



AIRPORT DIRECTOR'S REPORT February 2018

A. AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count report will be distributed at the meeting

B. PROGRAMS

1. Marketing & Communications Program

- **Recent Media Highlights:**
 - Santa Barbara News-Press featured a front page story about the TSA pre-check event, "Airport hosting enrollment for TSA Pre-Check" on Sunday, January 28, 2018.
 - Pacific Coast Business Times featured a story about membership-based carrier Surf Air, "SurfAir offers alternative for businesses" and included an Airport comment, weekly edition February 2-8, 2018.
- **TV Media:** Meeting with KEYT scheduled to review schedule and campaign effectiveness.
- **Print Media:** New creative launched on Ventura Gold Coast buses
- **Social Media:** Heavy social media promotion of the TSA Pre-Check event very successful.
- **Community Relations:** Start of the month busy with tours. Education coordinator on medical leave through the end of the month.
- **Airport Volunteers:** Providing information to travelers about Santa Barbara's new smoking regulations.

Staff Contact: Lynn Houston, 692-6024, LHouston@SantaBarbaraCA.gov

2. Business & Property Management

a. Property Management

- Provided requirements for consideration of lease assignment to partners of High Sierra Grill, awaiting response.
- Received reimbursement for improvements to Building 114 from former tenant Teledyne at 100 Fredrick Lopez Rd.
- Letter and "Request for Information" process pending for leasing at 495 S. Fairview Hangar
- Refurbishments of rental space in Building 312 are underway after the relocation of Easy Lift back to their former flood damaged space in building 304. Above All Aviation is considering a relocation to this space once refurbished.

3. Facility Planning & Development

a. Local Coastal Program Amendment

Estimated Cost: \$5,000

Funding: Airport Capital Fund

As part of their adoption of the Airport Master Plan the City Council recommended adoption of a Local Coastal Program (LCP) Amendment to the 2003 Airport and Goleta Slough Local Coastal Plan. In order to incorporate new sea level rise (SLR) adaptation requirements, California Coastal Commission staff have stated that the LCP amendment will need to take the form of a comprehensive update. Airport Staff is preparing revisions to the biological resources section which will be reviewed in phases with California Coastal Commission staff prior to preparation of a draft amendment.

Staff Contact: Andrew Bermond, AICP, 692-6032, ABermond@SantaBarbaraCA.gov

b. Airport Industrial Area Specific Plan Update

Estimated Cost: \$400,000

Funding: Airport Capital Fund

The Airport Industrial Area Specific Plan (SP6-AI) was adopted in 1998 to provide a comprehensive vision for the north side of the Airport for 15-20 years. With new legal requirements, changing market demand, the adoption of the Airport Master Plan, and the sale of City property within the Specific Plan area, the Specific Plan's vision is no longer reflective of Airport Staff's assessment of needs. City Council will consider award of an initial \$53,000 contract in March.

Staff contact: Hazel Johns, 967-7111, HJohns@SantaBarbaraCA.gov

Staff Contact: Andrew Bermond, AICP, 692-6032, ABermond@SantaBarbaraCA.gov

C. CAPITAL PROJECTS

1. Runway 7-25 Overlay Project

Estimated Cost: \$8,800,000

Tartaglia Engineering

Funding: FAA Airport Improvement Program

Planned Completion Date: September 2018

The project was awarded to Granite Construction on September 14. Construction will begin in April 2018 and be completed in September 2018.

2. Airline Terminal Solar Project

EEI Solar One, LLC completed preliminary design and received first round comments from DART and have received two rounds of comments from ABR. EEI Solar One, LLC completed a geotechnical study of the parking lot to assess current soil conditions. Findings will influence the design of the footings for the project and will directly impact construction costs for the vendor.

Staff Contact: Jeff McKee, 692-6057, JMckee@SantaBarbaraCA.gov

D. FINANCIAL SUMMARY

As of January 31, 2018, operating revenues were 0.1% above budget. Operating expenditures were 3.6% below budget, with encumbrances, expenditures 4.7% above budget.

December 2017 Concessions

Concession	Gross Revenue	Airport Revenue	Contracts	Gross Revenue per Enplanement	Gross Revenue per Enplanement for FY17
Restaurant-Landside	\$10,384	\$1,064		\$.41	\$.37
Restaurant-Airside	\$108,671	\$10,673		\$4.32	\$4.28
Restaurant-Total	\$119,055	\$11,737		\$4.73	\$4.65
Gift Shop	\$62,090	\$6,763		\$2.47	\$2.83
Rental Cars	\$921,128	\$122,092	5,772	\$36.63	\$46.48

Staff Contact: Tom Bullers, 692-6065 TBullers@SantaBarbaraCA.gov

E. CITY COUNCIL APPROVALS

None.

F. SAFETY, ENFORCEMENT, AND PROTECTION – January 2018

Airport Patrol													
Safety, Enforcement and Protection Report													
JANUARY 2018													
Safety	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Aircraft Accidents	0	0	0	0	0	0	0						0
Aircraft Alerts	0	0	2	1	1	0	0						4
Disabled Aircraft	0	0	0	0	0	0	1						1
Vehicle Accidents	1	0	3	1	0	2	1						8
Medical Calls	3	2	1	1	4	2	0						13
Airfield Safety Inspections	23	17	19	20	12	21	33						145
Wildlife Management	0	0	1	1	0	2	4						8
FOD Removal	1	0	0	2	1	0	1						5
Escort Details	9	58	43	31	29	25	27						222
Enforcement	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Penal Code Violations	9	9	7	7	11	10	6						59
Vehicle Code Violations	3	3	0	3	0	1	3						13
Health & Safety Code	1	1	0	0	0	1	0						3
Welfare & Institutions Code	7	4	3	1	2	2	5						24
Municipal Code	2	6	5	5	3	2	4						27
Security Violations	13	11	15	5	14	8	12						78
Assisting Other Agencies	8	4	5	8	5	2	5						37
911 Hang-Ups	0	1	2	1	1	0	0						5
Protection	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Law Enforcement Contacts	39	13	13	33	20	27	34						179
Vehicle Patrols	463	414	373	352	261	262	345						2470
Suspicious Circumstances	6	9	10	8	9	5	5						52
Keep The Peace	4	4	1	2	2	3	4						20
Premise Checks	2	8	4	4	9	16	2						45
Dignitary Security Details	0	0	0	0	0	0	0						0
Alarms – Access Control	11	7	3	8	10	9	7						55
Alarms –Other	4	3	2	1	3	1	0						14
TSA Required Inspections	768	606	585	578	518	528	550						4133
Calls For Service	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls	1	3	4	5	3	4	1						21
Non-Emergency Calls	131	145	127	115	93	65	102						778
Average Response Times	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls (in minutes)	1	3	4.25	1.4	1.33	4.33	0						2.51
Non-Emergency Calls (in minutes)	1.97	1.36	1.78	2.21	2.78	1.45	2.74						2.06
Call Dispositions	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Notice to Appear Citation	0	0	0	0	0	2	0						2
Notice of Violation	3	1	1	1	3	3	0						12
Parking Citation (other than white zone)	0	1	1	3	2	6	3						16
Report	4	5	4	2	11	4	3						33
Field Interview	9	2	3	4	11	7	6						42
Warning	19	9	10	21	6	11	18						94
PR Contact	16	7	7	9	5	10	14						68
False and Unfounded	6	4	5	2	3	3	7						30
Gone On Arrival	1	2	3	0	0	3	3						12
Unable To Locate	5	7	9	2	7	1	2						33
Public Assist	64	91	70	48	51	62	47						433
P3 Information*	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Checkpoint Responses w/in time limit	####	100.0%	100.0%	100.0%	####	100.0%	100.0%						100.0%
Responses to Unauthorized Person In	####	100.0%	100.0%	100.0%	####	100.0%	100.0%						100.0%
Required AOA Fence Line Inspections	####	101.6%	90.0%	88.7%	####	88.7%	82.3%						96.5%
Responses to Unauthorized Person In	####	100.0%	100.0%	100.0%	####	100.0%	100.0%						100.0%
Responses Non-Emergency Calls	97.2%	100.0%	99.7%	99.5%	99.7%	98.1%	99.7%						99.2%
Completed Required Terminal	48.4%	16.1%	23.3%	6.5%	23.3%	6.5%	9.7%						19.1%
Completed Require SIDA Ramp	48.4%	12.9%	16.7%	22.6%	0.0%	3.2%	6.5%						15.8%
Completed Required AOA Patrols	67.7%	51.6%	30.0%	19.4%	3.3%	3.2%	6.5%						26.0%
Completed Required Non-AOA Patrols	71.0%	54.8%	50.0%	29.0%	36.7%	25.8%	35.5%						43.3%

* The P3 Information section may include activity performed by employees of other divisions of the airport. All other sections document activity only performed by Airport Law Enforcement Personnel.

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