



MEDIA RELEASE

Sales and Transient Occupancy Tax Results for the City of Santa Barbara

SANTA BARBARA, CA – December 4, 2018

Sales Tax Results for the Quarter Ended September 30, 2018

Santa Barbara received \$6.78 million in sales tax revenues during the quarter ended September 30, 2018. This includes approximately \$1 million in late payments from the state that relate to last fiscal year. A new software system implementation at the California Department of Tax and Fee Administration—the state agency which oversees the sales tax program—has caused delays in processing returns since May of this year. Correcting for these delays, the amount of sales tax revenue actually generated is closer to \$5.67 million, which is about 2% above the same quarter last year.

As the second largest General Fund revenue, the sales tax budget for fiscal year is \$22,276,000. Sales tax results for the December quarter will be available in February 2019.

For additional information on recent sales tax results, click [here](#).

Transient Occupancy Tax Revenues for October 2018

The City of Santa Barbara collected approximately \$1.63 million in transient occupancy taxes (TOT) for October 2018, which is 5.3% below October of last year, primarily due to a general decline in hotel occupancies.

The City has collected approximately \$8 million in TOT revenues through the first four months of this fiscal year, which runs from July 1 through June 30. The City's adopted TOT budget is \$19,605,700.

The Transient Occupancy Tax table can be viewed [here](#).

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City of Santa Barbara
TRANSIENT OCCUPANCY TAXES

Month	FY 2015	Change Prior Yr	FY 2016	Change Prior Yr	FY 2017	Change Prior Yr	FY 2018	Change Prior Yr	FY2019	Change Prior Yr
July	\$ 2,165,781	5.6%	\$ 2,291,916	5.8%	\$ 2,371,563	3.5%	\$ 2,331,941	-1.7%	\$ 2,314,535	-0.7%
Aug	2,325,106	12.4%	2,288,678	-1.6%	2,275,393	-0.6%	2,137,986	-6.0%	2,334,726	9.2%
Sept	1,626,983	7.7%	1,706,348	4.9%	1,850,883	8.5%	1,836,521	-0.8%	1,850,804	0.8%
Oct	1,617,359	26.0%	1,612,613	-0.3%	1,661,481	3.0%	1,725,540	3.9%	1,633,303	-5.3%
Nov	1,212,104	16.9%	1,175,203	-3.0%	1,276,377	8.6%	1,260,275	-1.3%		
Dec	1,051,107	12.9%	1,046,610	-0.4%	1,153,040	10.2%	843,310	-26.9%		
Jan	1,167,590	16.3%	1,036,795	-11.2%	1,033,427	-0.3%	1,260,956	22.0%		
Feb	1,121,952	6.7%	1,225,255	9.2%	1,097,496	-10.4%	1,149,258	4.7%		
Mar	1,363,521	10.3%	1,410,521	3.4%	1,372,570	-2.7%	1,384,445	0.9%		
April	1,506,982	3.2%	1,475,767	-2.1%	1,625,652	10.2%	1,483,470	-8.7%		
May	1,603,265	5.8%	1,505,940	-6.1%	1,531,247	1.7%	1,594,572	4.1%		
June	1,795,755	7.2%	1,786,501	-0.5%	1,799,091	0.7%	1,764,385	-1.9%		
FY Total	\$ 18,557,506	10.3%	\$ 18,562,146	0.0%	\$ 19,048,221	2.6%	\$ 18,772,659	-1.4%	\$ 8,133,368	1.3%
Adopted Budget									19,605,700	4.4%

Beginning in January 2001, an additional 2% is credited to Creeks/Clean Water (Measure B).

City of Santa Barbara						
SALES TAX						
Quarter Ended	FY 2017	Change Prior Yr	FY 2018	Change Prior Yr	FY 2019	Change Prior Yr
Sep 30	5,487,619	2.0%	5,559,357	1.3%	6,775,792	21.9%
Dec 31	5,671,776	-1.3%	5,355,079	-5.6%		
Mar 31	4,859,221	0.4%	4,563,350	-6.1%		
Jun 30	5,415,802	-2.7%	5,032,512	-7.1%		
Totals	\$ 21,434,418	-0.4%	\$ 20,510,298	-4.3%	\$ 6,775,792	21.9%
FY 2019 Adopted					\$ 22,276,000	8.6%

City of Santa Barbara						
SALES TAX - ADJUSTED FOR STATE DELAYS						
Quarter Ended	FY 2017	Change Prior Yr	FY 2018	Change Prior Yr	FY 2019	Change Prior Yr
Sep 30	5,487,619	2.0%	5,559,357	1.3%	5,667,878	2.0%
Dec 31	5,671,776	-1.3%	5,355,079	-5.6%		
Mar 31	4,859,221	0.4%	5,203,336	7.1%		
Jun 30	5,415,802	-2.7%	5,500,440	1.6%		
Totals	\$ 21,434,418	-0.4%	\$ 21,618,213	0.9%	\$ 5,667,878	2.0%