

AIRPORT DIRECTOR'S REPORT - August 2015

A AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count report will be distributed at the meeting.



B PROGRAMS

1. Communications Program

- **Promotions:** *Fiesta* banner displayed in front of Airline Terminal. Passengers continue to enroll in **Thanks Again Loyalty Program**. **Carpinteria Sea Glass Festival Sponsor** (website & give away bags)
- **Advertising:**
 - **MTD & Gold Coast Transit** (Just Fly)
 - **Carpinteria Shuttle** (Just Fly)
 - **Ventura Trolley** (SB Today – Paris Tomorrow!)
 - **SantaBarbaraCA.com** – Home page (Fly to the American Riviera)
 - **TripAdvisor.com** (Earn Valuable Reward Points this Summer!)
 - **Ojai Valley News** (Just Fly Alaska to Seattle or Portland)
 - **FlySBA.com** (Just Fly to Seattle; State Street Today, NYC Tomorrow; Here Today, Paris Tomorrow; Easy Come, Easy Go)
 - **City of Santa Barbara Water Bill** (Just Fly)
- **Social Media:** Launching new **Instagram** and **Pinterest** accounts
- **Newsletter: August Email Blast:** Seattle & Portland

Staff Contact: Lynn Houston, 967-7111, LHouston@SantaBarbaraCA.gov

2. Master Plan

Transportation consultants have updated the Traffic/Circulation section of the Draft Environmental Impact Report and are preparing the document for publication and release. The Draft Environmental Impact Report will be released for public comment August 31.

Estimated Cost
\$250,245

Funding:
Airport Capital Fund

Staff Contact: Hazel Johns, 692-6003, HJohns@SantaBarbaraCA.gov

3. Wildlife Hazard Assessment

The Airport contracted with Dudek, Inc. to conduct a 12-month Wildlife Hazard Assessment (WHA). Twice-monthly bird surveys, small mammal surveys, and night-time spotlight surveys will be conducted on the airfield and compared to the results of the previous assessment in 2004. Initial recommendations from wildlife surveyors have been received and responded to. While the surveys will not be complete until December, the Airport will implement recommendations as they come where feasible.

Estimated Cost
\$133,507

Funding:
FAA AIP Grant-48 and
Airport Capital Fund

Staff Contact: Andrew Bermond, 692-6032, ABermond@SantaBarbaraCA.gov

C CAPITAL PROJECTS

1. Airfield Electrical, Safety, and Fence Project

Planned Completion Date: March 2016

Mead & Hunt has completed a comprehensive study of the airfield lighting system and has completed the final design drawings. The project was advertised for bid in March and bids opened on April 14th, 2015. The construction contract was awarded by City Council on July 21, 2015. Construction is expected to start in September. This project also involves new pavement markings as requested by certification inspection, and new AOA perimeter fence.

Construction Cost:
\$2,143,341
Cindy Bales
Engineering
Funding: FAA Airport
Improvement Program

2. North General Aviation Ramp Replacement Project

Planned Completion Date: January 2016

Kimley-Horn has completed the design for replacement of existing portland cement concrete ramp in the Signature Aviation area. Lash Construction is the low bidder. The construction contract was awarded by City Council on July 21, 2015.

Construction Cost:
\$357,925
Lash Construction
Funding: FAA Airport
Improvement Program

Staff Contact: Leif Reynolds, 692-6020, LReynolds@SantaBarbaraCA.gov

D Financial Summary

As of June 30th, preliminary operating revenues were 0.7% above budget, and preliminary expenditures were 6.0% below budget, including encumbrances.

Concessions- June 2015

Concession	Gross Revenue	Airport Revenue	Contracts	Gross Revenue per Enplanement	Gross Revenue per Enplanement for FY14
Restaurant-Landside	\$13,140	\$1,348		\$.47	\$.37
Restaurant-Airside	\$100,187	\$9,933		\$3.60	\$3.61
Restaurant-Total	\$113,327	\$11,281		\$4.07	\$3.98
Gift Shop	\$69,116	\$5,340		\$2.48	\$2.41
Rental Cars	\$1,460,228	\$145,992	6,919	\$52.43	\$46.54

Staff Contact: Tom Bullers, 692-6065, TBullers@SantaBarbaraCA.gov

E SAFETY, ENFORCEMENT AND PROTECTION

Airport Patrol Safety, Enforcement and Protection Report July 2015

Safety	N/A	July-15	FYTD
Aircraft Accidents		0	0
Aircraft Alerts		0	0
Disabled Aircraft		0	0
Vehicle Accidents		1	1
Medical Calls		0	0
Airfield Safety Inspections		42	42
Wildlife Management		6	6
FOD Removal		2	2
Escort Details		71	71

Enforcement	N/A	July-15	FYTD
Penal Code Violations		4	4
Vehicle Code Violations		2	2
Health & Safety Code		0	0
Welfare & Institutions Code		2	2
Municipal Code		3	3
Security Violations		4	4
Assisting Other Agencies		4	4
911 Hang-Ups		0	0

Protection	N/A	July-15	FYTD
Law Enforcement Contacts		41	41
Vehicle Patrols		673	673
Suspicious Circumstances		6	6
Keep The Peace		2	2
Premise Checks		6	6
Dignitary Security Details		2	2
Alarms – Access Control		7	7
Alarms –Other		3	3
TSA Require Inspections		1323	1323

Calls For Service	N/A	July-15	FYTD
Emergency Calls		5	5
Non-Emergency Calls		131	131

Average Response Times	N/A	July-15	FYTD
Emergency Calls (in minutes)		1.56	1.56
Non-Emergency Calls (in minutes)		2.08	2.08

Call Dispositions	N/A	July-15	FYTD
Notice to Appear Citation		1	1
Notice of Violation		1	1
Parking Citation (other than white zone)		1	1
Report		9	9
Field Interview		9	9
Warning		1	1
PR Contact		13	13
False and Unfounded		8	8
Gone On Arrival		5	5
Unable To Locate		1	1
Public Assist		79	79

P3 Information*	N/A	July-15	FYTD
Checkpoint Responses w/in time limit		100%	100%
Responses to Unauthorized Person In SIDA		100%	100%
Required AOA Fence Line Inspections		96.8%	96.8%
Responses to Unauthorized Person In AOA		100%	100%
Responses to Non-Emergency Calls w/in 15 Mins		99.7%	99.7%
Completed Required Terminal Inspections		100%	100%
Completed Require SIDA Ramp Inspections		100%	100%
Completed Required AOA Patrols		87.1%	87.1%
Completed Required Non-AOA Patrols		100%	100%

The items tracked in this report are used to identify trends in the areas of safety, enforcement and protection to aid the Airport identify areas that need to be addressed. For example, an upward trend in Security Violations resulted in more training for badge-holders and more strict consequences for violating security rules. Similarly, an upward trend in calls regarding speeding cars (vehicle code) from tenants on the north side of the airport resulted in the posting of speed limit signs, the use of a radar trailer and an increase in the issuance of citations. The responses to these trends resulted in the reduction of both security violations and vehicle code violations.

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F COUNCIL / AIRPORT COMMISSION ACTIONS – JULY 2015

July 28, 2015

The Mayor adjourned the Council meeting in memory of John Clark, who passed away on July 20, 2015. John served various terms on Airport Commission, 1991-1997 and was Chair 2006, 2007 and 2012.

Council approved the following recommendations: That Council:

July 21, 2015

1) Authorize the Airport Director to execute a contract with InterVISTAS Consulting Inc. for specialized air service development support for the Santa Barbara Airport, in an amount not to exceed \$56,000.

2) Approve and authorize the Airport Director to execute an Amendment to Contract 23,903 with Coffman Associates for Preparation of additional traffic impact Analysis for the Airport Master Plan in an amount not to exceed \$28,000.

3) A. Award a contract with Lash Construction, Inc., in their low bid amount of \$357,925 for construction of the North General Aviation Ramp Pavement Panel Replacement Project, Bid No. 3790; and authorize the Public Works Director to execute the contract and approve expenditures up to \$35,792 to cover any cost increases that may result from contract change orders for extra work and differences between estimated bid quantities and actual quantities measured for payment; and

B. Authorize the Public Works Director to execute a contract with Kimley Horn in the amount of \$54,585 for construction support services, and approve expenditures of up to \$5,458 for extra services of Kimley Horn that may result from necessary changes in the scope of work.

4) A. Award a contract with Cindy Bales Engineering in their low bid amount of \$2,143,410 for construction of the Airport Lighting and Safety Project, Bid No. 3763; and authorize the Public Works Director to execute the contract and approve expenditures up to \$214,341 to cover any cost increases that may result from contract change orders for extra work and differences between estimated bid quantities and actual quantities measured for payment;

B. Authorize the Public Works Director to execute a contract with Mead & Hunt in the amount of \$296,800 for construction support services, and approve expenditures of up to \$29,680 for extra services of Mead & Hunt that may result from necessary changes in the scope of work; and

C. Authorize the General Services Manager to issue a purchase order to ADB Airfield Solutions in the amount of \$10,076.73, and authorize the General Services Manager to approve expenditures of up to \$2,500 for extra services of ADB Airfield Solutions that may result from necessary changes in the scope of work.

July 14, 2015

1) A. Authorize the City's General Services Manager to issue a Purchase Order to the Mosquito and Vector Management District of Santa Barbara County (District) for Fiscal Year 2016 in the amount of \$80,817 pursuant to the Sole Source provisions of the Santa Barbara Municipal Code Section 4.52.070(K) for mosquito monitoring and control services at the Airport; and

B. Authorize the City's General Services Manager to issue Purchase Orders and Change Orders to the District for four subsequent fiscal years for mosquito monitoring and control services, in amounts not to exceed the annual appropriated budget for the program in each year, as approved by City Council.

2) Increase appropriations and estimated revenue by \$3,338,276 in the Airport's Grant Fund for the Airport Lighting and Safety Upgrade Project and north General Aviation Ramp Replacement Project, to be funded from Federal Aviation Administration Airport Improvement Program (AIP) Grant No. 03-06-0235-49, in the amount of \$3,026,481 coupled with the City's 9.34% match of \$311,795, to be funded from the Airport Operating Fund.