



City of Santa Barbara
Airport Department

Meeting: 7/18/18
Agenda Item No. 10

DATE: July 18, 2018
TO: Airport Commission
FROM: Hazel Johns, Airport Director *HJ*
SUBJECT: Operating Permit for Frontier Airlines

RECOMMENDATION:

That Airport Commission approve and authorize the Airport Director to execute an Airline Operating Permit with Frontier Airlines, a Colorado Corporation, for 663 feet of ticket counter and que space, 129 square feet of airline ticket and storage space, joint use fees for baggage make-up, gate hold, inbound baggage and baggage claim use. Anticipated costs for the airline are approximately \$23,442 per month for terminal use, not including landing fees.

DISCUSSION:

In May, Frontier Airlines announced that it will offer three-days a week service (Tuesday, Thursday, Sunday) to Denver International Airport (DEN). This service marks the return of Frontier Airlines, under new ownership, since leaving the Santa Barbara market in early 2015.

The flight will depart from SBA at 11:22 am and arrive in Denver at 2:48 pm Mountain Time. Denver is Frontier's headquarters city and major hub. The schedule will provide many connection options for destinations farther east. The airline will fly Airbus 320 aircraft, configured for 180 economy seats.

To support their operations at the Airport, Frontier will lease two podiums with two positions at each podium. A ticketing position consists of consists of a computer station, boarding pass and baggage tag printers and a baggage scale. Typically, an air carrier will install its own cabinetry in a ticketing podium to serve these functions. In the case of Frontier, they will re-occupy one outfitted podium that they left in place when they last served Santa Barbara. They plan to outfit a second podium with their own cabinetry to serve their passenger processing needs.

In the boarding area, Frontier will be assuming the gate podium at Gate #5 from Alaska Airlines in order to dual-door board their flights on the ground. Alaska began using Gate #4 last year with the introduction of mainline B737-800 aircraft and has since ceased ground boarding operations. Frontier has contracted with Aviation Port Services (APS),

a ground handling company headquartered in Seattle, to manage the day-to-day operations of the airline. They do not plan to have any Frontier employed staff in Santa Barbara. APS will manage the flight activity from a 188 square foot office space to support both the Frontier and Sun Country's operations.

PREPARED BY: Business Development/Marketing