

Waterfront Department Revenue
as of December 31, 2009

Description	Annual Budget	Actual YTD 12/31/2009	Actual YTD 12/31/2008	Change from Prior Year \$	Change from Prior Year %
Harbor Commercial	866,670	457,802	490,857	(33,055)	-6.73%
Wharf Commercial	471,929	246,119	268,217	(22,098)	-8.24%
SB Waterfront Center (Musé	143,457	71,608	71,174	434	0.61%
Harbor Food Service	907,169	504,756	501,292	3,464	0.69%
Wharf Food Service	1,205,056	631,535	693,504	(61,969)	-8.94%
SB Waterfront Center (WF C	281,155	152,065	154,788	(2,723)	-1.76%
Harbor Other	136,715	78,016	69,928	8,088	11.57%
SB Waterfront Center (NOA	48,607	24,304	24,304	-	0.00%
Ice Machine	6,750	7,349	5,332	2,017	37.83%
CAM	94,000	47,520	47,058	462	0.98%
Miscellaneous Revenue	87,549	98,297	21,959	76,338	347.64%
Compensation - Property D:	-	-	2,950	(2,950)	-100.00%
Total Property Manage	4,249,057	2,319,371	2,351,363	(31,992)	-1.36%
Interest Income	125,000	136,090	165,477	(29,387)	-17.76%
Total Financial Manage	125,000	136,090	165,477	(29,387)	-17.76%
Cabrillo East	81,500	42,503	31,623	10,880	34.41%
Cabrillo West	93,000	49,587	39,064	10,523	26.94%
Palm Park	318,392	195,975	149,392	46,583	31.18%
Garden Street	176,099	100,605	82,894	17,711	21.37%
Harbor West	97,500	55,655	40,299	15,356	38.11%
Leadbetter	178,888	106,402	83,589	22,813	27.29%
La Playa East	10,834	7,706	9,617	(1,911)	-19.87%
La Playa West	9,933	6,358	9,001	(2,643)	-29.36%
Harbor Lot	595,563	331,491	259,610	71,881	27.69%
Stearns Wharf	268,749	119,202	110,223	8,979	8.15%
Waterfront Parking Permits	323,389	100,027	90,396	9,631	10.65%
Boat Wash Machine	3,750	2,050	2,078	(28)	-1.35%
Over/short	-	-	(50)	50	-100.00%
Total Parking Services	2,157,597	1,117,561	907,736	209,825	23.12%
Live Aboard Fees	172,000	84,576	86,754	(2,178)	-2.51%
Slip Rentals	3,676,785	1,831,281	1,767,729	63,552	3.60%
Visitor Fees	700,000	310,659	272,964	37,695	13.81%
Skiff Tie-Ups	7,500	3,770	4,510	(740)	-16.41%
Fish Hoist 1	4,500	2,494	6,194	(3,700)	-59.74%
Fish Hoist 2	1,250	568	171	397	232.16%
Wharfage & Dockage	145,000	72,423	71,038	1,385	1.95%
Slip Transfer Fees	250,000	300,875	169,500	131,375	77.51%
Slip Waiting List	3,000	2,960	3,120	(160)	-5.13%
Key Card	13,250	7,556	7,192	364	5.06%

SB Mooring Area Permit	6,250	2,000	2,500	(500)	-20.00%
Yacht Club Hoist	1,659	845	813	32	3.94%
Miscellaneous Revenue	9,500	4,535	5,153	(618)	-11.99%
Over/Short	-	(10)	(107)	97	-90.65%
Total Marina Management	4,990,694	2,624,532	2,397,531	227,001	9.47%
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<i>Department Total</i>	<u>11,522,348</u>	<u>6,197,554</u>	<u>5,822,107</u>	<u>375,447</u>	<u>6.45%</u>