



AIRPORT DIRECTOR'S REPORT January 2017

A. AIRPORT OPERATION

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count report will be distributed at the meeting

B. PROGRAMS

1. Marketing & Communications Program

- **MTD & Gold Coast Transit** – Just Fly
Dallas / Denver / Phoenix / Portland / Seattle / San Francisco
- **Carpinteria Shuttle** – Just Fly Santa Barbara Airport
- **Ventura Trolley** – Just Fly Santa Barbara Airport
- **Visit Ventura.com** – Fly Santa Barbara Airport /Mary Osborne, Surf Champion
- **Visit Santa Barbara** – Welcome to Paradise (Back cover SB Magazine for Visitors)
- **SantaBarbaraCA.com** – Santa Barbara Airport – Just Fly
- **FlySBA.com** – Just Fly Dallas; Easy Come, Easy Go; NYC tomorrow
- **Social Media** – Just Fly SBA Facebook, Twitter, Instagram
- **Songs of the Season** – San Marcos High School Madrigal Singers, Dos Pueblos High School Jazz Choir, Santa Barbara High School Madrigal Singers, and The Young Singers Sing Songs of the Seasons
- **SBiFF Banner at the Airline Terminal**
- **Fly Santa Barbara Airport Commercial** with Mary Osborne, Surf Champion

Staff Contact: Lynn Houston, 692-6024, LHouston@SantaBarbaraCA.gov

2. Master Plan

Estimated Cost: \$250,245
Funding: Airport Capital Fund

Planning Staff received 16 public comment letters, mostly from environmental interest groups and regulatory government agencies expressing concerns about the environmental consequences of constructing Taxiway H and the adequacy of the proposed mitigation. Airport Staff intend to meet with environmental regulators to discuss mitigation performance criteria to incorporate into the Final EIR. Once responses to each comment have been crafted, the Final EIR will be presented to Planning Commission for certification.

Staff contact: Hazel Johns, 967-7111, HJohns@SantaBarbaraCA.gov

3. Wildlife Hazard Assessment

Estimated Cost: \$133,507

Funding: FAA AIP Grant-48 and Airport Capital Fund

The Final Wildlife Hazard Assessment was submitted to FAA in September 2016. The Airport will incorporate any necessary changes once FAA comments are received and will prepare an update to the Wildlife Hazard Management Plan.

Staff Contact: Andrew Bermond, 692-6032, ABermond@SantaBarbaraCA.gov

C. CAPITAL PROJECTS

1. Airfield Electrical, Safety, and Fence Project

Estimated Cost: \$2,143,341

Cindy Bales Engineering

Funding: FAA Airport Improvement Program

Planned Completion Date: June 2017

Construction started on October 19, 2015, and was completed in October 2016. New work has been added to the project that is expected to commence in January 2017. This work involves the installation of new Medium Intensity Runway Guard Lights on runway 15R and the installation of replacement taxiway edge lights on taxiways Hotel and Juliet. The new scope of work should take approximately 30 working days to complete.

2. Runway 7-25 Overlay Project

Estimated Cost: \$5,150,000

Tartaglia Engineering

Funding: FAA Airport Improvement Program

Planned Completion Date: December 2017

Preliminary design is underway. Construction that involves night closures will commence on September 5 at 2200 hours. This project will require night shutdowns of the airport from 2200 – 0600 hours.

3. 6100 Hollister Avenue Development

Design Development Fees: \$308,000

Kupiec Architects Flowers & Associates: \$35,000

Funding: Airport Capital Improvement Program

Planned Completion Date: 2018

The Development Plan for this project was approved by the Planning Commission on October 6, 2016, and appealed by the City of Goleta on October 14, 2016. Due to the appeal, the project was removed from the October 24, 2016 ABR agenda. The project cannot move forward until the appeal has been resolved. Community Development and City Attorney staff are working to resolve the appeal. The City Council is scheduled to hold an appeal hearing in March 2017.

Staff Contact: Owen Thomas, 692-6018, OThomas@SantaBarbaraCA.gov

4. Airline Terminal Solar Project

Draft power purchased agreement is complete and negotiations are underway with Endelos Energy to finalize the terms. Negotiations are focusing on proposed system size and the value of the energy produced.

Staff Contact: Jeff McKee, 692-6057, JMckee@SantaBarbaraCA.gov

5. D & G Car Dealership Project

The project consists of the construction of a 49,310 square foot auto dealership composed of two buildings including a two story component at 6210 Hollister Avenue. Planning staff returned the incomplete application with comments to the applicant team on October 18, 2015. Outstanding issues with this project include traffic analysis, lot merger, and a zone change. The City of Goleta has requested Development Impact fees on this project as well and the project cannot go forward until this request has been resolved. A meeting was held with City of Goleta staff on November 9, 2016, and the traffic engineer has been waiting for direction from City of Goleta staff since that time. The project is stalled indefinitely.

Staff Contact: Hazel Johns, 967-7111, HJohns@SantaBarbaraCA.gov

D. FINANCIAL SUMMARY

As of December 31, 2016, preliminary operating revenues were 6.2% above budget. Preliminary expenditures were 10.1% below budget, however, with encumbrances, expenditures were 4.6% above budget.

November 2016 Concessions

| Concession | Gross Revenue | Airport Revenue | Contracts | Gross Revenue per Enplanement | Gross Revenue per Enplanement for FY16 |
|---------------------|---------------|-----------------|-----------|-------------------------------|--|
| Restaurant-Landside | \$10,539 | \$1,090 | | \$.36 | \$.45 |
| Restaurant-Airside | \$128,435 | \$12,746 | | \$4.33 | \$3.80 |
| Restaurant-Total | \$138,974 | \$13,837* | | \$4.69 | \$4.25 |
| Gift Shop | \$79,885 | \$7,407 | | \$2.70 | \$2.64 |
| Rental Cars | \$1,202,901 | \$126,563 | 6,764 | \$40.60 | \$47.54 |

* Does not sum due to rounding

Staff Contact: Tom Bullers, 692-6065 TBullers@SantaBarbaraCA.gov

E. CITY COUNCIL APPROVALS

Council approved the following recommendations in December 2016

December 13, 2016

Subject: Airport Master Plan Contract Amendment For Additional Biological Study

Recommendation: That Council:

- A. Approve and authorize the Airport Director to execute an Amendment to Contract 23,903 with Coffman Associates for Preparation of additional biological resource analysis for the Airport Master Plan in an amount not to exceed \$48,871 for a total contract amount of \$1,235,075; and
- B. Increase appropriations and revenue by \$48,871 in the Airport Capital Fund for the Airport Master Plan, to be funded by a transfer of \$48,871 from existing appropriations in the Airport Operating Fund to the Airport Capital Fund.

F. SAFETY, ENFORCEMENT, AND PROTECTION

Airport Patrol Safety, Enforcement and Protection Report December 2016

| Safety | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | FYTD |
|---|--------|--------|--------|--------|--------|--------|-----|-----|-----|-----|-----|-----|----------|
| Aircraft Accidents | 0 | 0 | 0 | 0 | 0 | 1 | | | | | | | 1 |
| Aircraft Alerts | 1 | 3 | 0 | 3 | 2 | 1 | | | | | | | 10 |
| Disabled Aircraft | 1 | 2 | 1 | 0 | 0 | 1 | | | | | | | 5 |
| Vehicle Accidents | 3 | 0 | 0 | 0 | 1 | 1 | | | | | | | 5 |
| Medical Calls | 4 | 2 | 0 | 1 | 1 | 3 | | | | | | | 11 |
| Airfield Safety Inspections | 58 | 37 | 41 | 47 | 41 | 47 | | | | | | | 271 |
| Wildlife Management | 6 | 5 | 1 | 2 | 2 | 6 | | | | | | | 22 |
| FOD Removal | 4 | 0 | 4 | 2 | 3 | 1 | | | | | | | 14 |
| Escort Details | 32 | 63 | 52 | 42 | 45 | 41 | | | | | | | 275 |
| Enforcement | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | FYTD |
| Penal Code Violations | 8 | 4 | 5 | 6 | 6 | 14 | | | | | | | 43 |
| Vehicle Code Violations | 3 | 3 | 1 | 2 | 0 | 1 | | | | | | | 10 |
| Health & Safety Code | 0 | 0 | 0 | 0 | 0 | 1 | | | | | | | 1 |
| Welfare & Institutions Code | 6 | 1 | 1 | 5 | 2 | 1 | | | | | | | 16 |
| Municipal Code | 0 | 2 | 0 | 2 | 1 | 1 | | | | | | | 6 |
| Security Violations | 17 | 16 | 11 | 8 | 0 | 12 | | | | | | | 64 |
| Assisting Other Agencies | 11 | 5 | 2 | 1 | 4 | 2 | | | | | | | 25 |
| 911 Hang-Ups | 1 | 1 | 0 | 0 | 0 | 0 | | | | | | | 2 |
| Protection | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | FYTD |
| Law Enforcement Contacts | 16 | 17 | 8 | 15 | 24 | 13 | | | | | | | 93 |
| Vehicle Patrols | 508 | 492 | 409 | 431 | 427 | 372 | | | | | | | 2639 |
| Suspicious Circumstances | 8 | 7 | 6 | 7 | 10 | 10 | | | | | | | 48 |
| Keep The Peace | 3 | 2 | 3 | 1 | 5 | 3 | | | | | | | 17 |
| Premise Checks | 6 | 7 | 4 | 9 | 6 | 3 | | | | | | | 35 |
| Dignitary Security Details | 0 | 0 | 0 | 1 | 0 | 0 | | | | | | | 1 |
| Alarms – Access Control | 3 | 3 | 4 | 2 | 3 | 10 | | | | | | | 25 |
| Alarms –Other | 0 | 1 | 3 | 4 | 4 | 1 | | | | | | | 13 |
| TSA Required Inspections | 1012 | 901 | 779 | 796 | 752 | 760 | | | | | | | 5000 |
| Calls For Service | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | FYTD |
| Emergency Calls | 7 | 7 | 1 | 5 | 3 | 10 | | | | | | | 33 |
| Non-Emergency Calls | 119 | 128 | 111 | 91 | 120 | 102 | | | | | | | 671 |
| Average Response Times | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | FYTD |
| Emergency Calls (in minutes) | 1.33 | 1.14 | 1 | 2.25 | 0.67 | 2.167 | | | | | | | 1.426167 |
| Non-Emergency Calls (in minutes) | 5.48 | 2.27 | 3.33 | 2.7 | 3.41 | 2.14 | | | | | | | 3.221667 |
| Call Dispositions | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | FYTD |
| Notice to Appear Citation | 0 | 1 | 0 | 0 | 1 | 2 | | | | | | | 4 |
| Notice of Violation | 0 | 2 | 4 | 1 | 2 | 2 | | | | | | | 11 |
| Parking Citation (other than white zone) | 1 | 6 | 0 | 1 | 10 | 6 | | | | | | | 24 |
| Report | 10 | 5 | 1 | 10 | 6 | 16 | | | | | | | 48 |
| Field Interview | 7 | 8 | 8 | 4 | 4 | 4 | | | | | | | 35 |
| Warning | 7 | 13 | 7 | 3 | 10 | 10 | | | | | | | 50 |
| PR Contact | 11 | 4 | 8 | 10 | 5 | 4 | | | | | | | 42 |
| False and Unfounded | 1 | 4 | 4 | 3 | 6 | 4 | | | | | | | 22 |
| Gone On Arrival | 2 | 3 | 3 | 5 | 0 | 5 | | | | | | | 18 |
| Unable To Locate | 5 | 5 | 5 | 1 | 4 | 1 | | | | | | | 21 |
| Public Assist | 46 | 70 | 62 | 50 | 57 | 50 | | | | | | | 335 |
| P3 Information* | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | FYTD |
| Checkpoint Responses w/in time limit | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | | | | | | | 100.0% |
| Responses to Unauthorized Person In SIDA | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | | | | | | | 100.0% |
| Required AOA Fence Line Inspections | 101.6% | 117.7% | 95.0% | 95.2% | 100.0% | 109.7% | | | | | | | 103.2% |
| Responses to Unauthorized Person In AOA | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | | | | | | | 100.0% |
| Responses Non-Emergency Calls w/in 15 Mins | 96.2% | 98.5% | 98.8% | 95.8% | 98.6% | 98.8% | | | | | | | 97.8% |
| Completed Required Terminal Inspections | 74.2% | 38.7% | 40.0% | 29.0% | 20.0% | 22.6% | | | | | | | 37.4% |
| Completed Require SIDA Ramp Inspections | 77.4% | 54.8% | 60.0% | 51.6% | 60.0% | 41.9% | | | | | | | 57.6% |
| Completed Required AOA Patrols | 61.3% | 48.4% | 30.0% | 29.0% | 46.7% | 16.1% | | | | | | | 38.6% |
| Completed Required Non-AOA Patrols | 74.2% | 67.7% | 50.0% | 51.6% | 60.0% | 41.9% | | | | | | | 57.6% |

* The P3 Information section may include activity performed by employees of other divisions of the airport. All other sections document activity only performed by Airport Law Enforcement Personnel.

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