



AIRPORT DIRECTOR'S REPORT

January 2018

A. AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count report will be distributed at the meeting

B. PROGRAMS

1. Marketing & Communications Program

- **Recent Media Highlights:**
 - KEYT Television provided continuing coverage regarding no impacts to SBA operations by the Thomas fire.
 - KEYT Television interview with Seneray de los Santos on January 2, 2018 regarding impact to operations by East Coast snowstorms.
 - Provided video footage to KEYT of helicopter evacuation operations on January 9-10.
 - Press release to be issued the week of January 22 to promote PreCheck sign up event beginning January 31.
- **Print Media:** Integration of new Depart Differently message in upcoming print ads.
- **Social Media:** Integration of Depart Differently in social media platforms, in particular on Facebook. Posting themes for January touch on New Year's hopes for great travel experiences departing from SBA. FB page views still up 40% Jan 1-9 over 2017.
- **Community Relations:** Exceptionally busy with school tours, due to tours being cancelled in late December.
- **Airport Volunteers:** Providing information to travelers about Santa Barbara's new smoking regulations.

Staff Contact: Lynn Houston, 692-6024, LHouston@SantaBarbaraCA.gov

2. Business & Property Management

a. Parking Management/Ground Transportation

- Notification of successful proposer for new parking management contract pending.
- Full installation of new parking revenue control equipment (SKIDATA) is complete in Long Term Lot 2.
- Employee parking shuttle service ceased operations January 8.

b. Property Management

- Initiating marketing of former Teledyne building, 9,000 sq ft at 100 Fredrick Lopez Rd.
- Preparing for future leasing at 495 S. Fairview Hangar
- Easy Lift re-location to its former flood damaged building scheduled for end of January upon completion of construction.

3. Facility Planning & Development

a. Local Coastal Program Amendment

Estimated Cost: \$5,000

Funding: Airport Capital Fund

As part of their adoption of the Airport Master Plan the City Council recommended adoption of a Local Coastal Program (LCP) Amendment to the 2003 Airport and Goleta Slough Local Coastal Plan. In order to incorporate new sea level rise (SLR) adaptation requirements, California Coastal Commission staff have stated that the LCP amendment will need to take the form of a comprehensive update. Airport Staff is preparing revisions to the biological resources section which will be reviewed in phases with California Coastal Commission staff prior to preparation of a draft amendment.

Staff Contact: Andrew Bermond, AICP, 692-6032, ABermond@SantaBarbaraCA.gov

b. Airport Industrial Area Specific Plan Amendment

Estimated Cost: \$400,000

Funding: Airport Capital Fund

The Airport Industrial Area Specific Plan (SP6-AI) was adopted in 1998 to provide a comprehensive vision for the north side of the Airport for 15-20 years. With new legal requirements, changing market demand, the adoption of the Airport Master Plan, and the sale of City property within the Specific Plan area, the Specific Plan's vision is no longer reflective of Airport Staff's assessment of needs. Airport Staff is currently negotiating a consultant contract to prepare the Specific Plan update and environmental review.

Staff contact: Hazel Johns, 967-7111, HJohns@SantaBarbaraCA.gov

Staff Contact: Andrew Bermond, AICP, 692-6032, ABermond@SantaBarbaraCA.gov

C. CAPITAL PROJECTS

1. Runway 7-25 Overlay Project

Estimated Cost: \$8,800,000

Tartaglia Engineering

Funding: FAA Airport Improvement Program

Planned Completion Date: September 2018

The project was awarded to Granite Construction on September 14. Construction will begin in April 2018 and be completed in September 2018.

2. 6100 Hollister Avenue Development

Design Development Fees: \$308,000

Kupiec Architects Flowers & Associates: \$35,000

Funding: Airport Capital Improvement Program

Planned Completion Date: 2018

The project is now out to bid. Bids are due January 23, 2018.

Staff Contact: Leif Reynolds, 692-6020, LReynolds@SantaBarbaraCA.gov

3. Airline Terminal Solar Project

EI Solar One, LLC completed preliminary design and received first round comments from DART and have received two rounds of comments from ABR. Weekly project update meetings are on-going. Next ABR hearing is scheduled for Jan. 16, 2018.

Staff Contact: Jeff McKee, 692-6057, JMckee@SantaBarbaraCA.gov

4. 495 South Fairview

Staff has commenced design for the replacement of the site electrical switchgear, which failed in August 2016. Because the site is in the Flood Zone, the new switchgear will be raised four feet above the existing ground surface. Bids are due January 30, 2018.

Staff Contact: Leif Reynolds, 692-6020, LReynolds@SantaBarbaraCA.gov

D. FINANCIAL SUMMARY

As of December 31, 2017, preliminary operating revenues were 1.7% below budget. Operating expenditures were 2.6% below budget, with encumbrances, expenditures 9.6% above budget.

November 2017 Concessions

Concession	Gross Revenue	Airport Revenue	Contracts	Gross Revenue per Enplanement	Gross Revenue per Enplanement for FY17
Restaurant-Landside	\$12,096	\$1,247		\$.36	\$.37
Restaurant-Airside	\$131,893	\$13,007		\$3.94	\$4.28
Restaurant-Total	\$143,988*	\$14,254		\$4.30	\$4.65
Gift Shop	\$81,899	\$8,879		\$2.45	\$2.83
Rental Cars	\$1,403,577	\$140,313	7,562	\$41.94	\$46.48

*Total does not sum due to rounding.

Staff Contact: Tom Bullers, 692-6065 TBullers@SantaBarbaraCA.gov

E. CITY COUNCIL APPROVALS

January 9, 2018

SUBJECT: Adoption Of Ordinance For Second Amendment To Amended, Restated Lease No. 12,037.4 With Signature Flight Support Corporation

RECOMMENDATION:

THE COUNCIL OF THE CITY OF SANTA BARBARA DOES ORDAIN AS FOLLOWS:

SECTION 1. In accordance with the provisions of Section 521 of the Charter of the City of Santa Barbara, that certain amendment to Amended, Restated Lease Agreement 12,037.4 between Signature Flight Support Santa Barbara, Inc, and the City of Santa Barbara, extending the expiration date to May 31, 2020, increase in rental fees by 50%, providing for a five percent (5%) rent increase on June 1, 2019, revised conditions for surrender and holdover, revised Federal Aviation Administration nondiscrimination requirements, added Title VI nondiscrimination acts and authorities and certified access, is hereby approved.

SUBJECT: Adoption Of Ordinance For Third Amendment To Amended Lease No. 21,267.3 With Mercury Air Center Santa Barbara, Inc. DBA Atlantic Aviation

RECOMMENDATION:

THE COUNCIL OF THE CITY OF SANTA BARBARA DOES ORDAIN AS FOLLOWS:

SECTION 1. In accordance with the provisions of Section 521 of the Charter of the City of Santa Barbara, that certain amendment to Amended Lease Agreement 21,267.3 between Mercury Air Center Santa Barbara, Inc. dba Atlantic Aviation and the City of Santa Barbara, extending the expiration date to May 31, 2020, the reservation of rights to recover partial premises during the term, increase in rental fees by 25%, providing for a five percent (5%) rent increase on June 1, 2019, revised conditions for surrender and holdover, revised Federal Aviation Administration nondiscrimination requirements, added Title VI nondiscrimination acts and authorities and certified access, is hereby approved.

SUBJECT: Santa Barbara Airport Master Plan Adoption

RECOMMENDATION: THE COUNCIL OF THE CITY SANTA BARBARA DOES ORDAIN AS FOLLOWS:

SECTION 1. The Airport Zoning Map approved by City Ordinance No. 5478 adopted on February 24, 2009 is hereby superseded in its entirety, and the Map attached hereto as Exhibit A is approved as the official Airport Zoning Map, as required by Santa Barbara Municipal Code Chapter 29.11.

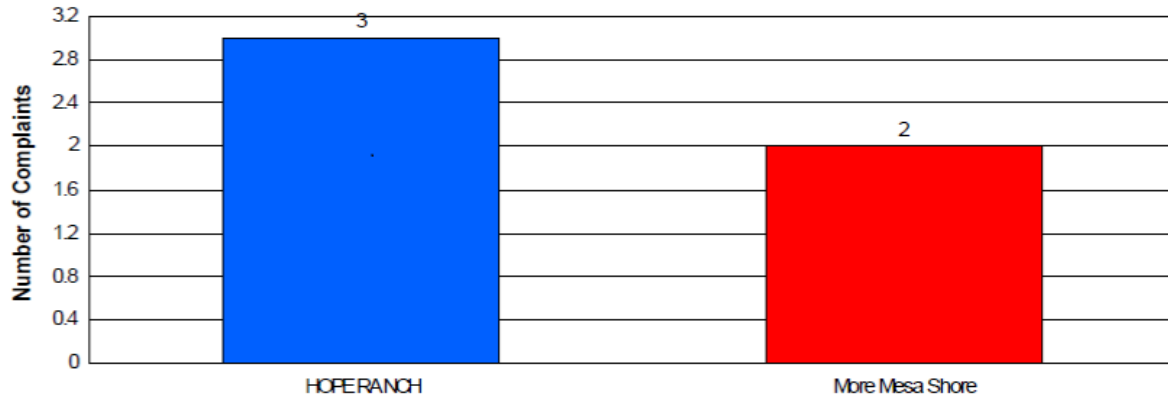
F. NOISE ABATEMENT

- In December there were a total of five (5) noise complaints

Complaint - Histogram

Start Date / Time: 2017-12-01 00:00:00
End Date / Time: 2017-12-31 23:59:59

Group By: Community
Filter Name:



Total Number of Complaints: 5

Staff Contact: Kellie Reed, 692-6011, KReed@SantaBarbaraCA.gov

G. SAFETY, ENFORCEMENT, AND PROTECTION – December 2017

Airport Patrol Safety, Enforcement and Protection Report DECEMBER 2017

Safety	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Aircraft Accidents	0	0	0	0	0	0							0
Aircraft Alerts	0	0	2	1	1	0							4
Disabled Aircraft	0	0	0	0	0	0							0
Vehicle Accidents	1	0	3	1	0	2							7
Medical Calls	3	2	1	1	4	2							13
Airfield Safety Inspections	23	17	19	20	12	21							112
Wildlife Management	0	0	1	1	0	2							4
FOD Removal	1	0	0	2	1	0							4
Escort Details	9	58	43	31	29	25							195
Enforcement	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Penal Code Violations	9	9	7	7	11	10							53
Vehicle Code Violations	3	3	0	3	0	1							10
Health & Safety Code	1	1	0	0	0	1							3
Welfare & Institutions Code	7	4	3	1	2	2							19
Municipal Code	2	6	5	5	3	2							23
Security Violations	13	11	15	5	14	8							66
Assisting Other Agencies	8	4	5	8	5	2							32
911 Hang-Ups	0	1	2	1	1	0							5
Protection	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Law Enforcement Contacts	39	13	13	33	20	27							145
Vehicle Patrols	463	414	373	352	261	262							2125
Suspicious Circumstances	6	9	10	8	9	5							47
Keep The Peace	4	4	1	2	2	3							16
Premise Checks	2	8	4	4	9	16							43
Dignitary Security Details	0	0	0	0	0	0							0
Alarms – Access Control	11	7	3	8	10	9							48
Alarms –Other	4	3	2	1	3	1							14
TSA Required Inspections	768	606	585	578	518	528							3583
Calls For Service	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls	1	3	4	5	3	4							20
Non-Emergency Calls	131	145	127	115	93	65							676
Average Response Times	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls (in minutes)	1	3	4.25	1.4	1.33	4.33							2.31
Non-Emergency Calls (in minutes)	1.97	1.36	1.78	2.21	2.78	1.45							2
Call Dispositions	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Notice to Appear Citation	0	0	0	0	0	2							2
Notice of Violation	3	1	1	1	3	3							12
Parking Citation (other than white zone)	0	1	1	3	2	6							13
Report	4	5	4	2	11	4							30
Field Interview	9	2	3	4	11	7							36
Warning	19	9	10	21	6	11							76
PR Contact	16	7	7	9	5	10							54
False and Unfounded	6	4	5	2	3	3							23
Gone On Arrival	1	2	3	0	0	3							9
Unable To Locate	5	7	9	2	7	1							31
Public Assist	64	91	70	48	51	62							386
P3 Information*	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Checkpoint Responses w/in time limit	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%							100.0%
Responses to Unauthorized Person In SIDA	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%							100.0%
Required AOA Fence Line Inspections	114.5%	101.6%	90.0%	88.7%	110.0%	88.7%							98.9%
Responses to Unauthorized Person In AOA	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%							100.0%
Responses Non-Emergency Calls w/in 15 Mins	97.2%	100.0%	99.7%	99.5%	99.7%	98.1%							99.1%
Completed Required Terminal Inspections	48.4%	16.1%	23.3%	6.5%	23.3%	6.5%							20.7%
Completed Require SIDA Ramp Inspections	48.4%	12.9%	16.7%	22.6%	0.0%	3.2%							17.4%
Completed Required AOA Patrols	67.7%	51.6%	30.0%	19.4%	3.3%	3.2%							29.3%
Completed Required Non-AOA Patrols	71.0%	54.8%	50.0%	29.0%	36.7%	25.8%							44.6%

* The P3 Information section may include activity performed by employees of other divisions of the airport. All other sections document activity only performed by Airport Law Enforcement Personnel.

Staff Contact: Fernando Reynoso, 692-6041, FReynoso@SantaBarbaraCA.gov