



## AIRPORT DIRECTOR'S REPORT

November 2017

### A. AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count report will be distributed at the meeting

### B. PROGRAMS

#### 1. Marketing & Communications Program

- New Creative – “Depart Differently” seems to be well received
- Transit – Gold Coast bus wraps will be revised in December for winter messages
- Social Media – “Depart Differently” being integrated into social media messaging
- KEYT – Consistently receiving bonus spots during sports broadcasts for extra value
- Community Relations – School tours, Adopt-A-School activities
- Recent Media Highlights:
  - Univision Spanish language TV, November 22, “Santa Barbara Planning for Busy Thanksgiving” interview by Santa Maria news affiliate KPMR with staff member Abby Lopez and American Airlines Station Manager Robbert Van Duin in Spanish.

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#### 2. Business & Property Management

##### a. FBO Redevelopment

- Industry consulting firm Leigh Fisher selected for FBO development project
- Work underway for short-term lease extensions for current FBOs to accommodate project timelines

##### b. Parking Management/Ground Transportation

- Evaluation of six received proposals for new management contract of parking and curbside service underway.
- Interviews scheduled for week of December 11, 2017, target transition February/March.
- New parking revenue control equipment (SKIDATA) installed and operational. Minor troubleshooting is ongoing. The parking equipment in Long Term Lot 2 is scheduled for replacement in January.
- Employee parking shuttle service began mid-November due to high demand in Long Term parking. Three vans shuttling starting at 3 am.
- Thanksgiving holiday demand very high. Passenger shuttling from overflow parking.

**c. 495 South Fairview**

The 50-year lease on this property, 180,000 sf of hangar, and 30,000 sf of office space, ends on May 8, 2018. Negotiations with the property owner have resulted in a Settlement Agreement, insuring a smooth transition to the City/Airport. The current tenant will remain in one of the corporate hangars under a one year lease with a one-year option at market rent, \$30,000/month, both Ampersand and the City have agreed to release and hold harmless each party against any claims.

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**3. Facility Planning & Development**

**a. Master Plan**

Estimated Cost: \$250,245

Funding: Airport Capital Fund

Planning Commission certified the Airport Master Plan Final Environmental Impact Report (EIR) and made a recommendation to City Council to adopt the Airport Master Plan. The City of Goleta filed an appeal of the certification of the Final EIR. City Council is scheduled to hear the appeal on December 5, 2017.

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**C. CAPITAL PROJECTS**

**1. Runway 7-25 Overlay Project**

Estimated Cost: \$8,800,000

Tartaglia Engineering

Funding: FAA Airport Improvement Program

Planned Completion Date: September 2018

The project was awarded to Granite Construction on September 14. Construction will begin in April 2018 and be completed in September 2018

**2. 6100 Hollister Avenue Development**

Design Development Fees: \$308,000

Kupiec Architects Flowers & Associates: \$35,000

Funding: Airport Capital Improvement Program

Planned Completion Date: 2018

The Development Plan for this project was approved by the Planning Commission on October 6, 2016, and appealed by the City of Goleta on October 14, 2016. The City Council denied the appeal and upheld the approval on April 11, 2017. Although the City of Goleta filed a lawsuit challenging Council's approval, the project is now out to bid.

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### 3. Airline Terminal Solar Project

EEl Solar One, LLC completed preliminary design and submitted their plans for the project for DART review and ABR review. Weekly project update meetings began this month.

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### D. FINANCIAL SUMMARY

As of October 31, 2017, operating revenues were 0.6% below budget. Operating expenditures were 1.7% above budget, with encumbrances, expenditures 22.6% above budget.

#### September 2017 Concessions

Concession	Gross Revenue	Airport Revenue	Contracts	Gross Revenue per Enplanement	Gross Revenue per Enplanement for FY17
Restaurant-Landside	\$12,422	\$1,285		\$.39	\$.37
Restaurant-Airside	\$137,397	\$13,691		\$4.33	\$4.28
Restaurant-Total	\$149,819	\$14,976		\$4.73*	\$4.65
Gift Shop	\$87,941	\$8,161		\$2.77	\$2.83
Rental Cars	\$1,367,272	\$136,692	7,536	\$43.13	\$46.48

\* Does not sum due to rounding

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### E. CITY COUNCIL APPROVALS

#### September 19, 2017

**SUBJECT:** Conference with City Attorney – Existing and Anticipated Litigation

**RECOMMENDATION:** That Council:

Hold a closed session to confer with the City Attorney regarding existing litigation pursuant to Government Code section 54956.9(d)(1), and take appropriate action as needed. The existing litigation is City of Goleta v. City of Santa Barbara, et al.; SBSC Case No. 17CV03270

**September 26, 2017**

**SUBJECT:** Conference With City Attorney – Anticipated Litigation

**RECOMMENDATION:**

That Council hold a closed session to consider significant exposure to litigation (one potential case) pursuant to Government Code section 54956.9(d)(2) & (e)(2) and take appropriate action as needed. The anticipated litigation is based upon significant exposure to litigation arising out of the Ampersand airport lease.

**October 10, 2017**

**SUBJECT:** Conference With City Attorney – Existing Litigation

**RECOMMENDATION:**

That Council hold a closed session to consider pending litigation pursuant to subsection (d)(1) of section 54956.9 of the Government Code and take appropriate action as needed. The pending litigation is *City of Goleta v. COSB, et al.*, SBSC Case No. 17CV03270.

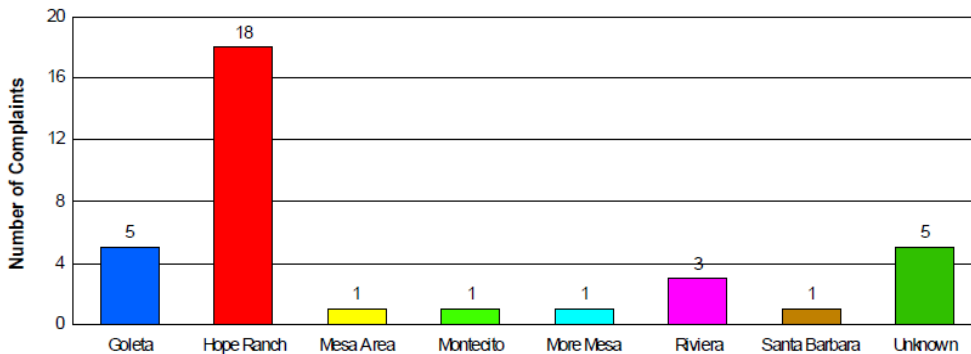
**F. NOISE ABATEMENT**

- In October there were a total of thirty -five (35) noise complaints
- two (2) letters were sent to aircraft operators who did not comply with voluntary noise abatement procedures

**Complaint Histogram**

Start Date / Time: 2017-10-01 00:00:00  
End Date / Time: 2017-10-01 23:59:59

Group By: Community  
Filter Name:



Total Number of Complaints: 35

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## G. SAFETY, ENFORCEMENT, AND PROTECTION – October 2017

### Airport Patrol Safety, Enforcement and Protection Report October 2017

Safety	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Aircraft Accidents	0	0	0	0									0
Aircraft Alerts	0	0	2	1									3
Disabled Aircraft	0	0	0	0									0
Vehicle Accidents	1	0	3	1									5
Medical Calls	3	2	1	1									7
Airfield Safety Inspections	23	17	19	20									79
Wildlife Management	0	0	1	1									2
FOD Removal	1	0	0	2									3
Escort Details	9	58	43	31									141
Enforcement	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Penal Code Violations	9	9	7	7									32
Vehicle Code Violations	3	3	0	3									9
Health & Safety Code	1	1	0	0									2
Welfare & Institutions Code	7	4	3	1									15
Municipal Code	2	6	5	5									18
Security Violations	13	11	15	5									44
Assisting Other Agencies	8	4	5	8									25
911 Hang-Ups	0	1	2	1									4
Protection	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Law Enforcement Contacts	39	13	13	33									98
Vehicle Patrols	463	414	373	352									1602
Suspicious Circumstances	6	9	10	8									33
Keep The Peace	4	4	1	2									11
Premise Checks	2	8	4	4									18
Dignitary Security Details	0	0	0	0									0
Alarms – Access Control	11	7	3	8									29
Alarms –Other	4	3	2	1									10
TSA Required Inspections	768	606	585	578									2537
Calls For Service	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls	1	3	4	5									13
Non-Emergency Calls	131	145	127	115									518
Average Response Times	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls (in minutes)	1	3	4.25	1.4									1.99
Non-Emergency Calls (in minutes)	1.97	1.36	1.78	2.21									2.03
Call Dispositions	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Notice to Appear Citation	0	0	0	0									0
Notice of Violation	3	1	1	1									6
Parking Citation (other than white zone)	0	1	1	3									5
Report	4	5	4	2									15
Field Interview	9	2	3	4									18
Warning	19	9	10	21									59
PR Contact	16	7	7	9									39
False and Unfounded	6	4	5	2									17
Gone On Arrival	1	2	3	0									6
Unable To Locate	5	7	9	2									23
Public Assist	64	91	70	48									273
P3 Information*	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Checkpoint Responses w/in time limit	100.0%	100.0%	100.0%	100.0%									100.0%
Responses to Unauthorized Person In SIDA	100.0%	100.0%	100.0%	100.0%									100.0%
Required AOA Fence Line Inspections	114.5%	101.6%	90.0%	88.7%									98.8%
Responses to Unauthorized Person In AOA	100.0%	100.0%	100.0%	100.0%									100.0%
Responses Non-Emergency Calls w/in 15 Mins	97.2%	100.0%	99.7%	99.5%									99.1%
Completed Required Terminal Inspections	48.4%	16.1%	23.3%	6.5%									23.6%
Completed Require SIDA Ramp Inspections	48.4%	12.9%	16.7%	22.6%									25.2%
Completed Required AOA Patrols	67.7%	51.6%	30.0%	19.4%									42.3%
Completed Required Non-AOA Patrols	71.0%	54.8%	50.0%	29.0%									51.2%

\* The P3 Information section may include activity performed by employees of other divisions of the airport. All other sections document activity only performed by Airport Law Enforcement Personnel.

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