



AIRPORT DIRECTOR'S REPORT March 2019

A. AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count report will be distributed at the meeting

B. PROGRAMS

1. Marketing & Communications Program

- FlySBA.com on schedule to launch in May
- New SBA 15 sec commercial playing at airline terminal

Recent Media Highlights:

- **TV:**
 - KEYT | | Lighting rain and hail hit south and central coast region | March 6
 - KSBY | Lighting impacts flights at local airports | March 6
- **Noozhawk:**
 - Flights Aboard Army Helicopter Give ROTC Cadets to See Sky's No Limit | March 13
 - Signature Flight Support Gives Wing to Aviation Career Seminar | March 8
 - Thunderstorms put on a loud & impressive light show in SB County | March 6
- **Santa Barbara News Press**
 - South Coast Storm Watch: Storm Weathered | March 7
- **Pacific Coast Business Times:**
 - Santa Barbara Airport adding Sacramento flight | February 14

2. Business Development

a. Air Service Development

- Completed meetings and facility walkthroughs with numerous Delta Air Lines staff in preparation for service start in August.
- Participated in Routes Americas air service conference in February and conducted encouraging meetings with 11 airline route planning teams.

b. Property Management

- High priority work on terminal preparations for increased commercial service by existing and new carrier (Delta).
- New light industrial development is nearly fully leased (one unit plus retail locations remain to lease). Projected occupancy in June 2019.
- Notified Atlantic of need to reclaim ramp area for Gate 1 terminal reconfiguration. Working to abate impacts to aircraft parking.
- FBO consultant work on development plan underway including completed engineering review of proposed FBO sites to assess a multitude of issues.

3. Facility Planning & Development

a. Local Coastal Program Amendment

Estimated Cost: \$5,000

Funding: Airport Capital Fund

As part of their adoption of the Airport Master Plan the City Council recommended adoption of a Local Coastal Program (LCP) Amendment to the 2003 Airport and Goleta Slough Local Coastal Plan. In order to incorporate new sea level rise (SLR) adaptation requirements, California Coastal Commission staff have stated that the LCP amendment will need to take the form of a comprehensive update. Airport Staff is preparing revisions to the biological resources and coastal resources (i.e. wetlands) section which will be reviewed in phases with California Coastal Commission staff prior to preparation of a draft amendment.

4. Certification & Operations

- Noise Abatement
 - In January SBA received a total of 113 noise complaints. 47 letters were sent to aircraft operators in response to January noise complaints. In February SBA received a total of 68 noise complaints. 20 letters were sent to aircraft operators in response to February noise complaints.

C. CAPITAL PROJECTS

1. Airline Terminal Solar Project

EEl Solar One, LLC and Airport staff have tentatively agreed on revising the current power purchase agreement. The tentative agreement would slightly increase the per kilowatt hour price for energy in exchange for establishing a predetermined Airport purchase price schedule for the PV collection system. Under the proposed agreement the facility could revert to the Airport at no cost at the end of the 20 year agreement. Following City Attorney review of the proposed revisions staff will seek Commission and City Council approval of the terms of the agreement.

2. 6100 Hollister Avenue

Construction is continuing on all five of the new buildings. The expected completion date has been delayed due to significant rain delays. We are hoping for June 2019, but the site is still drying out so a definitive date cannot be provided at this time.

3. 6210-6290 Hollister Avenue Update

The applicant submitted a Building Permit application on August 13, 2018. City Staff responded with necessary corrections to the building plans on September 19, 2018.

D. FINANCIAL SUMMARY

As of February 28, 2019, operating revenues were 0.2% below budget. Operating expenditures were 6.7% below budget, with encumbrances, expenditures 8.1% above budget.

January 2019 Concessions

Concession	Gross Revenue	Airport Revenue	Contracts	Gross Revenue per Enplanement	Gross Revenue per Enplanement for FY18
Restaurant-Landside	\$9,250	\$955		\$.30	\$.37
Restaurant-Airside	\$138,635	\$13,721		\$4.50	\$4.37
Restaurant-Total	\$147,884*	\$14,676		\$4.80	\$4.69
Gift Shop	\$77,012	\$5,984		\$2.50	\$2.71
Rental Cars	\$1,384,523	\$138,396	7,077	\$44.95	\$41.25

[*Total does not sum due to rounding.](#)

E. CITY COUNCIL APPROVALS

None.

F. SAFETY, ENFORCEMENT, AND PROTECTION REPORT – February 2019

Airport Patrol Safety, Enforcement and Protection Report

Safety	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Aircraft Accidents	0	0	2	0	0	0	0	0					2
Aircraft Alerts	0	0	3	0	0	1	0	1					5
Disabled Aircraft	2	1	3	1	1	0	0	0					8
Vehicle Accidents	1	2	4	0	4	3	3	2					19
Medical Calls	4	7	1	0	1	2	2	1					18
Airfield Safety Inspections	2	64	66	58	45	32	22	30					319
Wildlife Management	2	4	1	3	2	0	5	13					30
FOD Removal	2	2	2	4	3	0	1	0					14
Escort Details	0	14	9	2	4	10	4	7					50
Enforcement	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Penal Code Violations	11	4	11	5	5	6	4	5					51
Vehicle Code Violations	2	4	2	5	4	3	0	1					21
Health & Safety Code	0	0	0	2	0	0	0	0					2
Welfare & Institutions Code	0	2	2	3	2	3	2	2					16
Municipal Code	2	5	1	2	0	3	9	9					31
Security Violations	19	13	17	7	6	10	1	2					75
Assisting Other Agencies	19	8	14	9	3	9	8	11					81
911 Hang-Ups	0	1	0	0	0	3	0	0					4
Protection	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Law Enforcement Contacts	58	62	35	39	29	26	36	47					332
Vehicle Patrols	681	674	606	687	625	605	686	637					5201
Suspicious Circumstances	11	9	12	7	12	10	9	6					76
Keep The Peace	0	3	4	8	3	6	3	4					31
Premise Checks	22	19	8	10	11	41	61	47					219
Dignitary Security Details	0	0	0	3	2	0	0	0					5
Alarms – Access Control	6	17	10	10	8	15	4	2					72
Alarms –Other	2	5	2	6	3	1	0	3					22
TSA Required Inspections	913	941	853	862	913	889	881	819					7071
Calls For Service	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls	3	8	8	0	2	3	2	2					28
Non-Emergency Calls	128	299	125	125	91	124	104	94					1090
Average Response Times	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls (in minutes)	0.333	1.3	3.333	0	1.5	3	2	1					0.938
Non-Emergency Calls (in minutes)	2.563	2.78	2.618	2.239	2.22	2.855	1	3.662					2.565
Call Dispositions	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Notice to Appear Citation	0	0	0	2	1	2	1	0					6
Notice of Violation	1	5	2	2	2	4	1	1					18
Parking Citation (other than white zone)	8	7	7	8	10	1	2	4					47
Report	43	3	17	3	6	6	7	31					116
Field Interview	11	7	2	8	8	5	5	10					56
Warning	13	25	23	20	16	12	20	5					134
PR Contact	19	21	7	10	18	12	10	10					107
False and Unfounded	10	7	7	6	5	6	6	6					53
Gone On Arrival	2	1	3	0	3	1	0	2					12
Unable To Locate	12	7	6	2	4	3	0	2					36
Public Assist	33	61	45	62	44	46	48	36					375
P3 Information*	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Checkpoint Responses w/in time limit	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%					100.0%
Responses to Unauthorized Person In SIDA	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%					100.0%
Required AOA Fence Line Inspections	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%					100.0%
Responses to Unauthorized Person In AOA	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%					100.0%
Responses Non-Emergency Calls w/in 15 Mins	98.9%	98.7%	97.6%	98.4%	99.0%	98.2%	99.0%	97.6%					98.4%
Completed Required Terminal Inspections	96.8%	93.5%	76.7%	77.4%	83.3%	100.0%	100.0%	100.0%					90.9%
Completed Require SIDA Ramp Inspections	93.5%	93.5%	83.3%	93.5%	96.7%	100.0%	96.8%	100.0%					94.7%
Completed Required AOA Patrols	87.1%	100.0%	83.3%	80.6%	86.7%	93.5%	96.8%	100.0%					90.9%
Completed Required Non-AOA Patrols	96.8%	100.0%	93.3%	93.5%	93.3%	93.5%	100.0%	100.0%					96.3%

* The P3 Information section may include activity performed by employees of other divisions of the airport. All other sections document activity only performed by Airport Law Enforcement Personnel.