



AIRPORT DIRECTOR'S REPORT MAY 2018

A. AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight
- Semi-annual Recruitment for City Advisory Group Schedule

The passenger count report will be distributed at the meeting

B. AIR SERVICE

- Frontier Airlines
- Sun Country Airlines
- JumpStart 2018 Conference

C. PROGRAMS

1. Marketing & Communications Program

Recent Media Highlights:

- **Print:** Santa Barbara News Press | Frontier Airlines To Denver | May 2
Pacific Coast Business Times | Frontier Airlines To Denver | May 1
Signature Adds Perks to SBA | April 13
- **TV:** KEYT | On going 30 second commercial
KEYT & KSBY | Sun Country Announces Service to MSP | May 2
Frontier Airlines To Denver | May 1
CHANNEL 18 | Frontier Airlines to Denver | Press Conference | May 1
- **Radio:** KCLU | Sun Country Announces Service to MSP | May 2
- **Facebook:** “Depart Differently” April-May | Continuous
Sun Country Announces Service to MSP | May 2
Frontier Airlines to Denver | May 1
Denver Calling You – Great Deals | April 19
Fly from SBA to anywhere in the world! | April 16
Runway 7/25 Rehabilitation Project | April 3
- **Twitter:** Sun Country announces service to MSP | May 2
New Low Cost Carrier Coming to SBA | April 30
Runway 7/25 Rehabilitation Project | April 2

- **Noozhawk:** Frontier Airlines Returning to SBA | May 1
Architectural Review Board & SBA Auto Dealership | April 26
Runway Rehab Project Taking Off at SBA | April 4
- **Community Relations:** Start of the month busy with tours

Staff Contact: Lynn Houston, 692-6024, LHouston@SantaBarbaraCA.gov

2. Business & Property Management

a. Property Management

- City Council approval of 12-month rent relief for High Sierra Grill, re-branding is underway to “Flightline”
- Lease proposals provided to prospective tenants for leases in 495 S. Fairview Hangar facility
- Review and permit re-issuance underway for flying clubs and independent flight instructors

Staff Contact: Tracy Pfautch, 692-6022, TPfautch@SantaBarbaraCA.gov

3. Facility Planning & Development

a. Local Coastal Program Amendment

Estimated Cost: \$5,000

Funding: Airport Capital Fund

As part of their adoption of the Airport Master Plan the City Council recommended adoption of a Local Coastal Program (LCP) Amendment to the 2003 Airport and Goleta Slough Local Coastal Plan. In order to incorporate new sea level rise (SLR) adaptation requirements, California Coastal Commission staff have stated that the LCP amendment will need to take the form of a comprehensive update. Airport Staff is preparing revisions to the biological resources section which will be reviewed in phases with California Coastal Commission staff prior to preparation of a draft amendment.

Staff Contact: Andrew Bermond, AICP, 692-6032, ABermond@SantaBarbaraCA.gov

b. Airport Industrial Area Specific Plan Update

Estimated Cost: \$400,000

Funding: Airport Capital Fund

The Airport Industrial Area Specific Plan (SP6-AI) was adopted in 1998 to provide a comprehensive vision for the north side of the Airport for 15-20 years. With new legal requirements, changing market demand, the adoption of the Airport Master Plan, and the sale of City property within the Specific Plan area, the Specific Plan’s vision is no longer reflective of Airport Staff’s assessment of needs. City Council awarded the first phase \$53,000 contract in March. Staff and consultant team will begin economic inventory and constraints analysis in May.

Staff contact: Hazel Johns, 967-7111, HJohns@SantaBarbaraCA.gov

Staff Contact: Andrew Bermond, AICP, 692-6032, ABermond@SantaBarbaraCA.gov

D. CAPITAL PROJECTS

1. Runway 7-25 Overlay Project

Estimated Cost: \$8,800,000

Tartaglia Engineering

Funding: FAA Airport Improvement Program

Planned Completion Date: September 2018

The project was awarded to Granite Construction on September 14. Construction began in April 2018 and will be completed in September 2018. The contractor has completed 23 of 35 night work shifts to date. The finish course of paving on Runway 7-25 has been placed from the approach end of Runway 25 through Taxiway M. The grooving portion of the project is scheduled to commence on June 10th and complete in early July.

2. Airline Terminal Solar Project

EI Solar One, LLC completed preliminary design and received first round comments from DART and have received two rounds of comments from ABR. EI Solar One, LLC completed a geotechnical study of the parking lot to assess current soil conditions. Findings will influence the design of the footings for the project and will directly impact construction costs for the vendor.

Staff Contact: Jeff McKee, 692-6057, JMckee@SantaBarbaraCA.gov

3. 495 South Fairview Electrical Update

The new electrical switchgear has been ordered and is in fabrication. Expected delivery date is July 2018. Following delivery, there is on site testing, cable installation, and SCE Energization to occur. The project schedule continues to be energized by October 2018.

Staff contact: Hazel Johns, 967-7111, HJohns@SantaBarbaraCA.gov

Staff Contact: Leif Reynolds, 692-6020, LReynolds@SantaBarbaraCA.gov

4. North East GA Ramp Reconstruction

Estimated Cost: \$1,700,000

Mead & Hunt

Funding: FAA Airport Improvement Program

Planned Completion Date: November 2018

The project has been designed to the 90% level and bid documents have been submitted to the FAA for review. The work will be bid in May 2018. Construction should begin in July and be completed by November 2018.

Staff Contact: Leif Reynolds, 692-6020, LReynolds@SantaBarbaraCA.gov

Staff Contact: Owen Thomas, 692-6018, OThomas@SantaBarbaraCA.gov

5. 6100 Hollister Avenue

Construction has commenced on the original three buildings on the project. The City has decided to rebid the fourth and fifth buildings. That bid is scheduled to open May 31, 2018.

Staff contact: Hazel Johns, 967-7111, HJohns@SantaBarbaraCA.gov

Staff Contact: Leif Reynolds, 692-6020, LReynolds@SantaBarbaraCA.gov

6. 6210-6290 Hollister Avenue Update

On May 8, 2018 City Council unanimously denied the City of Goleta's appeal of the Development Plan for the auto dealership. On May 7, 2018 the architectural board of review (ABR) granted Project Design Approval with minor landscaping and facade comments.

Staff contact: Hazel Johns, 967-7111, HJohns@SantaBarbaraCA.gov

Staff Contact: Andrew Bermond, AICP, 692-6032, ABermond@SantaBarbaraCA.gov

E. FINANCIAL SUMMARY

As of April 30, 2018, preliminary operating revenues were 3.5% below budget. Preliminary operating expenditures were 4.9% below budget, with encumbrances, expenditures 0.1% above budget.

March 2018 Concessions

Concession	Gross Revenue	Airport Revenue	Contracts	Gross Revenue per Enplanement	Gross Revenue per Enplanement for FY17
Restaurant-Landside	\$10,974	\$1,131		\$.37	\$.37
Restaurant-Airside	\$133,521	\$13,245		\$4.50	\$4.28
Restaurant-Total	\$144,495	\$14,376		\$4.87	\$4.65
Gift Shop	\$77,955	\$6,045		\$2.63	\$2.83
Rental Cars	\$1,408,224	\$140,771	7,103	\$47.49	\$46.48

Staff Contact: Tom Bullers, 692-6065 TBullers@SantaBarbaraCA.gov

F. CITY COUNCIL APPROVALS

March 20, 2018

Subject: Adoption Of Ordinance For Amendment To Lease No. 25,105 With High Sierra Grill Santa Barbara, Inc. (560.01)

Recommendation: That Council adopt, by reading of title only, an Ordinance of the Council of the City of Santa Barbara approving an Amendment to Lease Agreement No. 25,105 between the City and High Sierra Grill Santa Barbara, Inc. to extend temporary rent relief over a 12-month period.

April 24, 2018

Subject: Best Interest Waiver For Procurement Of Airport Generators (560.01)

Recommendation: That Council find it in the best interest of the City to waive the formal contract procedures of Santa Barbara Municipal Code Section 4.52.070 L. Best Interest Waiver with regards to advertising requirements only, and authorize the General Services Manager to

issue a purchase order to the lowest responsive and responsible bidder for rental of temporary generators to power the hangar facility at 495 S. Fairview, in an amount not to exceed \$189,600.

Subject: Integrated Pest Management 2017 Annual Report (570.05)

Recommendation: That Council accept the Integrated Pest Management (IPM) 2017 Annual Report that addresses the use of pesticides and alternatives to control weeds or eliminate pests on City property.

Subject: Initiation Of Airport Industrial Area Specific Plan Update (560.09)

Recommendation: That Council:

- A. Initiate an update to the Airport Industrial Area Specific Plan (SP6-AI);
- B. Reprogram \$50,000 in Airport Capital Fund appropriations from the Goleta Slough Tidal Restoration Project to the Airport Industrial Area Specific Plan Update Project;
- C. Appropriate \$8,300 from Airport Capital Fund reserves for the Airport Industrial Area Specific Plan Update; and D. Approve and authorize the Airport Director to execute a Contract with RRM Design Group for preparation of an Opportunities and Constraints Analysis and a Market Demand Analysis for the Airport Industrial Area Specific Plan Update in an amount not to exceed \$53,000, and authorize the Airport Director to approve expenditures up to \$5,300 for extra services that may result from necessary changes in the scope of work.

May 1, 2018

Subject: Transfer And Appropriation Of Funds For Construction Of Light Industrial Buildings At 6100 Hollister Avenue (560.01)

Recommendation: That Council:

- A. Receive a staff presentation on a potential transfer and appropriation of funds from the General Fund to the Airport Development Fund subject to repayment for the purpose of completing Phase I of light industrial development at 6100 Hollister Avenue; and
- B. Direct staff to bring to the Finance Committee proposed financial terms for transfer, appropriation, and repayment of funds, and to return to City Council with a proposed resolution for Council adoption.

May 8, 2018

Subject: Amendment To Access And Use Permit Agreement With Infax, Inc., For Flight Information Display Systems In The Airline Terminal Building (560.02)

Recommendation: That Council authorize the Airport Director to execute an amendment to the Access and Use Permit Agreement (Number 25,446) with Infax, Inc. to expand the scope of services to include a custom visual paging solution.

Subject: Parking Management Agreement With Republic Parking Systems LLC (550.08)

Recommendation: That Council authorize the Airport Director to execute a three year, with two one-year options, management agreement with Republic Parking Systems LLC, a Tennessee Corporation, for management and operation of the Airport's short and long-term parking lots as well as seasonal shuttle service and other services as may be required, for \$36,000 annually

and \$108,000 over the three-year term, with incremental increases if the Airport elects to exercise the additional options for years four and five.

Hollister Avenue Automobile Dealership Project (640.07)

Recommendation: That Council:

A. Consider the appeal of Michelle Greene, Goleta City Manager, of the Planning Commission’s approval of a Development Plan for an automobile dealership at 6210-6290 Hollister Avenue; and

B. Take one of the following three actions: 1. Approve the Development Plan for the automobile dealership at 6210-6290 Hollister Avenue and direct staff to return to Council with a Decision and Findings resolution reflecting the Council’s decision; 2. Deny the project and direct staff to return to Council with a Decision and Findings resolution reflecting the Council’s decision; or 3. Continue the item with direction to staff about changes to the project, conditions of approval, and/or California Environmental Quality Act review process, and return for further action.

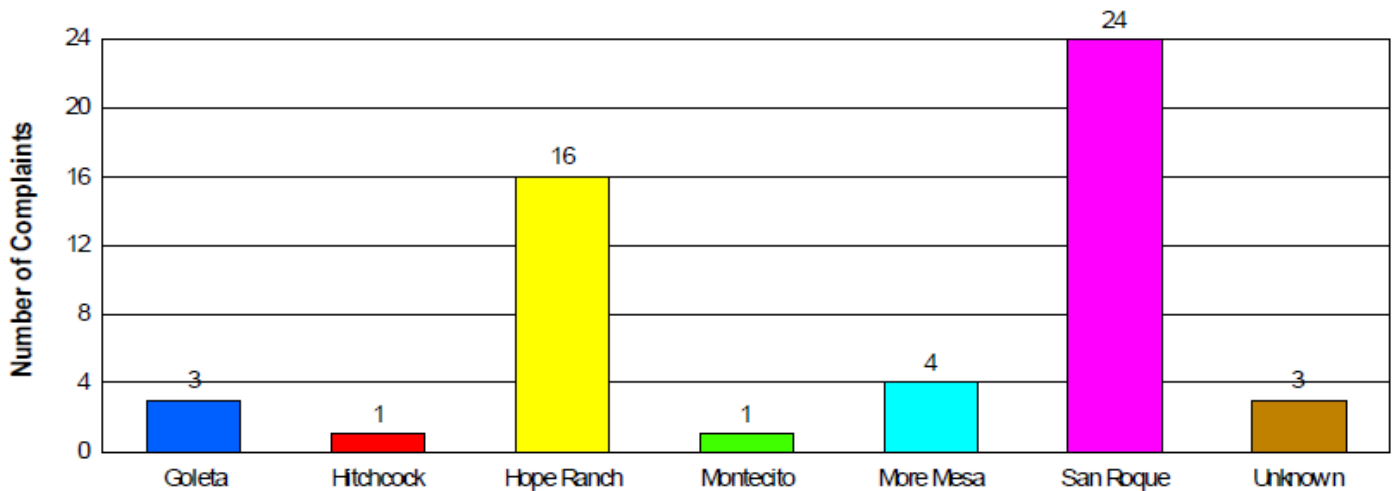
G. NOISE ABATEMENT

- In April there were a total of fifty-two (52) noise complaints
- Two (2) letters were sent to aircraft owner/operators who had flights that did not abide by noise abatement procedures

Complaint - Histogram

Start Date / Time: 2018-04-01 00:00:00
End Date / Time: 2018-04-30 23:59:59

Group By: Community
Filter Name:



Total Number of Complaints: 52

Staff Contact: Kellie Reed, 692-6011, KReed@SantaBarbaraCA.gov

H. SAFETY, ENFORCEMENT, AND PROTECTION – April 2018

Airport Patrol Safety, Enforcement and Protection Report APRIL 2018

Safety	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Aircraft Accidents	0	0	0	0	0	0	0	0	0	0			0
Aircraft Alerts	0	0	2	1	1	0	0	0	0	0			4
Disabled Aircraft	0	0	0	0	0	0	1	0	0	1			2
Vehicle Accidents	1	0	3	1	0	2	1	1	0	1			10
Medical Calls	3	2	1	1	4	2	0	3	1	2			19
Airfield Safety Inspections	23	17	19	20	12	21	33	18	23	46			232
Wildlife Management	0	0	1	1	0	2	4	1	5	7			21
FOD Removal	1	0	0	2	1	0	1	0	1	2			8
Escort Details	9	58	43	31	29	25	27	22	40	67			351
Enforcement	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Penal Code Violations	9	9	7	7	11	10	6	8	7	5			79
Vehicle Code Violations	3	3	0	3	0	1	3	3	2	1			19
Health & Safety Code	1	1	0	0	0	1	0	0	1	0			4
Welfare & Institutions Code	7	4	3	1	2	2	5	4	3	1			32
Municipal Code	2	6	5	5	3	2	4	4	2	0			33
Security Violations	13	11	15	5	14	8	12	7	12	11			108
Assisting Other Agencies	8	4	5	8	5	2	5	4	7	5			53
911 Hang-Ups	0	1	2	1	1	0	0	0	0	3			8
Protection	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Law Enforcement Contacts	39	13	13	33	20	27	34	47	32	31			289
Vehicle Patrols	463	414	373	352	261	262	345	399	494	559			3922
Suspicious Circumstances	6	9	10	8	9	5	5	4	8	2			66
Keep The Peace	4	4	1	2	2	3	4	1	6	5			32
Premise Checks	2	8	4	4	9	16	2	9	6	2			62
Dignitary Security Details	0	0	0	0	0	0	0	2	3	0			5
Alarms – Access Control	11	7	3	8	10	9	7	5	4	2			66
Alarms –Other	4	3	2	1	3	1	0	1	1	2			18
TSA Required Inspections	768	606	585	578	518	528	550	618	685	881			6317
Calls For Service	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls	1	3	4	5	3	4	1	3	0	1			25
Non-Emergency Calls	131	145	127	115	93	65	102	97	115	153			1143
Average Response Times	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls (in minutes)	1	3	4.25	1.4	1.33	4.33	0	1.33	0	7			2.57
Non-Emergency Calls (in minutes)	1.97	1.36	1.78	2.21	2.78	1.45	2.74	1.33	1.73	1.87			1.83
Call Dispositions	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Notice to Appear Citation	0	0	0	0	0	2	0	1	3	1			7
Notice of Violation	3	1	1	1	3	3	0	3	1	2			18
Parking Citation (other than white zone)	0	1	1	3	2	6	3	5	1	3			25
Report	4	5	4	2	11	4	3	7	6	10			56
Field Interview	9	2	3	4	11	7	6	4	4	2			52
Warning	19	9	10	21	6	11	18	27	17	21			159
PR Contact	16	7	7	9	5	10	14	14	21	10			113
False and Unfounded	6	4	5	2	3	3	7	4	3	5			42
Gone On Arrival	1	2	3	0	0	3	3	1	1	0			14
Unable To Locate	5	7	9	2	7	1	2	1	6	3			43
Public Assist	64	91	70	48	51	62	47	36	52	77			598
P3 Information*	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Checkpoint Responses win time limit	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			100.0%
Responses to Unauthorized Person In SIDA	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			100.0%
Required AOA Fence Line Inspections	114.5%	101.6%	90.0%	88.7%	110.0%	88.7%	82.3%	94.6%	93.5%	93.3%			95.7%
Responses to Unauthorized Person In AOA	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			100.0%
Responses Non-Emergency Calls win 15 Mins	97.2%	100.0%	99.7%	99.5%	99.7%	98.1%	99.7%	98.5%	99.3%	99.7%			99.2%
Completed Required Terminal Inspections	48.4%	16.1%	23.3%	6.5%	23.3%	6.5%	9.7%	25.0%	35.5%	77.3%			26.6%
Completed Require SIDA Ramp Inspections	48.4%	12.9%	16.7%	22.6%	0.0%	3.2%	6.5%	35.7%	25.8%	76.7%			24.7%
Completed Required AOA Patrols	67.7%	51.6%	30.0%	19.4%	3.3%	3.2%	6.5%	42.9%	58.1%	63.3%			34.5%
Completed Required Non-AOA Patrols	71.0%	54.8%	50.0%	29.0%	36.7%	25.8%	35.5%	57.1%	67.7%	90.0%			51.6%

* The P3 Information section may include activity performed by employees of other divisions of the airport. All other sections document activity only performed by Airport Law Enforcement Personnel.

Staff Contact: Fernando Reynoso, 692-6041, FReynoso@SantaBarbaraCA.gov