



## AIRPORT DIRECTOR'S REPORT AUGUST 2018

### A. AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count report will be distributed at the meeting

### B. PROGRAMS

#### 1. Marketing & Communications Program

##### Coming Events:

- Inaugural event for Sun Country service on August 16 at 9 am.
- Inaugural event for Frontier Airlines service on August 21 at 10 am.
- Groundbreaking event for New Construction at 6100 Hollister on August 23 at 10-11 am.

##### Recent Media Highlights:

- **TV:** KEYT | On going 30 second commercial
- **Facebook:**
  - SunCountry Airlines Starts August 16 | August 9
  - No Cancellations at SkyWest for July | August 8
  - PathPoint Mural Given to SBA | August 7
  - Photo Shoot for SBA | August 6
  - Fiesta Flower Girls Welcomes Passengers | August 2
  - Viva Fiesta | August 2
  - Celebrating SBA Ambassadors | July 19
  - Fun Fact Friday | July 13
  - Wanderlust Wednesday – United Country | July 11
- **Twitter:** Fiesta Flower Girls at SBA | August 2

- **Noozhawk:** FAA Grant Includes \$1Million for SBA | August 3  
Hazel Johns Soars Into Retirement | July 25
  - **Community Relations:** Summer tours concluding, school events coming
- Staff Contact: Lynn Houston, 692-6024, [LHouston@SantaBarbaraCA.gov](mailto:LHouston@SantaBarbaraCA.gov)

## 2. Business & Property Management

### a. Property Management

- Sun Country Airlines has executed its non-signatory operating permit. Possible new seasonal service announcement on August 16.
- Awaiting executed signatory agreement from Frontier Airlines. Signage, ticketing and gate podiums are all ready to go for start of service. Staff training in the tour center for 8 days.
- Met with Contour Airlines which plans to offer service from OAK-SBA-LAS beginning in October with Embraer 135 aircraft which seat 30 passengers.
- Lease agreement with Amdal Transport Services is executed.
- Lease agreement for NE hangar 4A is executed by Signature, routing for City execution.
- Lease agreement for Signature (subtenant Coastal Aviation Maintenance) for NE hangar 4B in process of execution with Signature.
- Work continues on finalizing the lease agreement with FedEx for the occupancy of NE hangar 3.

Staff Contact: Tracy Pfautch, 692-6022, [TPfautch@SantaBarbaraCA.gov](mailto:TPfautch@SantaBarbaraCA.gov)

## 3. Facility Planning & Development

### a. Local Coastal Program Amendment

Estimated Cost: \$5,000

Funding: Airport Capital Fund

As part of their adoption of the Airport Master Plan the City Council recommended adoption of a Local Coastal Program (LCP) Amendment to the 2003 Airport and Goleta Slough Local Coastal Plan. In order to incorporate new sea level rise (SLR) adaptation requirements, California Coastal Commission staff have stated that the LCP amendment will need to take the form of a comprehensive update. Airport Staff is preparing revisions to the biological resources and coastal resources (i.e. wetlands) section which will be reviewed in phases with California Coastal Commission staff prior to preparation of a draft amendment.

Staff Contact: Andrew Bermond, AICP, 692-6032, [ABermond@SantaBarbaraCA.gov](mailto:ABermond@SantaBarbaraCA.gov)

## C. CAPITAL PROJECTS

### 1. Airline Terminal Solar Project

EEI Solar One, LLC resubmitted project plans which were deemed incomplete on July 3, 2018. The project application needs to address the requirements of the City's Storm Water Management Plan. The project as proposed will be 992kW and will provide renewable power to the Airline Terminal under a power purchase agreement.

Staff Contact: Jeff McKee, 692-6057, [JMckee@SantaBarbaraCA.gov](mailto:JMckee@SantaBarbaraCA.gov)

## 2. 495 South Fairview Electrical Update

The new electrical switchgear has been ordered and was delivered on August 2, 2018. Following delivery, there is on site testing, cable installation, and SCE Energization to occur. The project schedule continues to be energized by October 2018.

Staff Contact: Hazel Johns, 967-7111, [HJohns@SantaBarbaraCA.gov](mailto:HJohns@SantaBarbaraCA.gov)

Staff Contact: Leif Reynolds, 692-6020, [LReynolds@SantaBarbaraCA.gov](mailto:LReynolds@SantaBarbaraCA.gov)

## 3. 6100 Hollister Avenue

Construction has commenced on the original three buildings on the project plus the two additional buildings added. The new expected completion date is May 2019.

Staff Contact: Hazel Johns, 967-7111, [HJohns@SantaBarbaraCA.gov](mailto:HJohns@SantaBarbaraCA.gov)

Staff Contact: Leif Reynolds, 692-6020, [LReynolds@SantaBarbaraCA.gov](mailto:LReynolds@SantaBarbaraCA.gov)

## 4. 6210-6290 Hollister Avenue Update

On May 8, 2018 City Council unanimously denied the City of Goleta's appeal of the Development Plan for the auto dealership. On May 7, 2018 the architectural board of review (ABR) granted Project Design Approval with minor landscaping and facade comments.

Staff Contact: Hazel Johns, 967-7111, [HJohns@SantaBarbaraCA.gov](mailto:HJohns@SantaBarbaraCA.gov)

Staff Contact: Andrew Bermond, AICP, 692-6032, [ABermond@SantaBarbaraCA.gov](mailto:ABermond@SantaBarbaraCA.gov)

## D. FINANCIAL SUMMARY

As of July 31, 2018, preliminary operating revenues were 16.5% below budget. Preliminary operating expenditures were 30.9% below budget, with encumbrances, expenditures 51.1% above budget.

### June 2018 Concessions

Concession	Gross Revenue	Airport Revenue	Contracts	Gross Revenue per Enplanement	Gross Revenue per Enplanement for FY17
Restaurant-Landside	\$12,496	\$1,294		\$0.34	\$0.37
Restaurant-Airside	\$160,989	\$15,957		\$4.43	\$4.28
Restaurant-Total	\$173,485	\$17,251		\$4.77	\$4.65
Gift Shop	\$102,490	\$7,966		\$2.82	\$2.83
Rental Cars	\$1,506,220	\$150,546	8,243	\$41.43	\$46.48

Staff Contact: Tom Bullers, 692-6065 [TBullers@SantaBarbaraCA.gov](mailto:TBullers@SantaBarbaraCA.gov)

## E. CITY COUNCIL APPROVALS

### July 31, 2018

**SUBJECT:** A Resolution Of The Council Of The City Of Santa Barbara Approving The Development Plan For The 6210-6290 Hollister Avenue Automobile Dealership Project

**RECOMMENDATION:**

That Council adopt, by reading of title only, a Resolution of the Council of the City of Santa Barbara Approving the Development Plan for the 6210-6290 Hollister Avenue Automobile

Dealership Project, Making Findings Supporting the Action Subject to Conditions of Approval, and Adopting the Mitigation Monitoring and Reporting Program.

### August 7, 2018

**SUBJECT:** Acceptance Of Federal Aviation Administration Supplemental Discretionary Grant Offer For The Northeast Apron Pavement Rehabilitation Project At Santa Barbara Airport

**RECOMMENDATION:**

That Council accept and authorize the Airport Director to execute, on behalf of the City, a supplemental discretionary Federal Aviation Administration (FAA) Grant Offer in an amount not to exceed \$345,000 for the Northeast Apron Pavement Rehabilitation Project.

**SUBJECT:** Conference With City Attorney – Existing Litigation

**RECOMMENDATION:** That Council:

That Council hold a closed session to consider pending litigation pursuant to subsection (d)(1) of section 54956.9 of the Government Code and take appropriate action as needed. The pending litigation is *City of Goleta v. COSB, et al.*, SBSC Case No. 17CV03270.

## F. SAFETY, ENFORCEMENT, AND PROTECTION – July 2018

Airport Patrol													
Safety, Enforcement and Protection Report													
Safety	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Aircraft Accidents	0												0
Aircraft Alerts	0												0
Disabled Aircraft	2												2
Vehicle Accidents	1												1
Medical Calls	4												4
Airfield Safety Inspections	2												2
Wildlife Management	2												2
FOD Removal	2												2
Escort Details	0												0
Enforcement	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Penal Code Violations	11												11
Vehicle Code Violations	2												2
Health & Safety Code	0												0
Welfare & Institutions Code	0												0
Municipal Code	2												2
Security Violations	19												19
Assisting Other Agencies	19												19
911 Hang-Ups	0												0
Protection	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Law Enforcement Contacts	58												58
Vehicle Patrols	681												681
Suspicious Circumstances	11												11
Keep The Peace	0												0
Premise Checks	22												22
Dignitary Security Details	0												0
Alarms – Access Control	6												6
Alarms –Other	2												2
TSA Required Inspections	913												913
Calls For Service	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls	3												3
Non-Emergency Calls	128												128
Average Response Times	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls (in minutes)	0.333												0.333
Non-Emergency Calls (in minutes)	2.563												2.563
Call Dispositions	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Notice to Appear Citation	0												0
Notice of Violation	1												1
Parking Citation (other than white zone)	8												8
Report	43												43
Field Interview	11												11
Warning	13												13
PR Contact	19												19
False and Unfounded	10												10
Gone On Arrival	2												2
Unable To Locate	12												12
Public Assist	33												33
P3 Information*	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Checkpoint Responses w/in time limit	100.0												100.0%
Responses to Unauthorized Person In	100.0												100.0%
Required AOA Fence Line Inspections	100.0												100.0%
Responses to Unauthorized Person In	100.0												100.0%
Responses Non-Emergency Calls w/in 15 Mins	98.9%												98.9%
Completed Required Terminal	96.8%												96.8%
Completed Require SIDA Ramp	93.5%												93.5%
Completed Required AOA Patrols	87.1%												87.1%
Completed Required Non-AOA Patrols	96.8%												96.8%

The P3 Information section may include activity performed by employees of other divisions of the airport. All other sections document activity only performed by Airport Law Enforcement Personnel.

Staff Contact: Fernando Reynoso, 692-6041, [FReynoso@SantaBarbaraCA.gov](mailto:FReynoso@SantaBarbaraCA.gov)