



## AIRPORT DIRECTOR'S REPORT May 2019

Meeting 05/15/19  
Agenda Item No. 9

### A. AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count report will be distributed at the meeting

### B. PROGRAMS

#### 1. Marketing & Communications Program

- FlySBA.com on schedule to launch in June
- New SBA 15 sec commercial playing at airline terminal

#### Recent Media Highlights:

- **TV:**
  - KEYT | Contour Launches Flights from Santa Barbara to Sacramento | April 16
- **City News In Brief:**
  - Fly Away with SBA | May 6
  - Fly SBA | April 29
  - Fly SBA | April 22
  - Event Marks Service to Sacramento | April 15
  - Nonstop Flights to Sacramento | April 8
  - Fly Contour Airlines | March 4
- **Santa Barbara News Press:**
  - Freedom in the Santa Barbara Sky | April 18
- **Noozhawk:**
  - Vintage War Planes Roar and Rumble over Santa Barbara | April 17
  - Wings of Freedom Tour Brings Historic Aircraft to Santa Barbara | April 12
  - \$131 Million in Capital Improvement Projects in Santa Barbara | March 15
- **Santa Barbara Independent**
  - Winging It with the Pros | April 18
- **EdHat:**
  - Wings of Freedom Tour at Santa Barbara Airport | April 21
- **KCLU:**
  - New Santa Barbara-Sacramento Airline Service Takes Off | April 16
- **Ventura County Star:**
  - David Loe: With More Airlines, SBA a Viable Option for Flights | May 1

#### 2. Business Development

##### a. Air Service Development

- Contour service to Sacramento performing exceptionally well, increase to 2 daily flights to Oakland and Las Vegas starts on May 15.
- Sun Country resumes service 4 times weekly on May 22. Ticket counter location will be consolidated with Frontier prior to Delta's start of service due to lack of available ticket counters.

- Airline meetings scheduled for June 3-5 at Airports Council International-North America JumpStart conference in Nashville.
- Corporate headquarters meeting with United scheduled for mid-June.

**b. Property Management**

- Delta will soon be seeking permits for build out of airline ticket office space in the terminal.
- Working to consolidate Frontier and Sun Country ticketing counters due to lack of space when Delta begins service.
- Notified Atlantic of need to reclaim ramp area for Gate 1 terminal reconfiguration. Working to abate impacts to aircraft parking.
- Vendor proposals received for conversion to Shared Use gates technology in advance of Delta's service.

**3. Facility Planning & Development**

**a. Local Coastal Program Amendment**

Estimated Cost: \$5,000

Funding: Airport Capital Fund

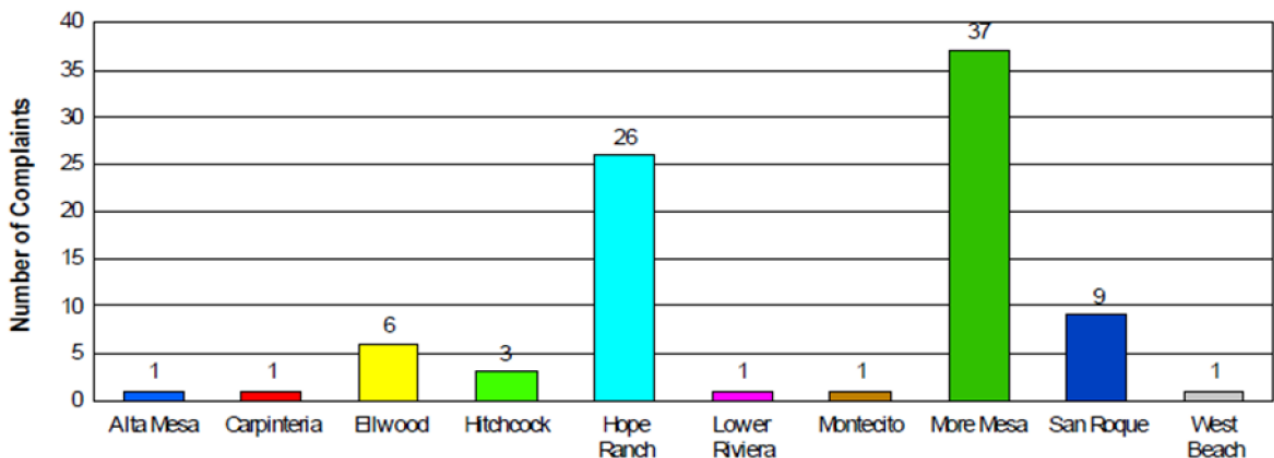
As part of their adoption of the Airport Master Plan the City Council recommended adoption of a Local Coastal Program (LCP) Amendment to the 2003 Airport and Goleta Slough Local Coastal Plan. In order to incorporate new sea level rise (SLR) adaptation requirements, California Coastal Commission staff have stated that the LCP amendment will need to take the form of a comprehensive update. Airport Staff is preparing revisions to the biological resources and coastal resources (i.e. wetlands) section which will be reviewed in phases with California Coastal Commission staff prior to preparation of a draft amendment.

**4. Certification & Operations**

- Annual FAA Part 139 Airport Inspection occurred May 13-15
- Triennial Full-Scale Disaster Drill with mutual aid partners is scheduled for Wednesday, September 25, 2019
- The Collings Foundation Wings of Freedom event operated at SBA April 17-21
- Staff is planning a Community Noise Workshop sometime in June to provide a presentation on PublicVue.
- Noise Abatement
  - In March SBA received a total of 86 noise complaints. 38 letters were sent to aircraft operators in response to noise complaints that resulted in an aircraft not following voluntary noise abatement procedures.

**Complaint – Histogram**

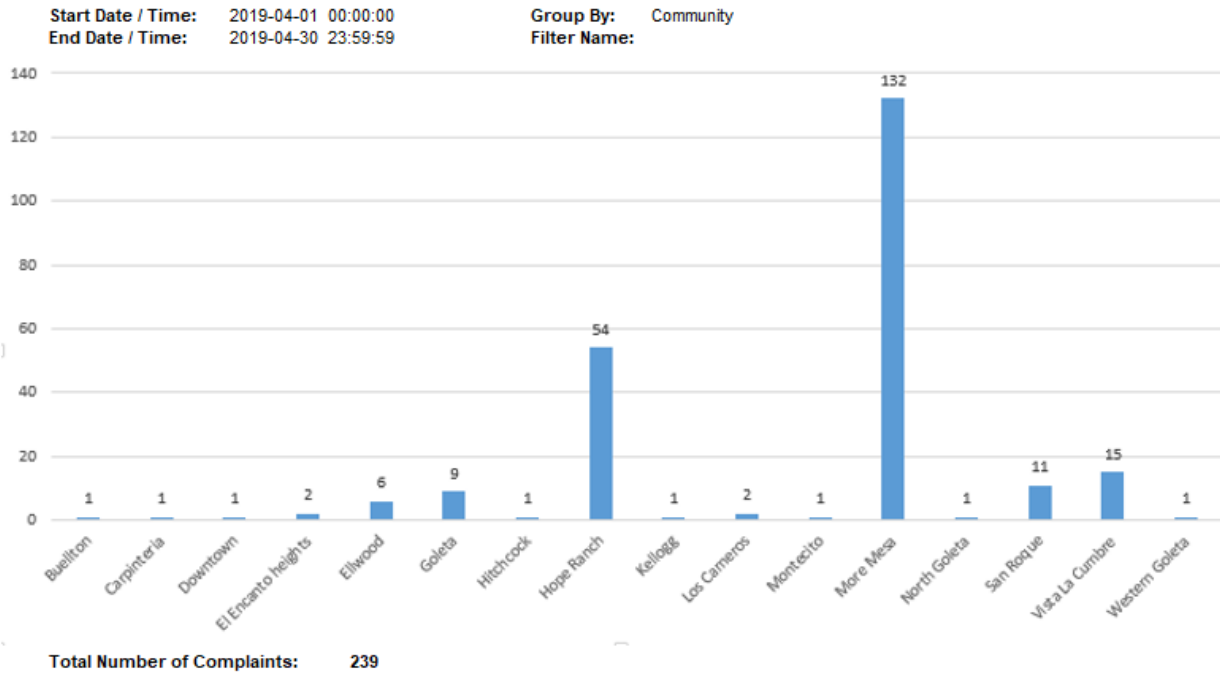
Start Date/Time: 2019-03-01 00:00:00 Group By: Community  
 End Date/Time: 2019-03-31 23:59:59 Filter Name:



Total Number of Complaints: 86

- In April SBA received a total of 239 noise complaints. 56 letters will be sent to aircraft operators in response to noise complaints that resulted in an aircraft not following voluntary noise abatement procedures.

### Complaint - Histogram



## C. CAPITAL PROJECTS

### 1. Airline Terminal Solar Project

EEI Solar One, LLC and Airport staff have tentatively agreed on revising the current power purchase agreement. The tentative agreement would slightly increase the per kilowatt hour price for energy in exchange for a establishing a predetermined Airport purchase price schedule for the PV collection system. Under the proposed agreement the facility could revert to the Airport at no cost at the end of the 20 year agreement. Following City Attorney review of the proposed revisions staff will seek Commission and City Council approval of the terms of the agreement.

### 2. 6100 Hollister Avenue

Construction is almost completed on all five of the new buildings. The expected completion date is June 1, however, we are waiting for SCE to energize the site. Anticipate a ribbon-cutting Opening event early summer.

## D. FINANCIAL SUMMARY

As of April 30, 2019, preliminary operating revenues were 2.9% below budget. Preliminary operating expenditures were 8.6% below budget, with encumbrances, expenditures 0.7% above budget. Preliminary revenues for April have been impacted by timing, which will be resolved in May.

**March 2019 Concessions**

Concession	Gross Revenue	Airport Revenue	Contracts	Gross Revenue per Enplanement	Gross Revenue per Enplanement for FY18
Restaurant-Landside	\$10,886	\$1,126		\$.31	\$.37
Restaurant-Airside	\$169,453	\$16,958		\$4.80	\$4.37
Restaurant-Total	\$180,339	\$18,084		\$5.10*	\$4.69
Gift Shop	\$98,955	\$7,726		\$2.80	\$2.71
Rental Cars	\$1,510,847	\$151,043	8,133	\$42.74	\$41.25

\*Total does not sum due to rounding.

**E. CITY COUNCIL APPROVALS**

**April 9, 2019**

**SUBJECT:** Airline Terminal Capacity Enhancement Program

**RECOMMENDATION:** That Council:

- A. Reprogram \$176,896 in Airport Capital Funds from the Northeast Aircraft Parking Apron Rehabilitation Project to the Shared Use Passenger Processing System (SUPPS) Project;
- B. Appropriate \$93,104 in the Airport Capital Fund for the SUPPS Project, to be funded from Airport Capital Fund reserves;
- C. Reprogram \$30,000 in Airport Capital Funds from the Airport Industrial Area Specific Plan Update to the SUPPS Project; and
- D. Reprogram \$50,000 in Airport Capital Funds from the Airport Industrial Area Specific Plan Update to design of the Airline Terminal Modular Building Design Project.

## F. SAFETY, ENFORCEMENT, AND PROTECTION REPORT – April 2019

### Airport Patrol Safety, Enforcement and Protection Report APRIL 2019

Safety	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Aircraft Accidents	0	0	2	0	0	0	0	0	0	0			2
Aircraft Alerts	0	0	3	0	0	1	0	1	0	1			6
Disabled Aircraft	2	1	3	1	1	0	0	0	0	0			8
Vehicle Accidents	1	2	4	0	4	3	3	2	3	2			24
Medical Calls	4	7	1	0	1	2	2	1	3	0			21
Airfield Safety Inspections	2	64	66	58	45	32	22	30	14	5			338
Wildlife Management	2	4	1	3	2	0	5	13	2	0			32
FOD Removal	2	2	2	4	3	0	1	0	1	0			15
Escort Details	0	14	9	2	4	10	4	7	4	10			64
Enforcement	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Penal Code Violations	11	4	11	5	5	6	4	5	4	6			61
Vehicle Code Violations	2	4	2	5	4	3	0	1	1	1			23
Health & Safety Code	0	0	0	2	0	0	0	0	0	1			3
Welfare & Institutions Code	0	2	2	3	2	3	2	2	9	3			28
Municipal Code	2	5	1	2	0	3	9	9	10	16			57
Security Violations	19	13	17	7	6	10	1	2	3	1			79
Assisting Other Agencies	19	8	14	9	3	9	8	11	5	16			102
911 Hang-Ups	0	1	0	0	0	3	0	0	3	1			8
Protection	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Law Enforcement Contacts	58	62	35	39	29	26	36	47	57	39			428
Vehicle Patrols	681	674	606	687	625	605	686	637	729	652			6582
Suspicious Circumstances	11	9	12	7	12	10	9	6	7	12			95
Keep The Peace	0	3	4	8	3	6	3	4	2	4			37
Premise Checks	22	19	8	10	11	41	61	47	49	53			321
Dignitary Security Details	0	0	0	3	2	0	0	0	0	0			5
Alarms – Access Control	6	17	10	10	8	15	4	2	6	7			85
Alarms –Other	2	5	2	6	3	1	0	3	3	3			28
TSA Required Inspections	913	941	853	862	913	889	881	819	865	858			8794
Calls For Service	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls	3	8	8	0	2	3	2	2	2	3			33
Non-Emergency Calls	128	299	125	125	91	124	104	94	125	127			1342
Average Response Times	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls (in minutes)	0.333	1.3	3.333	0	1.5	3	2	1	4	1.645			0.938
Non-Emergency Calls (in minutes)	2.563	2.78	2.618	2.239	2.22	2.855	1	3.662	1.949	2			2.565
Call Dispositions	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Notice to Appear Citation	0	0	0	2	1	2	1	0	1	1			8
Notice of Violation	1	5	2	2	2	4	1	1	3	1			22
Parking Citation (other than white zone)	8	7	7	8	10	1	2	4	1	6			54
Report	43	3	17	3	6	6	7	31	16	25			157
Field Interview	11	7	2	8	8	5	5	10	5	8			69
Warning	13	25	23	20	16	12	20	5	17	11			162
PR Contact	19	21	7	10	18	12	10	10	26	23			156
False and Unfounded	10	7	7	6	5	6	6	6	8	9			70
Gone On Arrival	2	1	3	0	3	1	0	2	0	1			13
Unable To Locate	12	7	6	2	4	3	0	2	6	3			45
Public Assist	33	61	45	62	44	46	48	36	58	59			492
P3 Information*	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Checkpoint Responses w/in time limit	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			100.0%
Responses to Unauthorized Person In SIDA	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			100.0%
Required AOA Fence Line Inspections	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	98.4%	94.4%			100.0%
Responses to Unauthorized Person In AOA	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			100.0%
Responses Non-Emergency Calls w/in 15 Mins	98.9%	98.7%	97.6%	98.4%	99.0%	98.2%	99.0%	97.6%	97.5%	97.7%			98.2%
Completed Required Terminal Inspections	96.8%	93.5%	76.7%	77.4%	83.3%	100.0%	100.0%	100.0%	90.3%	96.3%			91.4%
Completed Require SIDA Ramp Inspections	93.5%	93.5%	83.3%	93.5%	96.7%	100.0%	96.8%	100.0%	93.5%	96.3%			94.7%
Completed Required AOA Patrols	87.1%	100.0%	83.3%	80.6%	86.7%	93.5%	96.8%	100.0%	93.5%	96.3%			91.8%
Completed Required Non-AOA Patrols	96.8%	100.0%	93.3%	93.5%	93.3%	93.5%	100.0%	100.0%	93.5%	100.0%			96.1%

\* The P3 Information section may include activity performed by employees of other divisions of the airport. All other sections document activity only performed by Airport Law Enforcement Personnel.