	125,000	252,029	341,317	127,029.00	101.62%

Description	FY 2010 Budget	FY 2010 Actual	FY 2009 Actual		%
Cabrillo East	81,500	76,040	56,560	(5,460)	-6.70%
Cabrillo West	93,000	81,981	64,614	(11,019)	-11.85%
Palm Park	318,392	326,107	257,975	7,715	2.42%
Garden Street	176,099	169,471	137,345	(6,628)	-3.76%
Harbor West	97,500	90,781	70,502	(6,719)	-6.89%
Leadbetter	178,888	186,563	143,333	7,675	4.29%
La Playa East	10,834	8,188	13,376	(2,646)	-24.42%
La Playa West	9,933	6,727	11,375	(3,206)	-32.28%
Harbor Lot	595,563	579,263	474,938	(16,300)	-2.74%
Stearns Wharf	268,749	241,131	233,296	(27,618)	-10.28%
Waterfront Parking Permits	323,389	336,314	326,461	12,925	4.00%
Boat Wash Machine	3,750	3,272	3,398	(478)	-12.75%
Harbor Valet Parking		480	433	480	
Compensation - Property Damage			30	-	
Total Parking Services	2,157,597	2,106,318	1,793,635	(51,279)	-2.38%

Description	FY 2010 Budget	FY 2010 Actual	FY 2009 Actual		%
Live Aboard Fees	172,000	169,420	170,456	(2,580)	-1.50%
Slip Rentals	3,676,785	3,662,909	3,521,717	(13,876)	-0.38%
Visitor Fees	700,000	517,613	507,158	(182,387)	-26.06%
Skiff Tie-Ups	7,500	7,430	8,990	(70)	-0.93%
Fish Hoist 1	4,500	4,849	9,778	349	7.76%
Fish Hoist 2	1,250	972	446	(278)	-22.24%
Wharfage & Dockage	145,000	144,228	142,933	(772)	-0.53%
Slip Transfer Fees	250,000	524,425	338,100	274,425	109.77%
Slip Waiting List	3,000	2,960	3,120	(40)	-1.33%
Key Card	13,250	11,067	12,286	(2,183)	-16.48%
Mooring Area Permit	6,250	7,000	8,250	750	12.00%
Yacht Club Hoist	1,659	1,691	1,626	32	1.93%
Miscellaneous Revenue	9,500	30,847	27,271	21,347	224.71%
Over/Short		86	(102)	86	
Total Marina Management	4,990,694	5,085,497	4,752,028	94,803	1.90%

Department Total **11,522,348** **11,525,559** **11,027,011** 3,211.46 0.03%

ATTACHMENT #1

AUG 19 2010
#4

**Santa Barbara Waterfront Department
FY 2010 Expense by Program**

	FY 2010 <u>Budget</u>	FY 2010 <u>Actual</u>	Budget variance <u>over /(under)</u>	<u>%</u>
Administration	3,491,817	3,290,563	(201,254)	-5.76%
Capital outlay transfer	1,130,276	1,130,276	-	0.00%
Property Management	265,129	234,613	(30,516)	-11.51%
Financial Management	195,810	181,055	(14,755)	-7.54%
Parking Services	925,257	904,535	(20,722)	-2.24%
Harbor Patrol	1,862,844	1,870,369	7,525	0.40%
Marina Management	306,761	266,994	(39,767)	-12.96%
Harbor Maintenance	2,674,076	2,617,239	(56,837)	-2.13%
Wharf Maintenance	968,459	849,699	(118,760)	-12.26%
Facilities Design & Capital Program Mgmt	253,021	227,382	(25,639)	-10.13%
Total	12,073,450	11,572,725	(500,725)	-4.15%

ATTACHMENT #2

Santa Barbara Waterfront Department
FY 2010 Expenditure Summary

AUG 19 2010
#4

Description	FY 2010 Budget	FY 2010 Actual	Variance \$ Over /(Under)	Variance %
Total Salaries & Benefits	5,530,336	5,317,427	(212,909)	-3.85%
Total Supplies & Services	3,436,967	3,382,496	(54,471)	-1.58%
Special Projects (1)	79,059	62,193	(16,866)	-21.33%
Community Promotions (2)	55,690	54,385	(1,305)	-2.34%
Transfer to Capital Fund	1,131,381	1,131,381	0	0.00%
Non Capitalized Equipment	86,445	21,145	(65,300)	-75.54%
Principal	714,886	648,473	(66,413)	
Interest	958,686	952,686	(6,000)	
Fiscal Agent Charges		2,540	2,540	
Appropriated Reserves	80,000		(80,000)	
Total Other	1,753,572	1,603,699	(149,873)	-8.55%
Program Total	12,073,450	11,572,726	(500,724)	-4.15%

Notes:

- 1) Beach Lifeguard program
- 2) July 4th fireworks