



AIRPORT DIRECTOR'S REPORT January 2020

A. AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count report will be distributed at the meeting

B. PROGRAMS

1. Marketing & Communications Program

- FlySBA.com refinements in December
- SBA 15 second commercial playing at airline terminal
- New transit banner advertising: "Friends don't let friends fly LAX"
- Media Release:
Deck the Halls with Holiday Cheer at the Santa Barbara Airport | December 16

Recent Media Highlights:

- **TV: KEYT**
 - Santa Barbara Airport receives new jet bridge | Dec. 10
 - "Songs of the Season" brings holiday cheer to Santa Barbara Airport | Dec 17
- **NOOZHAWK:** Santa Barbara Airport decks the terminal with holiday music from local schoolchildren
- **Santa Barbara News Press:** City Tenant High Sierra Files Claim for Damages against City of Santa Barbara | Dec. 7
- **Santa Barbara Independent:** City Sued over Flightline Restaurant | Dec. 18

2. Business Development

a. Air Service Development

- Alaska Airlines will add a morning departure to Seattle beginning May 21 through September.
- Frontier will return with seasonal service on June 7 to Denver through August.

b. Property Management

- Continued work to resolve technical challenges with Amadeus EASE gate equipment. Working to standardize regulatory signage and bag sizers to minimize equipment movement in the gate hold area.
- No response from High Sierra Grill to 5-day Pay or Quit notice. Will pursue unlawful detainer action.

- Terminal parking lots filled to capacity December 23-27, third shuttle and variable message sign proved necessary to direct travelers to Airport Economy Parking, which also briefly filled to capacity.
- Civil Air Patrol filed informal complaint with the FAA regarding relocation from the Administration offices.
- Build out plans for Dean’s Coffee submitted to City building department for approval.

c. FBO Redevelopment Project

- Continued weekly internal staff meetings to consider overall ramp space needs for FBOs and commercial RONs.
- Consultant Leigh Fisher conducted several simulations of scenarios for RON parking in relationship to FBO leaseholds.

3. Facility Planning & Development

a. Local Coastal Program Amendment

Estimated Cost: \$5,000
 Funding: Airport Capital Fund

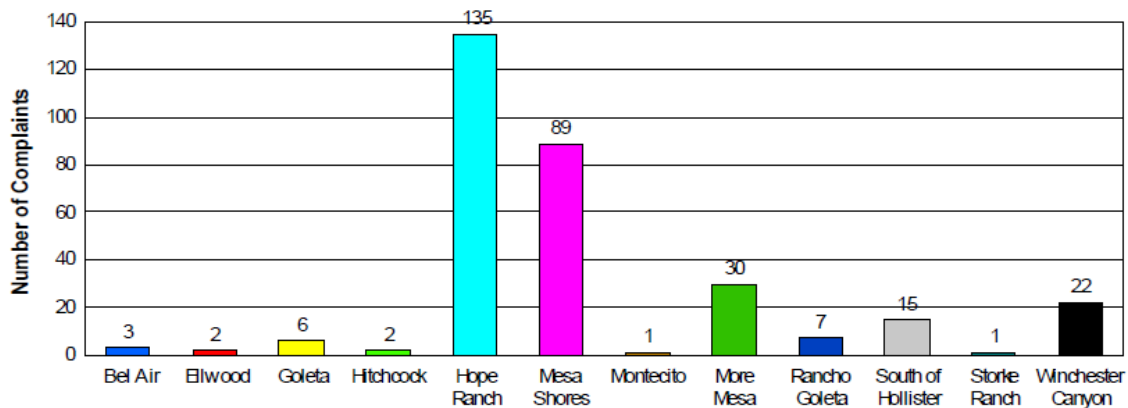
As part of their adoption of the Airport Master Plan the City Council recommended adoption of a Local Coastal Program (LCP) Amendment to the 2003 Airport and Goleta Slough Local Coastal Plan. In order to incorporate new sea level rise (SLR) adaptation requirements, California Coastal Commission staff have stated that the LCP amendment will need to take the form of a comprehensive update. Airport Staff is preparing revisions to the biological resources and coastal resources (i.e. wetlands) section which will be reviewed in phases with California Coastal Commission staff prior to preparation of a draft amendment.

4. Certification & Operations

- Noise Advisory Program
 - In December, SBA received a total of 313 noise complaints.

Complaint – Histogram

Start Date / Time: 2019-12-01 00:00:00 Group By: Community
 End Date / Time: 2019-12-31 23:59:59 Filter Name:



Total Number of Complaints: 313

C. CAPITAL PROJECTS

1. Terminal Projects

- Passenger Boarding Bridge: City Council awarded a contract to John Bean Technologies (JBT) on June 4, 2019, for Passenger Boarding Bridge No. 3. JBT delivered the new jet bridge on December 9 and put the jet bridge in service on December 20, 2019. Although the bridge has been put into service it is not fully functional at this time as the HVAC unit has not been received yet and the boarding bridge had two windows broken in transport. It is anticipated that the boarding bridge will be completed by January 31, 2020.

D. FINANCIAL SUMMARY

As of December 31, 2019, preliminary operating revenues were 0.3% below budget. Preliminary operating expenditures were 21% below budget, with encumbrances, expenditures are 7% above budget.

November 2019 Concessions

Concession	Gross Revenue	Airport Revenue	Contracts	Gross Revenue per Enplanement	Gross Revenue per Enplanement for FY19
Restaurant-Landside	\$14,639	\$1,464		\$.32	\$.30
Restaurant-Airside	\$205,332	\$20,533		\$4.46	\$4.61
Restaurant-Total	\$219,971	\$21,997		\$4.78	\$4.91
Gift Shop	\$117,539	\$11,754		\$2.55	\$2.78
Rental Cars	\$1,558,704	\$155,870	8,154	\$33.86	\$41.70

E. CITY COUNCIL APPROVALS

December 17, 2019

SUBJECT: Resolution Adopting Early Retirement Of Airport Promissory Note

RECOMMENDATION: That Council:

- A. Adopt, by reading of title only, a Resolution of the Council of the City of Santa Barbara Rescinding the Customer Facility Charge Imposed by and Collected by All On-Airport Rental Car Companies, Used for the Purpose of Financing,

Designing, and Constructing a Consolidated Rental Car Maintenance and Storage Facility at the Airport;

- B. Increase appropriations by a total of \$3,463,333 in the Airport's Customer Facility Charge Fund to retire the Airport's Promissory Note, effective December 31, 2019, currently held in the City's investment portfolio; and
- C. Authorize the Finance Director to cancel the promissory note dated July 14, 2009, as amended, upon payment in full of the principal and all accrued interest.