

**Waterfront Department
FY 2009 Revenue
Year-to-Date
31-Dec-08**

<u>Description</u>	FY 2009 <u>Budget</u>	FY 2009 <u>Actual</u>	FY 2008 <u>Actual</u>	variance \$	variance %
Commercial Leases	1,428,020.00	830,248.32	831,597.27	(1,348.95)	-0.16%
Food Service Leases	2,410,338.00	1,349,584.07	1,404,732.25	(55,148.18)	-4.09%
Leases- Other	277,134.00	141,289.75	135,196.05	6,093.70	4.31%
Ice Machine	6,482.00	5,332.00	4,394.00	938.00	17.59%
Miscellaneous Revenue	85,832.00	21,959.37	41,137.04	(19,177.67)	-87.33%
Compensation - Property Damage		2,950.00		2,950.00	100.00%
Total Property Management	4,207,806.00	2,351,363.51	2,417,056.61	(65,693.10)	-2.79%

<u>Description</u>	FY 2009 <u>Budget</u>	FY 2009 <u>Actual</u>	FY 2008 <u>Actual</u>	variance \$	variance %
Interest Income					
Total Financial Management	276,019.00	165,477.46	209,603.73	(44,126.27)	-26.67%

<u>Description</u>	FY 2009 <u>Budget</u>	FY 2009 <u>Actual</u>	FY 2008 <u>Actual</u>	variance \$	variance %
Cabrillo East	66,300.00	31,400.80	30,938.57	462.23	1.47%
Cabrillo West	71,400.00	38,875.14	40,388.12	(1,512.98)	-3.89%
Palm Park	239,700.00	149,157.71	145,779.11	3,378.60	2.27%
Garden Street	158,100.00	82,736.18	86,677.28	(3,941.10)	-4.76%
Harbor West	66,300.00	39,902.95	36,071.26	3,831.69	9.60%
Leadbetter	137,700.00	83,477.22	100,952.91	(17,475.69)	-20.93%
La Playa East	7,650.00	9,616.60	6,177.35	3,439.25	35.76%
La Playa West	5,610.00	9,000.60	3,796.00	5,204.60	57.83%
Harbor Lot	463,579.00	259,192.82	255,328.56	3,864.26	1.49%
Stearns Wharf	280,500.00	110,185.70	118,987.96	(8,802.26)	-7.99%
Waterfront Parking Permits	372,300.00	90,396.00	98,939.70	(8,543.70)	-9.45%
Boat Wash Machine	10,715.00	2,078.25	2,177.50	(99.25)	-4.78%
Over/short		(50.00)		(50.00)	100.00%
Total Parking Services	1,879,854.00	905,969.97	926,214.32	(20,244.35)	-2.23%

<u>Description</u>	FY 2009 <u>Budget</u>	FY 2009 <u>Actual</u>	FY 2008 <u>Actual</u>	variance \$	variance %
Live Aboard Fees	172,000.00	86,754.37	88,262.37	(1,508.00)	-1.74%
Slip Rentals	3,535,370.00	1,767,728.85	1,734,768.82	32,960.03	1.86%
Visitor Fees	442,690.00	272,963.62	258,409.99	14,553.63	5.33%
Skiff Tie-Ups	7,803.00	4,510.00	246.00	4,264.00	94.55%
Fish Hoist 1	4,568.00	6,194.05	2,985.80	3,208.25	51.80%
Fish Hoist 2	3,056.00	171.00	910.75	(739.75)	-432.60%
Wharfage & Dockage	140,000.00	71,038.10	68,600.80	2,437.30	3.43%
Slip Transfer Fees	688,500.00	169,500.00	338,775.00	(169,275.00)	-99.87%
Slip Waiting List	2,500.00	3,120.00	3,320.00	(200.00)	-6.41%
Key Card	14,662.00	7,192.00	7,594.00	(402.00)	-5.59%
Mooring Area Permit		2,500.00	1,604.00	896.00	35.84%
Yacht Club Hoist		813.00	12,933.63	(12,120.63)	-1490.85%
Miscellaneous Revenue	58,716.00	5,153.40		5,153.40	100.00%
Over/Short		(106.90)	7.60	(114.50)	107.11%
Misc Revenue (Harbor Patrol)					
Total Marina Management	5,069,865.00	2,397,531.49	2,518,418.76	(120,887.27)	-5.04%

<i>Department Total</i>	<u>11,433,544.00</u>	<u>5,820,342.43</u>	<u>6,071,293.42</u>	(250,950.99)	-4.31%
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