



## AIRPORT DIRECTOR'S REPORT February 2020

### A. AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count report will be distributed at the meeting

### B. PROGRAMS

#### 1. Marketing & Communications Program

- "Public Notices" webpage added to FlySBA.com
- Media Release:  
In final edits – SBA 2019 In Review

#### Recent Media Highlights:

- Noozhawk, January 12, 2020  
Santa Barbara Airport Installs Fourth Jetbridge
- AOPA, January 13  
Santa Barbara Airport Defends its Parking Fee Policy
- Santa Maria Sun, January 15  
Santa Maria Airport announced travel to new cities starting Jan. 11
- KEYT, January 21  
Uber test allows some Santa Barbara drives to set their rates
- KEYT, January 22  
Uber test drives changes at airports in Santa Barbara, Palm Springs, and Sacramento
- SB Independent, January 25  
U.S. Airports Stiffen Identification Requirements: TSA Advises Staying Ahead of New ID Rules, Leaving Weapons Out of Carry-On Luggage
- KEYT, January 28  
Santa Barbara sees costly bills in lawsuit with restaurant owner
- SB Newspress, January 29  
Santa Barbara City Council approved funds for Flightline lawsuit
- Edhat, January 30  
High Sierra Grill and Bar Assets Up For Auction

## **2. Business Development**

### **a. Air Service Development**

- Deanna and Henry attended the Routes Conference in Indianapolis the week of February 3<sup>rd</sup>. Meetings were held with several air carriers to discuss potential additions to SBA.
- The Business Development team, in collaboration with Leigh Fisher, held its annual Airline Meeting on February 7.

### **b. Property Management**

- Work continues with the standardization of regulatory signage and bag sizers to minimize equipment movement in the gate hold area.
- High Sierra Grill returned the premises to the Airport on February 11, 2020.
- Dean Coffee is experiencing delays in the building permit process which is anticipated to further delay opening.
- Work continues to identify and secure electric shuttles to transport passengers and terminal employees to/from the economy lot.

### **c. FBO Redevelopment Project**

- Regular internal staff meetings continue to finalize the layout and project costs for additional commercial RON needs.
- Consultant Leigh Fisher is costing out the airside portion of the potential expanded commercial RON parking.

## **3. Facility Planning & Development**

### **a. Local Coastal Program Amendment**

Estimated Cost: \$5,000

Funding: Airport Capital Fund

As part of their adoption of the Airport Master Plan the City Council recommended adoption of a Local Coastal Program (LCP) Amendment to the 2003 Airport and Goleta Slough Local Coastal Plan. In order to incorporate new sea level rise (SLR) adaptation requirements, California Coastal Commission staff have stated that the LCP amendment will need to take the form of a comprehensive update. Airport Staff is preparing revisions to the biological resources and coastal resources (i.e. wetlands) section which will be reviewed in phases with California Coastal Commission staff prior to preparation of a draft amendment.

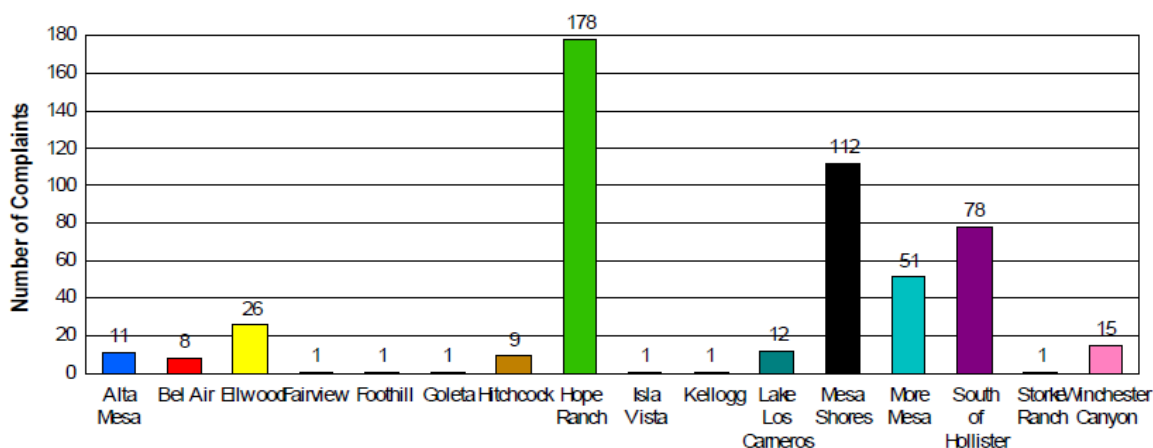
## **4. Certification & Operations**

- The SBA FAA Part 139 Annual Inspection has been scheduled for March 17-19, 2020.
- Pre-Construction activity has begun on the SBA Security System Rehabilitation Project. Project completion is scheduled for May 2020.
- Noise Advisory Program
  - In January, SBA received a total of 506 noise complaints.

## Complaint – Histogram

Start Date / Time: 2020-01-01 00:00:00  
End Date / Time: 2020-01-31 23:59:59

Group By: Community  
Filter Name:



Total Number of Complaints: 506

## C. CAPITAL PROJECTS

### 1. Terminal Projects

- Passenger Boarding Bridge: City Council awarded a contract to John Bean Technologies (JBT) on June 4, 2019, for Passenger Boarding Bridge No. 3. JBT delivered the new jet bridge on December 9 and put the jet bridge in service on December 20, 2019. Although the bridge has been put into service it is not fully functional at this time as the HVAC unit has not been received yet and the boarding bridge had two windows broken in transport. It is anticipated that the boarding bridge will be completed by February 28, 2020.

## D. FINANCIAL SUMMARY

As of January 31, 2020, preliminary operating revenues were 1.2% below budget. Preliminary operating expenditures were 14% below budget, with encumbrances, expenditures are 7% above budget.

### December 2019 Concessions

Concession	Gross Revenue	Airport Revenue	Contracts	Gross Revenue per Enplanement	Gross Revenue per Enplanement for FY19
Restaurant-Landside	\$15,264	\$1,526		\$0.32	\$0.30
Restaurant-Airside	\$208,323	\$20,832		\$4.37	\$4.61
Restaurant-Total	\$223,587	\$22,359		\$4.69	\$4.91
Gift Shop	\$111,055	\$11,106		\$2.33	\$2.78
Rental Cars	\$1,514,926	\$151,493	7,624	\$31.80	\$41.70

## **E. CITY COUNCIL APPROVALS**

### **January 28, 2020**

**SUBJECT:** Introduction Of Ordinance For Lease Agreement With Federal Express, Inc.

**RECOMMENDATION:**

That Council introduce and subsequently adopt, by reading of title only, an Ordinance of the Council of the City of Santa Barbara Approving and Authorizing the Airport Director to Execute a Lease Agreement with Federal Express Inc., a Delaware Corporation, for 59,410 Square Feet of Hangar and Office Space and 10,500 Square Feet of Paved Parking Lot Space at 495 South Fairview Avenue at the Santa Barbara Airport for a Term of Ten Years with a Five-Year Option to Extend.

**SUBJECT:** Conference With City Attorney – Existing Litigation – Gov. Code § 54956.9(d)(1)

**RECOMMENDATION:**

That Council hold a closed session to consider pending litigation pursuant to subsection (d)(1) of section 54956.9 of the Government Code and take appropriate action as needed.

The pending litigation is *Flightline Restaurant, LLC, et al. v. City of Santa Barbara*, SBSC Case No. 19CV06555.

### **February 4, 2020**

**SUBJECT:** AN ORDINANCE OF THE COUNCIL OF THE CITY OF SANTA BARBARA APPROVING AND AUTHORIZING THE AIRPORT DIRECTOR TO EXECUTE A LEASE AGREEMENT WITH FEDERAL EXPRESS, INC., A DELAWARE CORPORATION, FOR 59,410 SQUARE FEET OF HANGAR AND OFFICE SPACE AND 10,500 SQUARE FEET OF PAVED PARKING LOT SPACE AT 495 SOUTH FAIRVIEW AVENUE AT THE SANTA BARBARA AIRPORT FOR A TERM OF TEN YEARS WITH A FIVE-YEAR OPTION TO EXTEND

THE CITY COUNCIL OF THE CITY OF SANTA BARBARA DOES ORDAIN AS FOLLOWS:

SECTION 1. In accordance with the provisions of Section 521 of the Charter of the City of Santa Barbara, the lease with Federal Express, Inc. for 59,410 square feet of hangar and office space and 10,500 square feet of paved parking lot space at 495 South Fairview Avenue at the Santa Barbara Airport, for a term of ten years with a five year option to extend, a copy of which is on file with the Airport Department, is approved and the Airport Director is authorized to execute the lease, in a form approved by the City Attorney, on behalf of the City of Santa Barbara.

**SUBJECT:** Contract Amendment For Airport Poly-And Per-Flouoralkyl Substance (PFAS) Investigation Efforts

**RECOMMENDATION:**

That Council authorize the Airport Director to execute a first amendment to Professional Services Agreement No. 22000111 with GSI Environmental for additional Airport Poly-and Per-Flouoralkyl Substance (PFAS) investigation efforts in the amount of \$7,935 for a total contract amount of \$42,650 and authorize expenditures of up to \$4,265 for extra services that may result from necessary additional work not identified in the scope of work.