

**Waterfront Department  
FY 2009 Revenue**

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Description	FY 2009	FY 2009	FY 2008		%
	Budget	Actual	Actual		
Harbor Commercial	811,310.00	837,626.90	879,006.83	26,316.90	3.24%
Wharf Commercial	489,682.00	472,136.53	461,491.24	(17,545.47)	-3.58%
SB Waterfront Center (Museum)	127,028.00	142,782.40	128,343.44	15,754.40	12.40%
Harbor Food Service	864,960.00	881,095.29	911,581.27	16,135.29	1.87%
Wharf Food Service	1,285,564.00	1,202,763.29	1,276,200.46	(82,800.71)	-6.44%
SB Waterfront Center (WF Grill)	259,814.00	264,725.77	285,550.49	4,911.77	1.89%
Harbor Other	134,034.00	140,279.75	241,227.05	6,245.75	4.66%
SB Waterfront Center (NOAA)	48,607.00	48,607.20	48,607.20	0.20	0.00%
Ice Machine	6,482.00	6,823.80	5,388.00	341.80	5.27%
CAM	94,493.00	80,387.60	82,194.51	(14,105.40)	-14.93%
Miscellaneous Revenue	85,832.00	59,851.38	69,505.93	(25,980.62)	-30.27%
Compensation - Property Damage	-	2,950.00		2,950.00	
<b>Total Property Management</b>	<b>4,207,806.00</b>	<b>4,140,029.91</b>	<b>4,389,096.42</b>	<b>(67,776.09)</b>	<b>-1.61%</b>

Description	FY 2009	FY 2009	FY 2008		%
	Budget	Actual	Actual		
Interest Income	276,019.00	341,317.15	392,165.58		
<b>Total Financial Management</b>	<b>276,019.00</b>	<b>341,317.15</b>	<b>392,165.58</b>	<b>65,298.15</b>	<b>23.66%</b>

Description	FY 2009	FY 2009	FY 2008		%
	Budget	Actual	Actual		
Cabrillo East	66,300.00	56,560.25	60,359.41	(9,739.75)	-14.69%
Cabrillo West	71,400.00	64,614.00	72,099.05	(6,786.00)	-9.50%
Palm Park	239,700.00	257,974.82	257,306.41	18,274.82	7.62%
Garden Street	158,100.00	137,344.68	148,070.83	(20,755.32)	-13.13%
Harbor West	66,300.00	70,502.32	65,979.93	4,202.32	6.34%
Leadbetter	137,700.00	143,332.88	175,814.38	5,632.88	4.09%
La Playa East	7,650.00	13,375.50	6,226.85	5,725.50	74.84%
La Playa West	5,610.00	11,375.05	3,841.00	5,765.05	102.76%
Harbor Lot	463,579.00	474,938.01	480,479.28	11,359.01	2.45%
Stearns Wharf	280,500.00	233,295.86	252,505.15	(47,204.14)	-16.83%
Waterfront Parking Permits	372,300.00	326,461.00	333,338.70	(45,839.00)	-12.31%
Boat Wash Machine	10,715.00	3,397.75	3,700.50	(7,317.25)	-68.29%
Harbor Valet Parking		433.20	842.60	433.20	
Compensation - Property Damage		30.02	-	30.02	
<b>Total Parking Services</b>	<b>1,879,854.00</b>	<b>1,793,635.34</b>	<b>1,860,564.09</b>	<b>(86,218.66)</b>	<b>-4.59%</b>

Description	FY 2009	FY 2009	FY 2008		%
	Budget	Actual	Actual		
Live Aboard Fees	172,000.00	170,455.71	177,876.34	(1,544.29)	-0.90%
Slip Rentals	3,535,370.00	3,521,717.09	3,457,236.84	(13,652.91)	-0.39%
Visitor Fees	442,690.00	507,158.23	524,270.82	64,468.23	14.56%
Skiff Tie-Ups	7,803.00	8,990.00	6,033.00	1,187.00	15.21%
Fish Hoist 1	4,568.00	9,777.85	5,080.80	5,209.85	114.05%
Fish Hoist 2	3,056.00	446.00	1,314.25	(2,610.00)	-85.41%
Wharfage & Dockage	140,000.00	142,932.90	137,872.20	2,932.90	2.09%
Slip Transfer Fees	688,500.00	338,100.00	606,375.00	(350,400.00)	-50.89%
Slip Waiting List	2,500.00	3,120.00	3,280.00	620.00	24.80%
Key Card	14,662.00	12,285.60	12,980.00	(2,376.40)	-16.21%
Mooring Area Permit		8,250.00	8,859.40	8,250.00	
Yacht Club Hoist		1,626.00	664.25	1,626.00	
Miscellaneous Revenue	58,716.00	27,271.35	47,710.73	(31,444.65)	-53.55%
Over/Short		(102.43)	75.30	(102.43)	
<b>Total Marina Management</b>	<b>5,069,865.00</b>	<b>4,752,028.30</b>	<b>4,989,628.93</b>	<b>(317,836.70)</b>	<b>-6.27%</b>

**Department Total**      11,433,544.00      11,027,010.70      11,631,455.02      (406,533.30)      -3.56%

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Santa Barbara Waterfront Department  
FY 2009 Expense by Program

	FY 2009 Budget	FY 2009 Actual	Budget variance over /(under)	%
Administration	3,618,872	3,442,292	(176,580)	-4.88%
Capital outlay transfer	926,999	865,671	(61,328)	-6.62%
Property Management	318,075	270,798	(47,277)	-14.86%
Financial Management	192,552	194,624	2,072	1.08%
Parking Services	999,070	916,798	(82,272)	-8.23%
Harbor Patrol	1,749,389	1,754,006	4,617	0.26%
Marina Management	321,975	285,284	(36,691)	-11.40%
Harbor Maintenance	2,772,490	2,601,348	(171,142)	-6.17%
Wharf Maintenance	1,018,860	888,892	(129,968)	-12.76%
Facilities Design & Capital Program Mgmt	250,566	247,558	(3,008)	-1.20%
<b>Total</b>	<b>12,168,848</b>	<b>11,467,271</b>	<b>(701,577)</b>	<b>-5.77%</b>

ATTACHMENT #2

Santa Barbara Waterfront Department  
FY 2009 Expense Summary

Description	Original Annual Budget	Actual Year End Budget with FY08 carryovers	Actual Year End Expenses & Encumbrances	Budget variance Over/(Under)	Year End Budget Variance
<b>Total Salaries &amp; Benefits</b>	5,495,871	5,495,871	5,394,474	(101,397)	-1.84%
<b>Total Supplies &amp; Services</b>	3,602,853	3,748,738	3,464,248	(284,490)	-7.59%
<b>Special Projects</b>	29,694	30,393	42,333	11,940	39.29%
Capital Outlay Transfer	926,999	926,999	865,671		
<b>Total Transfers</b>	<b>926,999</b>	<b>926,999</b>	<b>865,671</b>	<b>(61,328)</b>	<b>-6.62%</b>
<b>Non Capitalized Equip.</b>	<b>144,500</b>	<b>209,584</b>	<b>105,744</b>	<b>(103,840)</b>	<b>-49.55%</b>
Principal	688,477	688,477	688,477		
Interest	903,785	903,785	903,785		
Fiscal Agent Charges			2,540		2,540
Computer Software over \$5,000	15,000	15,000			(15,000)
Appropriated Reserves	150,000	150,000			(150,000)
<b>Total Other</b>	<b>1,757,262</b>	<b>1,757,262</b>	<b>1,594,802</b>	<b>(162,460)</b>	<b>-9.25%</b>
<b>Program Total</b>	<b>11,957,179</b>	<b>12,168,847</b>	<b>11,467,272</b>	<b>(701,575)</b>	<b>-5.77%</b>

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