



AIRPORT DIRECTOR'S REPORT November 2016

A AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count report will be distributed at the meeting.

B PROGRAMS

1. Marketing & Communications Program

- **Advertising: MTD & Gold Coast Transit** - Just Fly Dallas/Denver/Phoenix/Portland/Seattle/San Francisco
- **Carpinteria Shuttle** - Just Fly Santa Barbara Airport
- **Ventura Trolley** - Just Fly Santa Barbara Airport
- **Visit Ventura.com** – Just Fly Dallas. (Home page slideshow)
- **Visit Santa Barbara** – Welcome to Paradise (Back cover SB Magazine for Visitors)
- **SantaBarbaraCA.com** – Santa Barbara Airport – Just Fly
- **FlySBA.com** Just Fly Dallas; Easy Come, Easy Go; NYC tomorrow
- **Social Media:** Just Fly SBA Facebook, Twitter, Instagram

Staff Contact: Lynn Houston, 692.6024, LHouston@SantaBarbaraCA.gov

2. Master Plan

Planning Staff Received 16 public comment letters, mostly from environmental interest groups and regulatory government agencies expressing concerns about the environmental consequences of constructing Taxiway H and the adequacy of the proposed mitigation. Airport Staff intend to meet with environmental regulators to discuss mitigation performance criteria to incorporate into the Final EIR. Once responses to each comment have been crafted, the Final EIR will be presented to Planning Commission for certification.

Estimated Cost
\$250,245

Funding:
Airport Capital Fund

Staff Contact: Hazel Johns, 692-6003, HJohns@SantaBarbaraCA.gov

3. Wildlife Hazard Assessment

The Final Wildlife Hazard Assessment was submitted to FAA in September 2016. The Airport will incorporate any necessary changes once FAA comments are received and will prepare an update to the Wildlife Hazard Management Plan.

Estimated Cost
\$133,507

Funding:
FAA AIP Grant-48
and Airport Capital
Fund

Staff Contact: Andrew Bermond, 692-6032,
ABermond@SantaBarbaraCA.gov

C CAPITAL PROJECTS

1. Airfield Electrical, Safety, and Fence Project

Planned Completion Date: June 2016

Construction started on October 19, 2015, and was completed in October 2016. While all original project work was completed October, new work has been added to the project that is expected to commence in January 2017. This work involves the installation of new Medium Intensity Runway Guard Lights on runway 15R and the installation of replacement taxiway edge lights on taxiways Hotel and Juliet. The new scope of work should take approximately 30 working days to complete.

Construction Cost:
\$2,143,341
Cindy Bales
Engineering
Funding: FAA
Airport Improvement
Program

2. 6100 Hollister Avenue Development

Planned Completion Date: 2018

The Development Plan for this project was approved by the Planning Commission on October 6, 2016, and appealed by the City of Goleta on October 14, 2016. Due to the appeal, the project was removed from the October 24, 2016 ABR agenda. The project cannot move forward until the appeal has been resolved. Community Development and City Attorney staff are working to resolve the appeal.

Design Development
Fees:
\$308,000
Kupiec Architects
Flowers &
Associates:
\$35,000
Funding: Airport
Capital Improvement
Program

Staff Contact: Owen Thomas, 692-6018, OThomas@SantaBarbaraCA.gov

3. Airline Terminal Solar Project

Staff evaluated two proposals that were submitted for construction and operation of a solar photovoltaic generating facility. Endelos Energy was selected. Under a power purchase agreement arrangement the Airport would purchase power generated and supplied directly to the Terminal by the proposed facility. Negotiations with Endelos Energy to finalize the terms of the power purchase agreement are underway. Endelos Energy will perform further studies of the soil conditions at the site prior to execution of the power purchase agreement.

Staff Contact: Jeff McKee, 692-6057, JMcKee@SantaBarbaraCA.gov

4. D & G Car Dealership Project

The project consists of the construction of a 49,310 square foot auto dealership composed of two buildings including a two story component at 6210 Hollister Avenue. Planning staff returned the incomplete application with comments to the applicant team on October 18, 2016. Outstanding issues with this project include traffic analysis, lot merger, and a zone change.

Staff Contact: Hazel Johns, 692-6003, HJohns@SantaBarbaraCA.gov

D FINANCIAL SUMMARY

As of October 31, 2016, preliminary operating revenues were 11.0% above budget. Preliminary expenditures were 10.7% below budget, however, with encumbrances, expenditures were 12.7% above budget.

September 2016 Concessions

Concession	Gross Revenue	Airport Revenue	Contracts	Gross Revenue per Enplanement	Gross Revenue per Enplanement for FY16
Restaurant-Landside	\$9,051	\$937		\$.30	\$.45
Restaurant-Airside	\$129,463	\$12,852		\$4.35	\$3.80
Restaurant-Total	\$138,514	\$13,789		\$4.65	\$4.25
Gift Shop	\$82,426	\$7,568		\$2.77	\$2.64
Rental Cars	\$1,394,783	\$140,948	7,309	\$46.82	\$47.54

Staff Contact: Tom Bullers, 692-6065, TBullers@SantaBarbaraCA.gov

E COUNCIL ACTIONS –

Council approved the following recommendations in October 2016

October 4, 201

Subject: Contract For Design Of Runway 7-25 Rehabilitation

Recommendation: That Council authorize the Public Works Director to execute a City Professional Services contract with Tartaglia Engineering in the amount of \$385,334 for design services of the Runway 7-25 Rehabilitation project, and authorize the Public Works Director to approve expenditures of up to \$38,000 for extra services of Tartaglia Engineering that may result from necessary changes in the scope of work.

October 18, 2016

Subject: Contract With Campbell-Hill Aviation Group, LLC For Air Service Development Services

Recommendation: That Council authorize the Airport Director to execute a contract with Campbell-Hill Aviation Group, LLC, for specialized air service development support for the Santa Barbara Airport, in an amount not to exceed \$92,500.

October 25, 2016

Subject: Interviews For City Advisory Groups

Recommendation: That Council:

- A. Hold interviews of applicants for various City Advisory Groups; and
- B. Continue interviews of applicants to November 1, 2016, and November 15, 2016

F SAFETY, ENFORCEMENT AND PROTECTION –

Airport Patrol Safety, Enforcement and Protection Report October 2016

Safety	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Aircraft Accidents	0	0	0	0									0
Aircraft Alerts	1	3	0	3									7
Disabled Aircraft	1	2	1	0									4
Vehicle Accidents	3	0	0	0									3
Medical Calls	4	2	0	1									7
Airfield Safety Inspections	58	37	41	47									183
Wildlife Management	6	5	1	2									14
FOD Removal	4	0	4	2									10
Escort Details	32	63	52	42									189
Enforcement	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Penal Code Violations	8	4	5	6									23
Vehicle Code Violations	3	3	1	2									9
Health & Safety Code	0	0	0	0									0
Welfare & Institutions Code	6	1	1	5									13
Municipal Code	0	2	0	2									4
Security Violations	17	16	11	8									52
Assisting Other Agencies	11	5	2	1									19
911 Hang-Ups	1	1	0	0									2
Protection	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Law Enforcement Contacts	16	17	8	15									56
Vehicle Patrols	508	492	409	431									1840
Suspicious Circumstances	8	7	6	7									28
Keep The Peace	3	2	3	1									9
Premise Checks	6	7	4	9									26
Dignitary Security Details	0	0	0	1									1
Alarms – Access Control	3	3	4	2									12
Alarms –Other	0	1	3	4									8
TSA Required Inspections	1012	901	779	796									3488
Calls For Service	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls	7	7	1	5									20
Non-Emergency Calls	119	128	111	91									449
Average Response Times	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Emergency Calls (in minutes)	1.33	1.14	1	2.25									1.43
Non-Emergency Calls (in minutes)	5.48	2.27	3.33	0.269									2.83725
Call Dispositions	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Notice to Appear Citation	0	1	0	0									1
Notice of Violation	0	2	4	1									7
Parking Citation (other than white zone)	1	6	0	1									8
Report	10	5	1	10									26
Field Interview	7	8	8	4									27
Warning	7	13	7	3									30
PR Contact	11	4	8	10									33
False and Unfounded	1	4	4	3									12
Gone On Arrival	2	3	3	5									13
Unable To Locate	5	5	5	1									16
Public Assist	46	70	62	50									228
P3 Information*	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FYTD
Checkpoint Responses w/in time limit	100.0%	100.0%	100.0%	100.0%									100.0%
Responses to Unauthorized Person In SIDA	100.0%	100.0%	100.0%	100.0%									100.0%
Required AOA Fence Line Inspections	101.6%	117.7%	95.0%	95.2%									102.4%
Responses to Unauthorized Person In AOA	100.0%	100.0%	100.0%	100.0%									100.0%
Responses Non-Emergency Calls w/in 15 Mins	96.2%	98.5%	98.8%	95.8%									97.3%
Completed Required Terminal Inspections	74.2%	38.7%	40.0%	29.0%									45.5%
Completed Require SIDA Ramp Inspections	77.4%	54.8%	60.0%	51.6%									61.0%
Completed Required AOA Patrols	61.3%	48.4%	30.0%	29.0%									42.2%
Completed Required Non-AOA Patrols	74.2%	67.7%	50.0%	51.6%									60.9%

* The P3 Information section may include activity performed by employees of other divisions of the airport. All other sections document activity only performed by Airport Law Enforcement Personnel.

Staff Contact: Fernando Reynoso, 692-6041, FReynoso@SantaBarbaraCA.gov