



AIRPORT DIRECTOR'S REPORT September 2018

A. AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count report will be distributed at the meeting

B. PROGRAMS

1. Marketing & Communications Program

- Media schedule is complete for FY19 – TV, Internet, Transit
- Complete website redesign kicked off on 9/12 with anticipated completion in April 2019
- Planning for Lemon Festival well under way. Seeking volunteers to work 2.5 hour shifts in the Airport booth September 29-30 at Girsh Park.

Recent Media Highlights:

- **TV:** KEYT | On going 30 second commercial
- **TV :** KEYT | Sun Country |Contour Airlines |New Construction Celebration
- **Facebook:**

#ThrowBack Thursday | Clay Lacy DC3, 2011 | September 6
Contour Airlines launch | KEYT coverage | August 29
Contour Airlines announcement | Channel 18 | August 27
6100 Hollister Avenue Construction Celebration | August 23
Alaska Airlines Flash Sale | August 21
Frontier Airlines New Service | August 21

- **Twitter:**

A moment of silence on September 11 at airline terminal | September 11
Contour Airlines launch service to Las Vegas and Oakland | August 29
Mayor Murillo, Peter Ruppert, Hazel Johns @ Construction Celebration | Aug 23
Direct to Denver on Frontier Airlines | August 21
Hazel Johns welcome Minnesota passengers | August 17
Sun Country Airlines starting August 16 | August 14

- **Noozhawk:**

- Direct Flights to Oakland | August 27
 - Frontier Airlines Direct to Denver | 8/20
 - Sun Country to Minneapolis | August 13
 - Hazel Johns Soars Into Retirement | July 25

- **Santa Barbara News Press**

- SB Airport adds flights to Oakland, Las Vegas | Front Page | August 28

- **Community Relations:** Start of the month busy with tours

- Staff Contact: Lynn Houston, 692-6024, LHouston@SantaBarbaraCA.gov

2. Business & Property Management

a. Property Management

- Now finalizing lease agreements with L3 Maripro for their multiple locations.
- Responding to federal RFP in order to retain federal contractor MSTs in its current location on Botello Road. Hoping to retain for long-term lease.
- Finalized lease agreement with Amdal Transport Services.
- With the exception of FedEx, all lease agreements in 495 S. Fairview hangar are executed.
- Determined that FedEx will sign a short-term lease due to the long lead time for approvals of a long-term lease. Negotiations close to completion.
- Working to get Contour Airlines set up for start of service with office, ground handling and an executed operating permit.
- Initiated planning with Republic Parking for holiday shuttle operation of terminal employees
- Executed operating permit for Encompass Aviation dba ROAM for scheduled Part 135 service to Palo Alto – Hawthorne beginning mid-September from Atlantic.
- Negotiating new operating permit for Surf Air which continues to operate from Atlantic.

- Staff Contact: Tracy Pfautch, 692-6022, TPfautch@SantaBarbaraCA.gov

3. Facility Planning & Development

a. Local Coastal Program Amendment

- Estimated Cost: \$5,000

- Funding: Airport Capital Fund

- As part of their adoption of the Airport Master Plan the City Council recommended adoption of a Local Coastal Program (LCP) Amendment to the 2003 Airport and Goleta Slough Local Coastal Plan. In order to incorporate new sea level rise (SLR) adaptation requirements, California Coastal Commission staff have stated that the LCP amendment will need to take the form of a comprehensive update. Airport Staff is preparing revisions to the biological resources and coastal resources (i.e. wetlands) section which will be reviewed in phases with California Coastal Commission staff prior to preparation of a draft amendment.

- Staff Contact: Andrew Bermond, AICP, 692-6032, ABermond@SantaBarbaraCA.gov

b. Airport Industrial Area Specific Plan Update

Estimated Cost: \$400,000

Funding: Airport Capital Fund

The Airport Industrial Area Specific Plan (SP6-AI) was adopted in 1998 to provide a comprehensive vision for the north side of the Airport for 15-20 years. With new legal requirements, changing market demand, the adoption of the Airport Master Plan, and the sale of City property within the Specific Plan area, the Specific Plan's vision is no longer reflective of Airport Staff's assessment of needs. Consultant staff have initiated economic inventory and constraints analysis, and will begin stakeholder consultation in August.

Staff Contact: Andrew Bermond, AICP, 692-6032, ABermond@SantaBarbaraCA.gov

C. CAPITAL PROJECTS

1. Airline Terminal Solar Project

EEI Solar One, LLC has proposed increasing the output capacity and size of the solar PV array from 992kW to approximately 1.2MW. The per kilowatt hour price for the energy delivered would remain unchanged. Staff are evaluating the proposal and are negotiating potential terms for the revised power purchase agreement.

Staff Contact: Jeff McKee, 692-6057, JMckee@SantaBarbaraCA.gov

2. 495 South Fairview Electrical Update

The new electrical switchgear has been received and placed on the new concrete pad on September 4, 2018. SCE must inspect the gear on site prior to cable installation, and SCE Energization to occur. Pending approvals and scheduling from SCE, the new switchgear should be energized in October 2018.

Staff Contact: Leif Reynolds, 692-6020, LReynolds@SantaBarbaraCA.gov

3. 6100 Hollister Avenue

Construction has commenced on the original three buildings on the project plus the two additional buildings added. The new expected completion date is May 2019.

Staff Contact: Leif Reynolds, 692-6020, LReynolds@SantaBarbaraCA.gov

4. 6210-6290 Hollister Avenue Update

On May 8, 2018 City Council unanimously denied the City of Goleta's appeal of the Development Plan for the auto dealership. On May 7, 2018 the architectural board of review (ABR) granted Project Design Approval with minor landscaping and facade comments.

Staff Contact: Andrew Bermond, AICP, 692-6032, ABermond@SantaBarbaraCA.gov

D. FINANCIAL SUMMARY

As of August 31, 2018, preliminary operating revenues were 6.1% below budget. Preliminary operating expenditures were 8.5% below budget, with encumbrances, expenditures 30.1% below budget.

July 2018 Concessions

Concession	Gross Revenue	Airport Revenue	Contracts	Gross Revenue per Enplanement	Gross Revenue per Enplanement for FY18
Restaurant-Landside	\$14,271	\$1,477		\$.40	\$.37
Restaurant-Airside	\$157,078	\$15,533		\$4.35	\$4.37
Restaurant-Total	\$171,349	\$17,030		\$4.75	\$4.69
Gift Shop	\$102,867	\$10,296		\$2.85	\$2.71
Rental Cars	\$1,660,091	\$165,891	7,752	\$45.99	\$41.25

Staff Contact: Tom Bullers, 692-6065 TBullers@SantaBarbaraCA.gov

E. CITY COUNCIL APPROVALS

August 14, 2018

SUBJECT: Resolution For An Air Service Development Incentive Program

RECOMMENDATION:

That Council adopt, by reading of title only, A Resolution of the Council of the City of Santa Barbara Approving the Santa Barbara Airport Air Service Development Incentive Program to Support the Development of New and Increased Non-stop Destination Air Service at Santa Barbara Airport and Repealing Resolution No. 09-004.

SUBJECT: Appropriation Of Federal Aviation Administration Airport Improvement Grant For Aircraft Rescue And Fire Fighting Vehicle At Santa Barbara Airport

RECOMMENDATION: That Council:

A. Pending receipt of Federal Aviation Administration (FAA) Airport Improvement Program (AIP) Grant 3-06-0235-052 in the amount of \$655,984, increase appropriations and estimated revenue by \$723,565 in the Airport Grants Fund for replacement of an Aircraft Rescue and Fire Fighting (ARFF) vehicle, to be funded by FAA AIP Grant No. 3-06-0235-052 in the amount of \$655,984, coupled with the City’s match of \$67,581, to be funded by a transfer from the Airport Operating Fund; and

B. Approve the transfer of funds from the Airport Operating Fund in the amount of \$67,581 funded from existing appropriations.

SUBJECT: Contract With Campbell-Hill Aviation Group, LLC For Air Service Development Services

RECOMMENDATION:

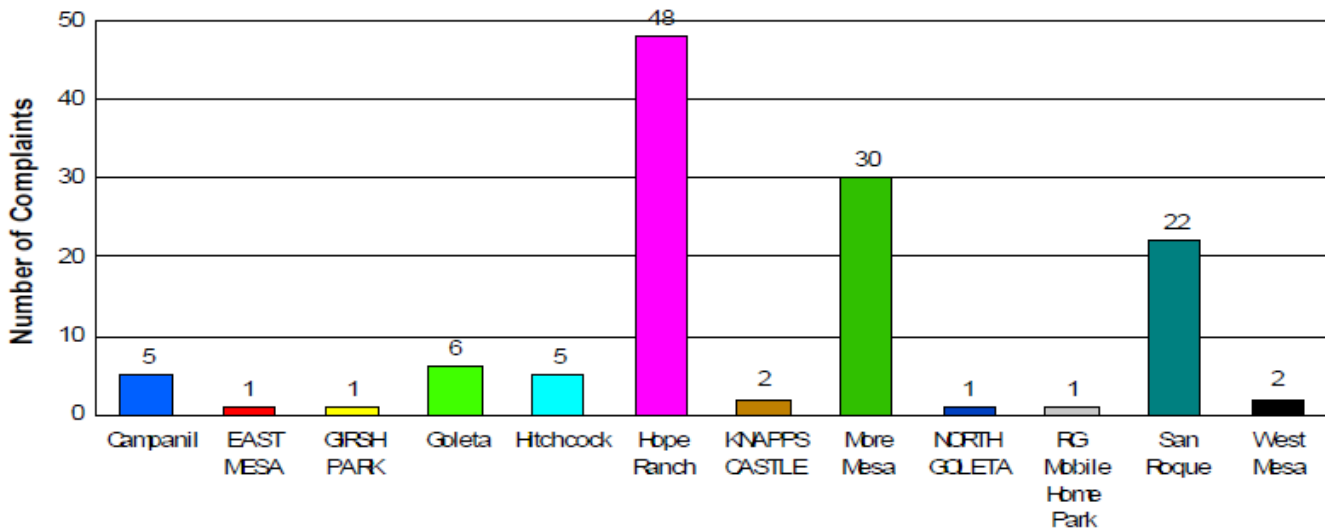
That Council approve and authorize the Airport Director to execute a three-year contract with Campbell-Hill Aviation Group, LLC, for specialized air service development support for the Santa Barbara Airport, in an amount not to exceed \$375,000.

F. NOISE ABATEMENT

- In July there were a total of one hundred twenty four (124) noise complaints
- One (1) letter was sent to aircraft owner/operators who had flights that did not abide by noise abatement procedures

Complaint - Histogram

Start Date / Time: 2018-07-01 00:00:00 Group By: Community
 End Date / Time: 2018-07-31 23:59:59 Filter Name:

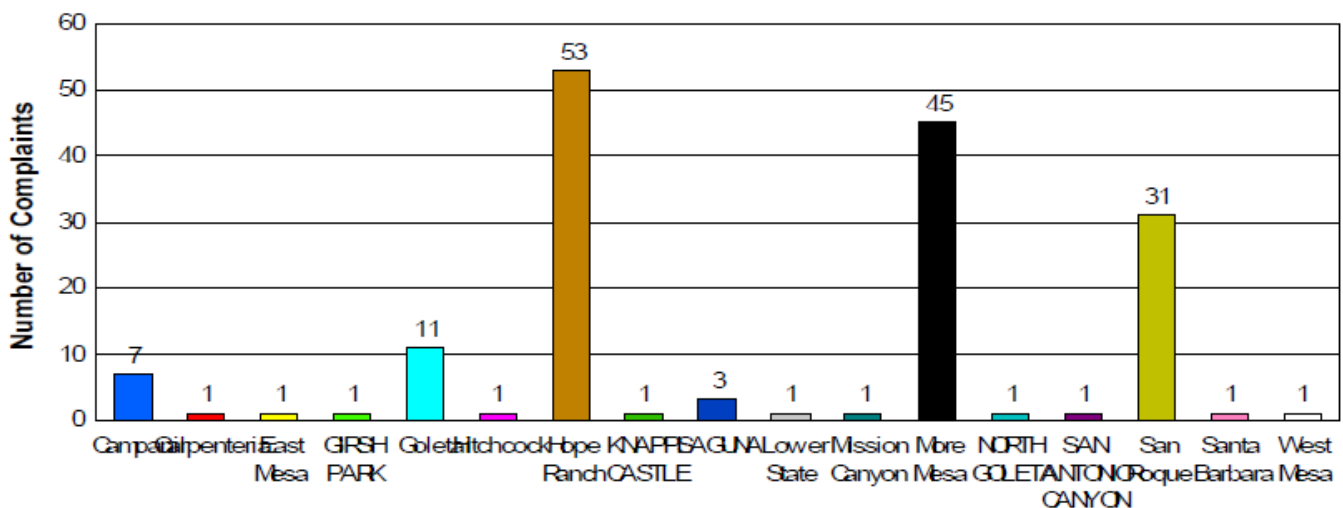


Total Number of Complaints: 124

- In August there were a total of one hundred sixty one (161) noise complaints
- Nineteen (19) letters were sent to aircraft owner/operators who had flights that did not abide by noise abatement procedures

Complaint - Histogram

Start Date / Time: 2018-08-01 00:00:00 Group By: Community
 End Date / Time: 2018-08-31 23:59:59 Filter Name:



Total Number of Complaints: 161

Staff Contact: Kellie Reed, 692-6011, KReed@SantaBarbaraCA.gov

G. SAFETY, ENFORCEMENT, AND PROTECTION – September 2018

Airport Patrol Safety, Enforcement and Protection Report August 2018

Safety	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Aircraft Accidents	0	0											0
Aircraft Alerts	0	0											0
Disabled Aircraft	2	1											3
Vehicle Accidents	1	2											3
Medical Calls	4	7											11
Airfield Safety Inspections	2	64											66
Wildlife Management	2	4											6
FOD Removal	2	2											4
Escort Details	0	14											14
Enforcement	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Penal Code Violations	11	4											15
Vehicle Code Violations	2	4											6
Health & Safety Code	0	0											0
Welfare & Institutions Code	0	2											2
Municipal Code	2	5											7
Security Violations	19	13											32
Assisting Other Agencies	19	8											27
911 Hang-Ups	0	1											1
Protection	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Law Enforcement Contacts	58	62											120
Vehicle Patrols	681	674											1355
Suspicious Circumstances	11	9											20
Keep The Peace	0	3											3
Premise Checks	22	19											41
Dignitary Security Details	0	0											0
Alarms – Access Control	6	17											23
Alarms –Other	2	5											7
TSA Required Inspections	913	941											1854
Calls For Service	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls	3	8											11
Non-Emergency Calls	128	299											427
Average Response Times	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls (in minutes)	0.333	1.3											0.938
Non-Emergency Calls (in minutes)	2.563	2.78											2.565
Call Dispositions	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Notice to Appear Citation	0	0											0
Notice of Violation	1	5											6
Parking Citation (other than white zone)	8	7											15
Report	43	3											46
Field Interview	11	7											18
Warning	13	25											38
PR Contact	19	21											40
False and Unfounded	10	7											17
Gone On Arrival	2	1											3
Unable To Locate	12	7											19
Public Assist	33	61											94
P3 Information*	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Checkpoint Responses w/in time limit	100.0%	100.0%											100.0%
Responses to Unauthorized Person In SIDA	100.0%	100.0%											100.0%
Required AOA Fence Line Inspections	100.0%	100.0%											100.0%
Responses to Unauthorized Person In AOA	100.0%	100.0%											100.0%
Responses Non-Emergency Calls w/in 15 Mins	98.9%	98.7%											98.8%
Completed Required Terminal Inspections	96.8%	93.5%											95.2%
Completed Require SIDA Ramp Inspections	93.5%	93.5%											93.5%
Completed Required AOA Patrols	87.1%	100.0%											98.4%
Completed Required Non-AOA Patrols	96.8%	100.0%											98.4%

* The P3 Information section may include activity performed by employees of other divisions of the airport. All other sections document activity only performed by Airport Law Enforcement Personnel.

Staff Contact: Fernando Reynoso, 692-6041, FReynoso@SantaBarbaraCA.gov