

TOTAL VACANCY RATE AND LEASE APPLICATIONS IN PROGRESS

TOTAL BUILDING RATE AND LEASES IN PROGRESS

Program	Total Leaseable Sq. Ft.*	Total Sq. Ft. Occupied*	Sq. Ft. Vacant	% Sq. Ft. Vacant	Lease Sq. Ft. in Progress*	% Sq. Ft. in Progress	Total Budgeted Rent*	Actual Rent	Variance*	%Variance	Rent in Progress	% of Rent in Progress
Com/Ind	168,797	155,786	10,880	7.7%	0	0.0%	\$198,330	\$191,838	\$6,492	3.3%	\$0	0.0%
Non-Com	338,067	336,895	1,172	0.3%	0	0.0%	\$521,494	\$521,219	\$275	0.1%	\$0	0.0%
TOTAL	506,864	492,681	12,052	2.8%	-	0.0%	\$719,824	\$713,057	\$6,767	0.9%	\$0	0.0%

* Variance for Total Sq. Ft. Occupied to Leaseable includes spaces for 6100 Hollister that are being marketed.

TOTAL LAND RATE AND LEASES IN PROGRESS

Program	Total Leaseable Sq. Ft.	Total Sq. Ft. Occupied	Sq. Ft. Vacant	% Sq. Ft. Vacant	Lease Sq. Ft. in Progress	% Sq. Ft. in Progress	Total Budgeted Rent	Actual Rent	Variance	%Variance	Rent in Progress	% of Rent in Progress
Com/Ind	2,501,670	2,501,670	0	0.0%	0	0.0%	\$207,256	\$207,633	-\$377	-0.2%	NA	0.0%
Non-Com	1,421,916	1,421,016	900	0.1%	0	0.0%	\$89,977	\$89,960	\$17	0.0%	NA	0.0%
TOTAL	3,923,586	3,922,686	900	0.0%	0	0.0%	\$297,233	\$297,593	-\$360	-0.1%	\$0	0.0%

UPCOMING LEASE ACTIVITY

- * NOTE:
- 1) Lease finalized for the Café space at 6100 Hollister.
 - 2) Lease finalized for Suite 3A, 6100 Hollister to Big Group Sale.
 - 3) In negotiations for Suites 5A & 5B to one company with a back up proposal to a second company. Scheduled to be finalized 11/15/19.

Property Management Report - Vacancy Progress
As of October 31, 2019

PROGRAM	Space	In Progress	Sq. Ft.	\$Per Sq. Ft.	Rent/ Month	Details
<i>Commercial/Industrial</i>						
BUILDINGS:						
	Bldg. 258 - G 629 Firestone Road	N	120	0.00	\$ -	Unleaseable unless tied to other office
	Bldg. 258 - H 629 Firestone Road	N	144	0.00	\$ -	Unleaseable unless tied to other office
	Bldg. 304 - D 53 Cass Place	N	820	0.00	\$ -	Temp Lease \$0 to Civil Air Patrol
Total:			<u>1,084</u>		<u>\$0</u>	
	Less Unleaseable SF		<i>(1,084)</i>			
LAND:			<u>0</u>		<u>0</u>	
	Total Available for Lease		<u>0</u>		<u>\$0</u>	

<i>Non-Commercial Aviation</i>						
BUILDINGS:						
Total:			<u>0</u>		<u>0</u>	
			<u>0</u>		<u>\$ -</u>	
LAND:			<u>0</u>		<u>0</u>	
			<u>0</u>		<u>\$0</u>	

<i>Development Parcels</i>						
6100 Hollister - Units 5A & 5B			4600	1.60	7,360	Negotiations in progress with one tenant, and a second tenant in back up position. Will have resolution by November 15.