



AIRPORT DIRECTOR'S REPORT November 2018

A. AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count report will be distributed at the meeting

B. PROGRAMS

1. Marketing & Communications Program

- FlySBA.com new design approved
- Media release for Thanksgiving | November 19
- PathPoint event at airline terminal | November 20

Recent Media Highlights:

- **TV:**
 - KEYT | On going 15 second commercial
 - KEYT | Contour touches down at SB with new service | October 16
 - KSBY 6 | New flights to Oakland & Las Vegas | October 16
- **Facebook:**
 - Veterans Day | November 9
 - Seattle 2.5 hours away | November 6
 - Depart Differently (New SBA video) | October 31
 - Fly Direct on Contour Airlines to Las Vegas | October 30
 - The winner of the Contour Airline tickets | October 25
 - Contour Airlines begins service to viva Las Vegas | October 18
 - City officials welcome inaugural flight from Oakland | October 16
 - Mayor Murillo welcomes Oakland passengers to SB | October 16
 - Pianos on State Street at Airport | October 5
- **Twitter:**
 - Honoring Veterans Day | November 9
 - Contour Airlines to Oakland | October 30
 - Contour has landed! | October 16
- **Noozhawk:**
 - City Council Retreats to Airport | September 29
 - FAA Awards \$340,000 to SBA | September 27
 - Passenger Growth Taking Off | October 4
- **Santa Barbara Independent**
 - Here's How SB Police Train Public to Survive a Shooting | November 8
 - Santa Barbara Airport Numbers on the Rise | October 12
- **EdHat:**
 - SBA Celebrates Inaugural Contour Airlines Service | October 16
- **AVGeek:**
 - Contour Airlines Begins Service to Santa Barbara | October 22

2. Business Development

a. Air Service Development

- Participated at “TakeOff” air service development conference in Memphis, TN. Conducted one-on-one meetings with American Airlines, United Airlines, Via Airlines, Contour Airlines, Southwest Airlines, Spirit Airlines, WestJet Airlines and SkyWest.

b. Property Management

- Republic Parking’s employee holiday parking shuttle service commenced on Thursday, November 15 and will continue through January 5.
- Customer Service golf cart also will be available to assist travelers from long-term parking to the terminal during the same period.
- Completed several property tours of both 100 Lopez (building 114) and new development at 6100 Hollister. Healthy market interest.
- Completed revisions to the anticipated schedule for the redevelopment of the FBO business at the airport
- Awaiting response from the General Services Administration (GSA) regarding continued tenancy by MSTs in building #126 at 6150 Botello Road.
- One consolidated lease for all properties with L3 Maripro to be executed shortly.
- Conducting research and cost estimating work for a possible future ‘shared use’ ticketing and boarding gate technology system.
- Legal department reviewed and approved the new scope for LeighFisher.
- Scheduling and conducting interviews for Accounting Coordinator.
- Currently supervising a temp front desk receptionist during interim staffing shortage.

3. Facility Planning & Development

a. Local Coastal Program Amendment

Estimated Cost: \$5,000

Funding: Airport Capital Fund

As part of their adoption of the Airport Master Plan the City Council recommended adoption of a Local Coastal Program (LCP) Amendment to the 2003 Airport and Goleta Slough Local Coastal Plan. In order to incorporate new sea level rise (SLR) adaptation requirements, California Coastal Commission staff have stated that the LCP amendment will need to take the form of a comprehensive update. Airport Staff is preparing revisions to the biological resources and coastal resources (i.e. wetlands) section which will be reviewed in phases with California Coastal Commission staff prior to preparation of a draft amendment.

4. Cert & Ops

- Noise Abatement- see report, 13 letters sent in response to noise complaints, 132 total complaints

C. CAPITAL PROJECTS

1. Airline Terminal Solar Project

EEI Solar One, LLC and Airport staff have tentatively agreed on revising the current power purchase agreement. The tentative agreement would slightly increase the per kilowatt hour price for energy in exchange for establishing a predetermined Airport purchase price schedule for the PV collection system. Under the proposed agreement the facility could revert to the Airport at no cost at the end of the 20 year agreement. Following City Attorney review of the proposed revisions staff will seek Commission and City Council approval of the terms of the agreement.

2. 495 South Fairview Electrical Update

The new electrical switchgear has been received and placed on the new concrete pad on September 4, 2018. SCE has inspected the gear both on the ground and on the pad and has given their approval to energize the system. We are now waiting for SCE to pull new cable into the gear and energize. Tentative date mid-December.

3. North East GA Ramp Reconstruction

Estimated Cost: \$1,828,106

Mead & Hunt Design Engineer

Granite Construction Contractor

Funding: FAA Airport Improvement Program

Planned Completion Date: December 2018

Project bids were received June 21, 2018. There was one bidder, Granite Construction, with a bid of \$1,828,106. This an acceptable bid which is about 6% over the Engineer's estimate. The construction start was delayed to accommodate the "annual Gulfstream event" being held October 11-14, 2018. Construction commenced on October 15 and should be completed by December 2018.

4. 6100 Hollister Avenue

Construction is continuing on all five of the new buildings. The expected completion date is May 2019. Building 1 will be ready for the two retail tenants to commence their tenant improvements in February 2019.

5. 6210-6290 Hollister Avenue Update

The applicant submitted a Building Permit application on August 13, 2018. City Staff responded with necessary corrections to the building plans on September 19, 2018.

D. FINANCIAL SUMMARY

As of October 31, 2018, operating revenues were 2.8% below budget. Operating expenditures were 2.3% below budget, with encumbrances, expenditures 27.1% above budget.

September 2018 Concessions

Concession	Gross Revenue	Airport Revenue	Contracts	Gross Revenue per Enplanement	Gross Revenue per Enplanement for FY18
Restaurant-Landside	\$11,193	\$1,156		\$.33	\$.37
Restaurant-Airside	\$153,852	\$15,389		\$4.56	\$4.37
Restaurant-Total	\$165,045	\$16,544*		\$4.89	\$4.69
Gift Shop	\$97,712	\$10,103		\$2.90	\$2.71
Rental Cars	\$1,531,051	\$166,998	7,907	\$45.37	\$41.25

*Does not sum due to rounding.

E. CITY COUNCIL APPROVALS

October 30, 2018

SUBJECT: Commercial Ground Transportation Fee Schedule

RECOMMENDATION:

That Council adopt, by reading of title only, a Resolution of the Council of the City of Santa Barbara Establishing the Airport Commercial Ground Transportation Program Permit Fees, Tiered Pickup Fees, and Automatic Vehicle Identification Fees.

SUBJECT: Faith Group LLC Professional Design Services For The Rehabilitation Of The Airport's Access Control Security System

RECOMMENDATION: That Council:

A. Approve and authorize the Interim Airport Director to execute a professional service contract with Faith Group LLC, for the design of the Airport's access control system in the amount of \$170,100; and

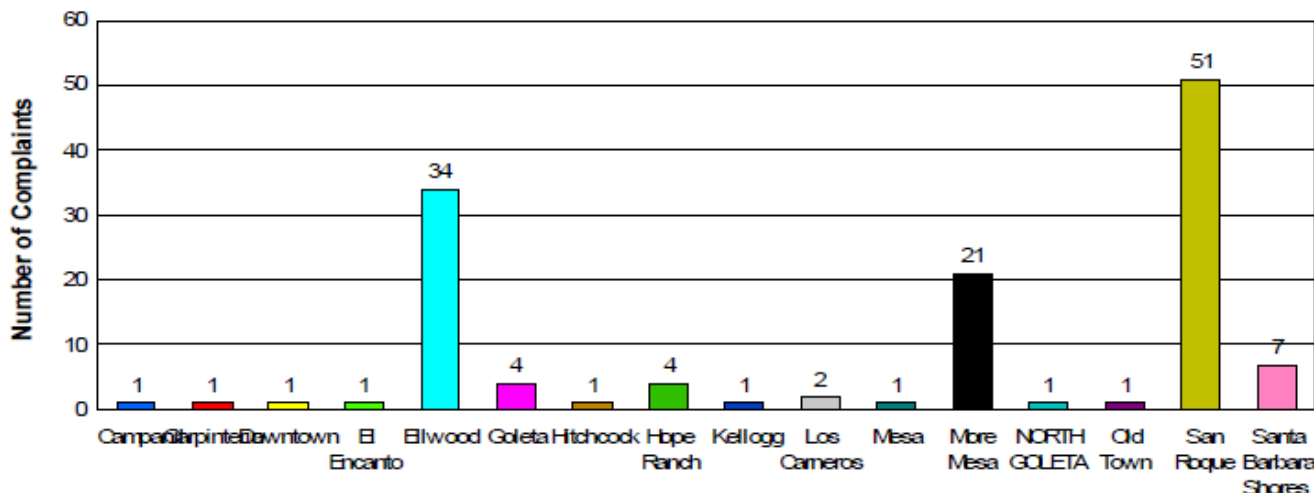
B. Appropriate \$170,100 in the Airport Capital Fund for Rehabilitation of the Airport Access Control Security System, to be funded from Airport Capital Fund reserves.

F. NOISE ABATEMENT

- In October there were a total of one hundred thirty two (132) noise complaints
- Thirteen (13) letters have been sent to aircraft operators whose aircraft were confirmed as not flying a SBA noise abatement approach over the last several months.

Complaint - Histogram

Start Date / Time: 2018-19-01 00:00:00 **Group By:** Community
End Date / Time: 2018-10-31 23:59:59 **Filter Name:**



Total Number of Complaints: 132

G. SAFETY, ENFORCEMENT, AND PROTECTION REPORT – October 2018

Safety	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Aircraft Accidents	0	0	2	0									2
Aircraft Alerts	0	0	3	0									3
Disabled Aircraft	2	1	3	1									7
Vehicle Accidents	1	2	4	0									7
Medical Calls	4	7	1	0									12
Airfield Safety Inspections	2	64	66	58									190
Wildlife Management	2	4	1	3									10
FOD Removal	2	2	2	4									10
Escort Details	0	14	9	2									25
Enforcement	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Penal Code Violations	11	4	11	5									31
Vehicle Code Violations	2	4	2	5									13
Health & Safety Code	0	0	0	2									2
Welfare & Institutions Code	0	2	2	3									7
Municipal Code	2	5	1	2									10
Security Violations	19	13	17	7									56
Assisting Other Agencies	19	8	14	9									50
911 Hang-Ups	0	1	0	0									1
Protection	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Law Enforcement Contacts	58	62	35	39									194
Vehicle Patrols	681	674	606	687									2648
Suspicious Circumstances	11	9	12	7									39
Keep The Peace	0	3	4	8									15
Premise Checks	22	19	8	10									59
Dignitary Security Details	0	0	0	3									3
Alarms – Access Control	6	17	10	10									43
Alarms –Other	2	5	2	6									15
TSA Required Inspections	913	941	853	862									3569
Calls For Service	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls	3	8	8	0									19
Non-Emergency Calls	128	299	125	125									677
Average Response Times	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls (in minutes)	0.333	1.3	3.333	0									0.938
Non-Emergency Calls (in minutes)	2.563	2.78	2.618	2.239									2.565
Call Dispositions	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Notice to Appear Citation	0	0	0	2									2
Notice of Violation	1	5	2	2									10
Parking Citation (other than white zone)	8	7	7	8									30
Report	43	3	17	3									66
Field Interview	11	7	2	8									28
Warning	13	25	23	20									81
PR Contact	19	21	7	10									57
False and Unfounded	10	7	7	6									30
Gone On Arrival	2	1	3	0									6
Unable To Locate	12	7	6	2									27
Public Assist	33	61	45	62									201
P3 Information*	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Checkpoint Responses w/in time limit	100.0%	100.0%	100.0%	100.0%									100.0%
Responses to Unauthorized Person In SIDA	100.0%	100.0%	100.0%	100.0%									100.0%
Required AOA Fence Line Inspections	100.0%	100.0%	100.0%	100.0%									100.0%
Responses to Unauthorized Person In AOA	100.0%	100.0%	100.0%	100.0%									100.0%
Responses Non-Emergency Calls w/in 15 Mins	98.9%	98.7%	97.6%	98.4%									98.4%
Completed Required Terminal Inspections	96.8%	93.5%	76.7%	77.4%									86.2%
Completed Require SIDA Ramp Inspections	93.5%	93.5%	83.3%	93.5%									91.1%
Completed Required AOA Patrols	87.1%	100.0%	83.3%	80.6%									87.8%
Completed Required Non-AOA Patrols	96.8%	100.0%	93.3%	93.5%									95.9%

* The P3 Information section may include activity performed by employees of other divisions of the airport. All other sections document activity only performed by Airport Law Enforcement Personnel.